



July 20, 2023

Mr. Steve Kahn
City of Arroyo Grande
1375 Ash Street
Arroyo Grande, CA 93420

SUBJECT: 20019
QUINCON JOB NUMBER 22031
Arroyo Grande Bridge Mitigation Project
PCO #21025-1 - PCO-01 REPLANTING

Dear Mr. Kahn

Please find herein Cost Proposal #21025-1 for costs to Re-plant plants that were destroyed per storm event on January, 9, 2023. This cost proposal does not include any cost associated with extending the 5 year maintenance period.

Total cost for this work is \$51,662.00.

This pricing does affect the schedule resulting from this extra work. This will add 7 working days to the schedule.

Please respond by July 28, 2023. If you have any questions or concerns, please call me at 805-574-1660.

Sincerely,

Esteban Quintana
Project Engineer

A handwritten signature in black ink that reads 'Esteban Quintana' in a cursive script.

Enclosure: CP 21025-1 (3 Pages)

copies: Jose Quintana
File



Arroyo Grande Bridge Mitigation Project

COST PROPOSAL / BREAKDOWN

PRICE PROPOSAL : PCO-01 REPLANTING				DATE:	07/20/23
				CP	21025-1
				RFP	
DESCRIPTION	UNIT	RATE	EXTENSION	TOTALS	NOTES
QUINCON LABOR		HOUR	\$		
FOREMAN	72.0	\$ 89.25	\$ 6,426.00		
CARPENTER			\$ -		
LABORER	296.0	\$ 89.25	\$ 26,418.00		
CEMENT MASON		\$ 92.59	\$ -		
DRYWALLER			\$ -		
OPERATOR(8)		\$ 117.35	\$ -		
PAINTER		\$ 71.73	\$ -		
PLUMBER		\$ 111.10	\$ -		
PLASTER		\$ 91.38	\$ -		
			\$ -		
			\$ -		
			\$ -		
SUB TOTAL				\$ 32,844.00	LABOR
QUINCON EQUIPMENT		UNIT			
			\$ -		
JD 50G MINI EXC./day		\$ 500.00	\$ -		
JD 323E SKIDSTEER/day		\$ 400.00	\$ -		
JD 245G EXCAVATOR/day		\$ 900.00	\$ -		
TM HAULING TRAILER/day		\$ 150.00	\$ -		
BIG TEX DUMP TRAILER/day	10.0	\$ 150.00	\$ 1,500.00		
WALK BEHIND C. SAW/day		\$ 200.00	\$ -		
CONCRETE DRILL/day		\$ 200.00	\$ -		
ROTOR HAMMER	16.0	\$ 150.00	\$ 2,400.00		Existing terrain is tough need
F350 UTILITY TRUCK/day		\$ 175.00	\$ -		
F250 UTILITY TRUCK/day	10.0	\$ 165.00	\$ 1,650.00		
F150 TRUCK/day	0.0	\$ 125.00	\$ -		
HEPA VACUUM/day		\$ 50.00	\$ -		
SMOOTH DRUM ROLLER		\$ 350.00	\$ -		
			\$ -		
SUB TOTAL				\$ 5,550.00	EQUIPMENT
MATERIALS & RENTALS		UNIT			
Plants + Freight	1	\$ 5,194.03	\$ 5,194.03		Includes tax
			\$ -		
			\$ -		
			\$ -		
			\$ -		
			\$ -		
			\$ -		
F.O.G.	30.00%	\$ -	\$ -		FUEL, OIL, GREASE ON RENTALS
TAX	8.75%	\$ 5,194.03	\$ 454.48		
MAT'L & RENT OH & P %		\$ 5,648.51	\$ -		
SUB TOTAL				\$ 5,648.51	MATERIALS & RENTALS
SUB TOTAL QUINCON				\$ 44,042.51	QUINCON
SUBCONTRACTORS					SUB QUOTE #
			\$ -		
Rincon Consulting	1	\$ 3,390.00	\$ -		
		\$ -	\$ -		
		\$ -	\$ -		
		\$ -	\$ -		
		\$ -	\$ -		
OH & P %	15.00%	\$ -	\$ -		
SUB TOTAL				\$ -	SUBCONTRACTORS
TOTAL MARKUP					
MARK UP/OH PER CONTRACT	15.00%	\$ 44,042.51	\$ 6,606.38		
GC's	0%	\$ 44,042.51	\$ -		
SUB TOTAL				\$ 6,606.38	
SUB TOTALS FORM ABOVE				\$ 50,648.88	
BOND/INSURANCE COST	2.00%	\$ 50,648.88		\$ 1,012.98	
				\$ 51,662.00	CP TOTAL

THIS PROPOSAL IS GOOD FOR 8 DAYS.

JOB NO. 21025

EXCLUSIONS: Work in excess of 8 hours per day; overtime; costs for contract extension; schedule analysis.



**DEVIL MOUNTAIN
WHOLESALE NURSERY**

3200 West Telegraph Road
Fillmore CA 93015
United States
(805) 524-3939
www.devilmountainnursery.com

Sales Order
#SO71582
Sales Order Date: 7/20/2023
Customer: 7923 Quincon Inc

Bill To
Quincon Inc
PO Box 1029
Grover Beach CA 93433
United States

Ship To Address
Quincon Inc
1290 Longbranch Avenue
Grover Beach CA 93433
United States

Contact: Esteban Quintana - 805-709-2901

Delivery Contact: Esteban Quintana -
805-709-2901

TOTAL
\$5,194.03

Delivery Instructions:

Terms	Sales Rep	PO #	Job Name	Shipping Method	Ship Date
Due on receipt/COD	Alex M Ross	Arroyo Grande Bridge Mitigation Post Storm	Arroyo Grande Bridge Mitigation Post Storm	Devil Mountain Fleet	7/30/2023

Sales Order Memo: *Schedule delivery when plants arrive*

Line	Item	Ready Bins	Qty Ord	Back Ord	Invoiced	Rate	Amount
1	ROSCALI1G Rosa californica 1 gal 2225920 Line Memo: XFER Redondo		43	43	0	\$12.99	\$558.57
2	BLOLAL2G Blackberry 'Olallie' 2 gal 2213801 Line Memo: BROKER		51	51	0	\$21.99	\$1,121.49
3	SAMEXI1G Sambucus mexicana 1 gal 2227402 Line Memo: XFER Redondo		46	46	0	\$7.99	\$367.54
4	SYALBU1G Symphoricarpos albus laevigatus 1 gal 2228207 Line Memo: XFER Redondo		43	43	0	\$7.99	\$343.57
5	CLELIGU1G Clematis ligusticifolia (White) 1 gal 2215736 Line Memo: XFER Redondo		36	36	0	\$12.99	\$467.64
6	SALLSLP1G Salix lasiolepis 1 gal 2232031 Line Memo: XFER Redondo		35	35	0	\$11.99	\$419.65
7	SALLAEV1G Salix laevigata 1 gal 2232024 Line Memo: XFER Redondo		35	35	0	\$11.99	\$419.65
8	PLARCMAMulti15G Platanus racemosa Multi 15 gal 2234106 Line Memo: Please pull best matching	FI-719(32)	5	0	0	\$55.99	\$279.95



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Line	Item	Ready Bins	Qty Ord	Back Ord	Invoiced	Rate	Amount
9	ACERNES15G Acer negundo 'Sensation' 15 gal 2232338 Line Memo: XFER Clements		1	1	0	\$85.99	\$85.99
10	POPFREM5G Populus fremontii 5 gal 2231665 Line Memo: BROKER		2	2	0	\$29.99	\$59.98
11	FREIGHT 8% of material value per load. Minimum site delivery fee is \$[]. Line Memo: 8% applied for transfer from Redondo to Fillmore		1		0	\$329.92	\$329.92
12	FREIGHT 10% of material value per load. Minimum site delivery fee is \$[]. Line Memo: 10% freight applied for delivery from Fillmore to Grover Beach.		1		0	\$412.40	\$412.40
13	CANCELLATIONS & RETURNS Plants that are in stock, have been pulled and then cancelled are subject to a restocking fee up to 50%. Brokered plant material purchased from outside vendors to fulfill an order and then cancelled are subject to up to 100% restocking fee. We do not accept returns on plants that have been planted or annual color.						
14	DELIVERY - "PLEASE NOTE" Delivery is curbside and requires customer assistance to unload. Inadequate assistance will result in an additional charge of up to 20% of invoice total.						



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Line	Item	Ready Bins	Qty Ord	Back Ord	Invoiced	Rate	Amount
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Subtotal \$4,866.35

Tax Total \$327.68

Total \$5,194.03

Signature: _____



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