



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Dignity Health dba Arroyo Grande Community Hospital
(local branch)

Mailing Address: 345 South Halcyon Road
City: Arroyo Grande State: CA Zip: 93420

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023, 2022
Amount Received: \$17,200

Tax ID Number: [REDACTED]

Executive Director: Kenneth Dalebout

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Matthew Fisk
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Homeless Health Initiative

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

The Arroyo Grande Community Hospital Foundation is pleased to submit an application to the City of Arroyo Grande for consideration of grant funding of \$10,000 to support its Homeless Health Initiative (HHI) Program at Arroyo Grande Community Hospital (AGCH). Formerly called the Homeless Patient Support Program, the Homeless Health Initiative (HHI) Program's goals for this program are threefold: 1) increase homeless patients' potential for recovery, 2) reduce the need for hospital readmission or emergency department (ED) visits, and 3) ensure and monitor that they are connected with community resources for ongoing support leading to rehabilitation and permanent housing. Beyond the hospital's mission to treat those in need, the HHI program's objectives are driven by evidence that good health and stable healing are necessary for an individual to successfully transition to housing and rehabilitation.

The program's successes are demonstrated by gradually declining emergency admissions for homeless individuals at AGCH, more outpatient care, and cases every month that have seen individuals become healthier and housed. From July 2023 through June 2024, AGCH treated 761 unique homeless patients, not including the approximately 100 individuals seen outside the hospital by the HHI SW or the Street Medicine team's physicians and other providers. AGCH is an important entry point in the county for homeless individuals seeking medical care and emergency services. San Luis Obispo County saw an incredible 19% decline in homelessness between 2022 and 2024, with the majority of those formerly homeless being rehabilitated and housed. However, despite these county-wide improvements, the number of homeless individuals in Grover Beach, Arroyo Grande, and Pismo Beach – the primary service area of AGCH -- has increased with a trend toward more who are unsheltered (115 unsheltered in 2022 to 154 in 2024). As such, AGCH still expects ED admissions to rise, making this program all the more vital in providing preventative care and managing chronic illness for Arroyo Grande's homeless residents to reduce resource-intensive ED care for the often complex needs of homeless patients, and link homeless patients and those not yet patients to wrap-around community supports that ultimately help people find housing and rehabilitation.

The HHI program costs \$168,202 annually to support the HHI program's activities in and outside the hospital, pay for basic survival supplies, transportation vouchers and medical transport, lodging and sheltering assistance for homeless patients recovering from illnesses and surgery, prescription management, medical equipment, and staff mileage to encampments, safe parking, and other sites throughout southern San Luis Obispo County to serve the homeless population. Providing comprehensive health navigation, case management, resources, and pathways to rehabilitation and housing incur costs not fully supported by billable services or operational capital are resource-intensive operations. Hence, this proposal requests a grant of \$10,000 to support the HHI program's basic survival supplies and over-the-counter medicines and supplies (\$4,000), mileage for HHI social worker(s) to travel outside the hospital to treat and assist homeless residents (\$1,000), and to offset annual salary expenses for our HHI SW, whose work is central and essential to this program's success (\$5,000). Grant-funded salary support, though fractional and temporary over the finite term of a grant, is nevertheless helpful in allowing the HHI SW to commit hours every week outside the hospital.

A robust AGCH HHI program can make better progress toward housing those who are homeless in the southern portion of San Luis Obispo County, where the HHI Program remains one of the most important resources for its regional homeless population through its breadth of contact and treatment for hundreds of individuals, more and more of whom are being linked to critical resources that lead to permanent housing.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Established in 1961, Arroyo Grande Community Hospital (AGCH) is a nonprofit full-service general, acute care, and medical-surgical facility with 67 beds serving residents in southern San Luis Obispo County. In June of 2004, AGCH was acquired by Dignity Health. In 2019, Dignity Health combined with Catholic Health Initiatives to form CommonSpirit Health. In California, the collection of health care providers and services is still known as Dignity Health. Locally, AGCH operates under the same license as its sister hospital, Marian Regional Medical Center in Santa Maria. AGCH is otherwise a distinct and independent nonprofit hospital serving southern San Luis Obispo County.

As the only hospital in southern San Luis Obispo County, AGCH serves the group of communities known locally as the “Five Cities” and Nipomo. The area has a population of approximately 75,000. In 2024, the hospital saw a total of 92,504 patients. Among these patients are the approximately 760 patients seen annually inside the hospital who are experiencing homelessness or are at risk of homelessness. AGCH’s HHI program encountered approximately 100 homeless non-patients outside the hospital also. AGCH offers a range of acute-care services including emergency care, acute rehabilitation, cancer care, home health support, imaging services, neurological care, orthopedic care and surgery, and physical and respiratory therapy.

Organization’s Mission Statement:

Arroyo Grande Community Hospital is committed to delivering compassionate, high-quality, affordable health services; serving and advocating for the poor and disenfranchised; and partnering with others in the community to improve the quality of life. Arroyo Grande Community Hospital Foundation supports this mission through fundraising and relationship building. The Foundation solicits philanthropic gifts, provides stewardship of these gifts, and grants funds to the hospital to advance the health of the community.

List Geographic Area(s) Served by the Organization:

City of Arroyo Grande and southern San Luis Obispo County

Describe the goals of the program/project:

The AGCH Homeless Health Initiative Program's goals are threefold:

- 1) increase homeless patients' potential for recovery
- 2) minimize the need for hospital readmission or emergency room visits, and minimize new admissions for non-patients who are homeless
- 3) ensure and monitor that homeless residents (patients or otherwise encountered) are connected with community resources for ongoing support leading to rehabilitation and permanent housing.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 860
 Estimated Number of AG Residents Served by this Program Next Year: 650

Explain How the Number of Residents Served by the Program is Determined:

The number of residents served by this program is determined from the following calculations:

- Our HHI Social Worker and her team treated or case-managed 100 homeless residents outside the hospital in fiscal year 2024 (July 2023 - June 2024). These are relatively new services and it is hard to estimate how many will be helped in the coming year. Therefore, we conservatively expect to serve at least 50 people outside the traditional hospital setting.
- Arroyo Grande Community Hospital treated the following numbers of homeless in- and outpatients over the course of the past few years:
 - * FY 2022: 440
 - * FY 2023: 600
 - * FY 2024: 761
 - *Average: 600

Hence, we expect to be able to treat or assist 650 residents experiencing homelessness. Most of these individuals receive services in Arroyo Grande or Grover Beach. Given strict county and municipal regulations on overnight camping, homeless residents tend to regularly relocate throughout southern San Luis Obispo County. That said, the numbers of those treated by the hospital and its outreach team have steadily increased over the past three years.

How is the local need for this program or service determined?

Local need for this program is determined by three factors:

1) quantified demand for hospital services by homeless residents who either self-identify as homeless, or whose homeless sheltered or unsheltered living situations are determined by the HHI social worker and her team. Demand is quantified through measurement of the total number of unique patients identified as homeless (761 in FY 2024), and total patient encounters (786 in FY 2024). In- and outpatients are identified as homeless in their electronic health records, making the data feasible to collect internally and analyze.

3) tallies of homeless individuals who are not patients collected by the HHI social worker, her team, and the Dignity Health Central Coast Street Medicine team of physicians and other clinical providers that provide services outside the hospital. Last year, that figure was 100. We may see another 100 residents, more, or fewer. The point here is that these residents treated outside the hospital are not included in the total numbers of homeless patients treated as admitted in- or outpatients.

4) the Point-in-Time (PIT) counts of SLO County residents who are living homeless, unsheltered or otherwise. A contributing factor that helps to quantify current and future demand for this program's services and reach comes through an analysis of 2024 PIT demand and the population we determine needs to be reached by the HHI program. Those numbers are particularly relevant this year because, while the overall numbers of county residents living homeless declined from 2022 to 2024, numbers of homeless residents increased in southern SLO County, with an increase in the number of homeless residents living unsheltered in the Five Cities area.

All patients at AGCH are evaluated in terms of being housed or homeless, and other socioeconomic factors, called Social Determinants of Health, or SDOHs. When a patient at AGCH is identified as homeless, an on-site social worker will assesses the patient's individual needs, determine the best course of action for continued recovery after hospital discharge, and coordinate with local agencies to ensure a continuum of care.

Number of Full Time Staff: 0 Number of Part Time Staff: 4

Number of Volunteers:

Describe your organization's ability to successfully carry out the proposed activities

AGCH's Care Coordination team consists of two to three licensed clinical social workers any day of the week, who primarily staff the Emergency Department, and case managers who work individually with patients who have complex psycho-social needs that include homelessness. One of these social workers works in partnership with the Five Cities Homeless Coalition organization, based in Grover Beach, to travel out into the streets and encampments to help homeless patients navigate post-discharge treatments, treat conditions formally treated in the Emergency Department (ED) in order to decrease ED admissions, monitor medications, and provide linkage to follow-ups with providers and other services and resources. It is the perspective of AGCH and 5 Cities that health and housing go together in eliminating homelessness in our community.

PT Staff (4):

- Homeless Health Social Worker (0.6 FTE) - could be up to 3 Social Workers in shifts of 0.2 FTE/worker
- Manager of Social Work, Dignity Health Pacific Central Coast (0.25 FTE)
- Street Medicine Physician (MD, DO) (0.1 FTE)
- Street Medicine Clinical Staff (RN, NP, PA) (0.1 FTE)

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET**Scope of Work or Work Plan**

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	Increase homeless patients' potential for recovery
Program/Service Objectives	Provide basic survival supplies year round, warm clothes in the winter, and provide over-the-counter (OTC) medications and medical supplies to homeless patients and residents in need.
Major Tasks to Complete To Achieve Associated Goal	<ul style="list-style-type: none">- Purchase miscellaneous basic items as needed (ex: sleeping bags, blankets, shelters, and more).- distribute critical survival supplies and over-the-counter medicines to homeless patients
Timeline	Full term of the grant
Evaluation Methodology	Document numbers and types of survival supplies, and OTC medications and medical supplies purchased, and the number of patients served

Objective # 2 Reduce the need for hospital readmission or ED visits	
Program/Service Objectives	Mileage from continued outreach to discharged homeless patients, calculated by average miles driven per year times the CommonSpirit Health 2024 mileage rate of \$0.67.
Major Tasks to Complete To Achieve Associated Goal	Conduct care navigation and preventative health services and education to homeless individuals outside the hospital
Timeline	Full term of the grant
Evaluation Methodology	Track mileage, dates, where traveled, and individuals encountered/served

Objective # 3 Ensure and monitor that homeless residents (patients or otherwise encountered) are connected with community resources for ongoing support leading to rehabilitation and permanent housing.	
Program/Service Objectives	Provide health navigation, case management, preventative care/health literacy, and linkages to community resources for homeless individuals (patients and non-patients) outside the hospital
Major Tasks to Complete To Achieve Associated Goal	Secure financial resources to fund HHI SW's time and efforts outside the hospital through salary support.
Timeline	Full term of the grant
Evaluation Methodology	Quantify number of patients served in and outside the hospital, with which services.

Program Service OUTPUTS:

This program's outputs are the services provided to patients who are homeless or at risk of homelessness who are admitted to the hospital and discharged, treated in the Emergency Department, then discharged, or those likely to become patients without preventative care. Outputs are tied to each of the three objectives of this program listed previously and are quantified by the number of patients served with what objectives, categorized according to each evaluation methodology for each objective.

Program Service OUTCOMES:

The outcomes intended by this program are:

- ensure discharged homeless patients are able to make a full recovery after discharge from the hospital and prevent re-admittance.
- reduce Emergency Department utilization by homeless residents and increase their utilization of outpatient medical care services from AGCH and the other Dignity Health hospitals and clinics in the region
- link discharged homeless patients to resources that will enable them to find temporary or permanent housing solutions.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees		
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1. HHI Social Worker (0.6 FTE)	\$42,919	\$5,000
2. HHI Care Coordination Manager (0.25 FTE)	\$17,883	
HHI Team Members Fringe Benefits	\$19,700	
Supplies / Materials	\$4,500	\$4,000
Travel / Transportation	\$2,000	\$1,000
Promotion / Publicity		
<i>Other Expenses:</i>		
1. Street Medicine Medical Team (0.2 FTE)	\$66,200	
2. Other non-personnel expenses	\$15,000	
TOTALS:	\$168,202	

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$10,000
<i>Other Funding Sources:</i>	
Other Public Grants	
Private Foundations	\$50,000
Corporation Contributions	\$25,000
Concessions / Ticket Sales	
CommonSpirit Health -- <i>pending budget</i>	\$93,202
<i>Other Funding Subtotal:</i>	\$168,202
TOTALS:	\$168,202

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Philanthropic investment provides the HHI program the additional resources it needs to operate outside the hospital to improve the health of our community's homeless residents through preventative methods, reduce utilization of the AGCH emergency room, collaborate with other community organizations and initiatives, and help link homeless residents to other community supports and resources. Without additional funding, services for homeless patients would continue inside the hospital, but AGCH could no longer be able to make the significant impact the hospital has in treating our community's homeless population before they need to come to the emergency department. This program is an active grants campaign for AGCH. Whatever funding is awarded will regardless make an impact in supporting HHI program costs not reimbursed by Medi-Cal or Medicare and can be proportionally adjusted to at least partially fund the categories outlined in this proposal.



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GRANT APPLICATION

FISCAL YEAR 2024-25

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Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

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- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
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3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

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Andrew Perez, Planning Manager
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For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Arroyo Grande Valley Little League
(local branch)

Mailing Address: PO Box 355
City: Arroyo Grande State: CA Zip: 93420

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 19,368.40

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2024
Amount Received: \$6,000

Tax ID Number: 77-0217633

Executive Director: Kevin Bates, President

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Layci Gragnani
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Arroyo Grande Valley Little League

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Arroyo Grande Valley Little League (AGVLL) is dedicated to instilling values of good sportsmanship, honesty, loyalty, courage, and respect in our community's youth through instructional baseball. Participating in baseball with AGVLL benefits players in numerous ways. However, without the support of a Community Service Grant, our funding for field safety repairs & scholarships will be limited, which could negatively impact the success of our season.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Arroyo Grande Valley Little League (AGVLL) is an all-volunteer organization dedicated to teaching the fundamentals of baseball and promoting good sportsmanship. We serve the community of Arroyo Grande and the surrounding five cities. Our members include former players who have become AGVLL Board Members, first-time players, families, and coaches with varying levels of experience. Many of our coaches and board members have fond memories of playing for AGVLL as kids on these same fields.

We are committed to providing a positive experience for our players and their families by promoting fair play, confidence, determination, camaraderie, and a lasting love for the game of baseball. Our goal is to create a supportive culture where coaches, parents, fans, officials, and athletes work together to achieve successful baseball seasons.

Organization's Mission Statement:

Arroyo Grande Valley Little Leagues believes in the power of youth baseball to teach life lessons that build stronger individuals and communities.

List Geographic Area(s) Served by the Organization:

Arroyo Grande and the surrounding five cities area.

Describe the goals of the program/project:

AGVLL aims to create a safe, fun, and inspiring environment where children of all skill levels can learn, grow, and achieve their goals. By developing these skills, we instill confidence and foster well-rounded community members among our youth, who will become the leaders of our community in the future. We supply our coaches with all the necessary equipment for the season to ensure they can confidently and effectively lead their teams during the baseball season.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 249
Estimated Number of AG Residents Served by this Program Next Year: 255

Explain How the Number of Residents Served by the Program is Determined:

Registration for AGVLL is open to all residents of the Arroyo Grande and five cities area.

How is the local need for this program or service determined?

Arroyo Grande Little League (AGVLL) is the only officially sanctioned Little League organization serving the Arroyo Grande Valley and the entire five cities area. While there are other baseball opportunities available locally, our affiliation with Local District 65 Little League and Little League International strengthens our organization.

Since 1961, AGVLL has been a vital part of the community, providing baseball opportunities for children of all ages. We equip our coaches with the necessary materials each season and collaborate with local facilities to ensure that practice and game venues are safe for everyone involved.

Number of Full Time Staff: 0 Number of Part Time Staff: 0
Number of Volunteers: 350

Describe your organization's ability to successfully carry out the proposed activities

The board of the Arroyo Grande Valley Little League consists of 22 volunteer positions. During the 2024 season, we had over 38 coaches, 76 assistant coaches, and 38 team parents, along with many grandparents, former AGVLL players, and community members who generously volunteered to enhance the experience for the children.

Our dedicated volunteers have worked hard to build relationships with the Arroyo Grande Public Works Department, which maintains the Soto Sports Complex. Occasionally, major renovations are necessary to address safety concerns, repair weather-related damage, and fix issues resulting from other nonprofit and for-profit sports organizations using the same shared space. We have a committed community of members that we can quickly reach out to for support in tasks such as cleaning up fields, painting, hanging sponsorship posters, or any other job that helps the season run smoothly. Our amazing members bring a diverse range of skills, including technology, construction, and landscape maintenance.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Baseball field safety enhancements	
Program/Service Objectives Baseball field safety enhancements to ensure a safe season	
Major Tasks to Complete To Achieve Associated Goal	At the beginning of each season, we get a large amount of rain. To keep the season operational, we have to add Turface Quick Dry to the fields so the kids can play and practice games. Each season we use a pallet of field chalk to line the fields for games & scrimmages for safety.
Timeline	Would be prior to opening day, March 8, 2025
Evaluation Methodology Before and after evaluation of hazard areas, and increased safety for AGVLL players and volunteers.	

Objective # 2 Cover cost of volunteer fingerprinting requirements	
Program/Service Objectives	California State Law AB 506 requires all regular volunteers in California must have a one-time background check (Live Scan) through the California Department of Justice to exclude individuals with a history of child abuse.
Major Tasks to Complete To Achieve Associated Goal	We expect to have 200 new volunteers this season, with the vast majority residing in Arroyo Grande. AGVLL does fingerprinting for all league volunteers to promote safety within the league for our youth and community members. Those that do not pass the fingerprinting process, are not allowed to volunteer in the interest of league safety.
Timeline	The majority of Live Scan Fingerprinting to be completed prior to opening day, March 8, 2025.
Evaluation Methodology	Receipts to be provided indicating number of volunteers that completed the live scan fingerprinting.

Objective # 3 Increase scholarship program to provide access to AGVLL within the community	
Program/Service Objectives	Every year we offer confidential scholarships to any family that requests one, as a way to encourage participation regardless of economic status. We do not require any extra volunteering or any additional requirements in order to receive a scholarship. We encourage outreach and participation in the scholarship program for the children of Arroyo Grande.
Major Tasks to Complete To Achieve Associated Goal	22 scholarships have been given out to date with a goal of 30 families benefiting from the scholarships. Scholarships are \$175 each.
Timeline	Scholarships are awarded prior to the close of registration (January 2025)
Evaluation Methodology	Requests are reviewed and awarded scholarships to families through registration data. It is not publicly announced who will be receiving a scholarship, so we are sensitive to the families' privacy.

Program Service OUTPUTS:

Our goal is to provide a safe and enjoyable field area for children in Arroyo Grande to practice, play, and develop a love for baseball. This initiative not only benefits players in Arroyo Grande Valley Little League (AGVLL) but also supports the various organizations that use the Soto Sports Complex for both non-profit and for-profit recreational sports, as well as family bonding opportunities during the off-season.

All families in Arroyo Grande and the surrounding five cities will benefit from having a safe environment to enjoy the fields. We anticipate an increase in volunteering among Arroyo Grande residents by reducing the new state-mandated financial barriers that often deter individuals from volunteering. This will ensure a supportive and secure season of baseball. Additionally, we aim to boost registrations for Arroyo Grande residents and nearby areas by offering financial assistance and scholarships to players from all economic backgrounds.

Program Service OUTCOMES:

Volunteering is an amazing way to give back to the community, and by encouraging and making it easier for volunteers to get cleared, it ensures a safe and welcoming environment for kids to grow the love of the game of baseball. We are excited to see how many past AGVLL players will come to help volunteer throughout the season, as a way to give back to their communities.

By improving the field condition, not only does the current year of AGVLL players see a benefit, but all recreational sports teams will benefit from the improved safety and overall appearance of the area will be increased, encouraging more interactions with the entire Soto Sports Complex by other local organizations.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees		See attached list
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1.		
2.		
Equipment		
Supplies / Materials		
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1.		
2.		
TOTALS:		\$19,368.40

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$19,368.40
<i>Other Funding Sources:</i>	
Other Public Grants	
Private Foundations	
Corporation Contributions	\$17,000
Concessions / Ticket Sales	\$74,000
Promotion Sales / Advertisements (Other Cash)	\$15,500
<i>Other Funding Subtotal:</i>	\$106,500
TOTALS:	\$125,868.40

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request is partially funded or denied, AGVLL will need to enhance its fundraising and sponsorship efforts to cover the shortfall.

We believe AGVLL has a strong program structure that prioritizes the youth community members. Our goal is to provide these players with the best possible experience and to create a positive and memorable season for everyone involved.

Layci Gragnani
Arroyo Grande Valley Little League



December 18, 2024

City of Arroyo Grande
Community Development Department
Attn: Andrew Perez
aperez@arroyogrande.org

My name is Layci Gragnani and I am a board member of the Arroyo Grande Valley Little League Organization. For over 60 years, the Arroyo Grande Valley Little League has been a cornerstone of our community, believing in the transformative power of youth baseball to teach essential life skills. Our league fosters growth, teamwork, and leadership, helping build stronger individuals and communities.

We are deeply committed to serving the families of Arroyo Grande and the Five Cities area, with ongoing outreach efforts to ensure every child has the opportunity to participate, regardless of their financial situation. To help break down barriers, we offer scholarships to families in need, ensuring that no child is limited by financial hardship in their pursuit of growth, teamwork, and fun.

We are seeking funding for our upcoming season to ensure that we provide access to all community members through scholarships, support community volunteers that will serve as coaches and team parents, and provide the children a safe environment to practice and play baseball.

Funding for these projects is essential because our organization is committed to providing a positive experience for our players and their families by promoting fair play, confidence, determination, camaraderie, and a lasting love for the game of baseball.

Arroyo Grande Valley Little League aims to create a safe, fun, and inspiring environment where children of all skill levels can learn, grow, and achieve their goals. I would like to thank you for your consideration and for providing organizations like ours, the opportunity to teach impactful life lessons to young members of our community.

Sincerely,

Layci Gragnani

Item	Quantity	Cost Each	Total Cost
Scholarships	30	\$ 175.00	\$ 5,250.00
Fingerprinting	200	35	\$ 7,000.00
Field Improvements	-	-	-
Field Improvements - Quick Dry	120	52.99	\$ 6,358.80
Field Improvements - Chalk	40	18.99	\$ 759.60
Total			\$19,368.40

Notes
22 scholarships have been given out to date with a goal of 30 families benefiting from scholarships
AGVLL does fingerprinting for all league volunteers to promote safety within the league for our youth and community members. Those that do not pass the fingerprinting screening are not allowed to volunteer in the interest of league safety.
AGVLL spends \$20K every 3-5 years on new dirt and field improvements to the grass outfield that is outside of the normal city maintenance. AGVLL spent ~\$20K in 2024.
At the beginning of each season, we get a large amount of rain. To keep the season operational, we have to add Turface Quick Dry to the fields so the kids can still practice and play games. On average, we use ~3 pallets of Turface Quick Dry each season.
Each season, we use a pallet of field chalk to line the fields for games and scrimmages



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 12, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: American Legion Post 136
(local branch)

Mailing Address: 417 Orchard St

City: Arroyo Grande

State: CA

Zip: 93444

Physical Address:
(if different from Mailing Address)

City: _____

State: _____

Zip: _____

Fund Amount Requested: \$ 1,000

Previous Funds Received?



Yes



No

If Yes, Year Received: 2024

Amount Received: \$1,000

Tax ID Number:



Executive Director: Joe Martinez

Email Address:



Phone Number:



Grant Program Contact:
(if different from Executive Director)

Email Address:

Phone Number:

Program or Service Title: Wreaths Across America

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Wreaths Across America is an organization dedicated to ensuring a veteran is never forgotten. Every year, Christmas wreaths are purchased for veterans buried at cemeteries world wide. The idea is that when the wreath is placed on a veteran grave, the person placing the wreath places their hand over their heart and says the veteran's name. This is done so the veteran is honored and never forgotten. The Arroyo Grande Cemetery is sponsored by the Arroyo Grande American Legion Post 136. Every year we raise money to purchase wreaths for the 2,200 veterans, including a Civil War Medal of Honor recipient, buried at the AG Cemetery. Every year hundreds of community volunteers come out to help place the Christmas Wreaths and honor our veterans that have passed on. Young people, including Boy and Girls scouts come out and learn about the sacrifices made by our veterans so they can enjoy the freedoms of today. Each wreath cost \$17 so it takes a lot of fundraising to achieve our goal of ensuring all 2,200 veterans receive a Christmas wreath. Your help by providing this grant will help us achieve our goal.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Wreaths Across America provides the community the opportunity honor its deceased veterans buried at the Arroyo Grande Cemetery with a Christmas Wreath.

Organization's Mission Statement:

Wreaths Across America is a non-profit organization dedicated to honoring deceased veterans world wide with a Chistmas Wreath. The motto is Teach-Honor-Remember. Teach every generation of the sacrifices made by our veterans. Honor our deceased veteran with a Christmas wreath and a salute or hand over heart. Remember our veterans by saying their name so they are never forgotten.

List Geographic Area(s) Served by the Organization:

The Arroyo Grande American Legion Post 136 serves all communities from Nipomo to the five cities area.

Describe the goals of the program/project:

Our goal is to ensure all 2,200 Veterans at the Arroyo Grande Cemetery receive a Christmas Wreath by volunteers of our community.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: Hundreds

Estimated Number of AG Residents Served by this Program Next Year: Hundreds

Explain How the Number of Residents Served by the Program is Determined:

The ceremony of placing the wreaths on veterans is open to the community whether they have a loved one veteran buried at the AG Cemetery or not. All the community is welcome to participate and honor veterans in Arroyo Grande.

How is the local need for this program or service determined?

The need is determined by the number of veterans buried at the Arroyo Grande Cemetery.

Number of Full Time Staff: 1 Number of Part Time Staff: 5
Number of Volunteers: 300

Describe your organization's ability to successfully carry out the proposed activities

Our ability to successfully carry out this event is dependent on the amount of money raised and the number of volunteers that come out to help place the wreaths.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1

Program/Service Objectives Raise enough money to purchase Christmas wreaths for all 2,200 veterans buried at the AG Cemetery

Major Tasks to Complete To Achieve Associated Goal Fundraising BBQ's and other fundraising events

Timeline

January -November for December ceremony

Evaluation Methodology We are succesful if we raise enough money to ensure all 2,200 veteran graves receive a Christmas Wreath

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees		1,000
Artistic Salaries & Fees	0	
Other Salaries & Fees	0	
1.	0	
2.	0	
Equipment	0	
Supplies / Materials	0	
Travel / Transportation	0	
Promotion / Publicity	0	
Other Expenses:	0	
1.	0	
2.	0	
TOTALS:	0	1,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	1,000
Other Funding Sources:	
Other Public Grants	1,550
Private Foundations	10,000
Corporation Contributions	
Concessions / Ticket Sales	5,000
Promotion Sales / Advertisements (Other Cash)	15,000
Other Funding Subtotal:	31,550
TOTALS:	32,550

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

We will solicit additional donations from private sources

HONOR OUR DECEASED VETERANS THIS CHRISTMAS



Wreaths Across America is a non-profit organization whose goal is to place a Christmas wreath on the grave of every Veteran. The American Legion 136 is sponsoring the Christmas wreaths for the Arroyo Grande Cemetery. There are over 2100 Veterans interred at this cemetery and we would like to purchase Christmas wreaths for ALL Veterans at this location. The wreaths cost \$17 each so we need to raise over \$35,000. Let us never forget the sacrifices made by Veterans and recognize them this Christmas with a wreath.

Donations can be made directly through the website at www.wreathsasscrossamerica.org/CA0646 or you can mail donations to

American Legion 136, 417 Orchard St., Arroyo Grande, CA 93420

Join us on December 14, 2024 at 12pm at the Arroyo Grande Cemetery to help place the wreaths on Veteran's graves. All are welcome to attend.

If you have any questions, contact Joe Martinez at [REDACTED]



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

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Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Arroyo Grande in Bloom, Inc.
(local branch)

Mailing Address: PO Box 231
City: Arroyo Grande State: CA Zip: 93421

Physical Address: [REDACTED]
(if different from Mailing Address)
City: Arroyo Grande State: CA Zip: 93420

Fund Amount Requested: \$ 2,000.00

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2022
Amount Received: 2,500.00

Tax ID Number: [REDACTED]

Executive Director: Robert Lund
Email Address: [REDACTED]
Phone Number: [REDACTED]

Grant Program Contact: _____
(if different from Executive Director)
Email Address: _____
Phone Number: _____

Program or Service Title: Beautification of the City of Arroyo Grande

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Projects AGIB is responsible for seek to beautify and improve the appearance the City. In addition to improving the aesthetics of the community, completed projects are entered into an annual national competition called America in Bloom. AGIB competes against similar sized cities for national recognition based upon six categories.

Community programs include planning and maintaining floral displays throughout the city, landscaping and landscape design in public areas, urban forestry programs for city streets, parks and schools, turf and groundcover maintenance, tidiness and trash collections efforts, environmental resources management, local heritage recognition and development, promotion of art in the community and community involvement. Weekly efforts include trash pick up, planting flowers and trees, and weed removal. Weekly projects occur on Saturday mornings and usually run for two to three hours.

The clients of this organization are the members of the Arroyo Grande community. The City's General Plan features a Parks and Recreation Element. A category in this element requires certain actions on the City's part for funding and maintenance of parks and recreation facilities. One implementation measure calls for the establishment of a volunteer program that reduces the cost of maintenance and operation of park facilities. AGIB satisfies this measure and goes much beyond it as well.

This organization has a positive impact on the economy by increasing property values, increasing economic development with a positive impact on local businesses, and increasing tourism with a positive impact on the hospitality industry. Additional impacts include increased levels of civic pride, community involvement, cooperation among residents, organizations, businesses and city government, positive aesthetic impacts, decreased vandalism, and increased cultural exchanges for members of the community and visitors.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

AGIB is a non-profit volunteer organization dedicated to the beautification of Arroyo Grande.

The organization plants flowers and trees, performs litter and brush removal, maintains the City's natural resources and much more. AGIB projects are tailored towards all ages, abilities and talents and the organization encourages all members of the community to get involved. As part of the foundation of the organization AGIB vows to maintain any project that they initiate.

Organization's Mission Statement:

Vision Statement

Arroyo Grande in Bloom envisions the City of Arroyo Grande as having a pedestrian friendly environment for its residents and visitors where horticulture, heritage, art and a clean environment will promote a tangible sense of pride and an enduring community spirit.

Mission Statement

The mission of Arroyo Grande in Bloom is to promote volunteerism in the community to enhance the beautification and cleanliness of the City and to develop and maintain supporting relationships with businesses, civic organizations, municipal government and residents.

List Geographic Area(s) Served by the Organization:

All of the City of Arroyo Grande.

Describe the goals of the program/project:

This organization has a positive impact on the economy by increasing property values, increasing economic development with a positive impact on local businesses, and increasing tourism with a positive impact on the hospitality industry. Additional impacts include increased levels of civic pride, community involvement, cooperation among residents, organizations, businesses and city government, positive aesthetic impacts, decreased vandalism, and increased cultural exchanges for members of the community and visitors.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: All residents
Estimated Number of AG Residents Served by this Program Next Year: All residents

Explain How the Number of Residents Served by the Program is Determined:

AGIB provides its services in support of the City Public Works Department and the programs intent is the beautification of the City by having it a better place to live for all of its residents.

How is the local need for this program or service determined?

AGIB has taken responsibility for 16 areas of public land in the City for services they can provide which is difficult for the Public Works Department to provide due to their budget constraints and lack of adequate staffing.

Number of Full Time Staff: None Number of Part Time Staff: None
Number of Volunteers: 45

Describe your organization's ability to successfully carry out the proposed activities

AGIB has sufficient equipment to assist in its endeavors of tree and brush pruning, weeding, planting, placement of drip systems and all other gardening needs. AGIB has established relationships with nurseries so that they are able to obtain planting materials for free or at wholesale. AGIB volunteers also provide plants that they have transplanted or started from seed. We have been volunteering for 17 years and are still able to gather new volunteers on a regular basis.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	
Program/Service Objectives	Beautification of the City of Arroyo Grande
Major Tasks to Complete To Achieve Associated Goal	Work projects every Saturday morning from 8 to 10
Timeline	Weekly
Evaluation Methodology	The appearance of the areas AGIB is responsible for are constantly cared for and beautified. Appearance is the test.

Objective # 2	
Program/Service Objectives	To promote the beauty of the City of Arroyo Grande and to keep it clean.
Major Tasks to Complete To Achieve Associated Goal	The most major task is the recruitment of volunteers so that our work base is adequate for our tasks.
Timeline	weekly
Evaluation Methodology	The appearance of the areas that AGIB maintains.

Objective # 3	
Program/Service Objectives	Beautification of the City of Arroyo Grande
Major Tasks to Complete To Achieve Associated Goal	Weekly volunteer efforts in the cleaning and beautification of 16 sites within the City of Arroyo Grande.
Timeline	weekly
Evaluation Methodology	The appearance of the areas we maintain.

Program Service OUTPUTS:

Two hours of volunteer work every Saturday on specific areas within the City of Arroyo Grande. The providing of pride in our community through the efforts of the volunteers and the final result of the beautification of the City.

Program Service OUTCOMES:

The assistance of AGIB in doing the work it does not only helps to instill pride in the residents of the community but it also lessens the burden of work for the Arroyo Grande Public Works Department.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	0	0
Artistic Salaries & Fees	0	0
<i>Other Salaries & Fees</i>	0	0
1.		
2.		
Equipment	675	675
Supplies / Materials	1825	1825
Travel / Transportation	0	
Promotion / Publicity	0	
<i>Other Expenses:</i>		
1.	1,565	
2.	200	
TOTALS:	4265	2,500

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	2,500
<i>Other Funding Sources:</i>	
Other Public Grants	0
Private Foundations	0
Corporation Contributions	0
Concessions / Ticket Sales	1,500
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	1,500
TOTALS:	4,000

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Efforts will be made to solicit business and individual contributions



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

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Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

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Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Assistance League® of San Luis Obispo County
(local branch)

Mailing Address: P.O. Box 14260
City: San Luis Obispo State: CA Zip: 93401

Physical Address: 667A Marsh Street
(if different from Mailing Address)
City: San Luis Obispo State: CA Zip: 93406

Fund Amount Requested: \$ 4,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023-24
Amount Received: \$4,000

Tax ID Number: [REDACTED]

Executive Director: Sharon Darnton

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Charlene Ables
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Operation School Bell®

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Operation School Bell was adopted by Assistance League in 1995 to provide school clothing to students Kindergarten through 6th grade in need, living and attending school in San Luis Obispo County. Since its adoption, the program has been enhanced many times to meet the expanding needs of the students and the families we serve. These changes have been administered with prudent consideration of our Operating Budget and the number of member volunteers required.

We now clothe all Kindergarten - 12th grade referred students through the same manner - a retail shopping experience. In addition to clothing, each student receives a dental hygiene kit, a grade-appropriate book of his/her choosing, and a tote filled with grade-appropriate school supplies.

The chapter liaisons communicate with all schools and provide them with the allotted number of K -12th grade students to be referred for clothing. The referral process is implemented using a free WordPress online scheduling tool. School personnel complete the referrals. They are best qualified to determine the students most in need. The referrals with the date, time and retail store of the clothing sessions are then given to the students. The referrals can be in the form of a paper document, email or text.

The chapter chairs collaborate closely with the staff of Kohl's in Paso Robles and Old Navy in San Luis Obispo to schedule shopping dates and times for the students. Consideration is made to shop on days when the local retailers are discounting merchandise or giving Kohl's Cash which will be used during the fiscal year to clothe additional students. The Operating Budget to clothe each student in grades K - 5th is \$150, 6th - 12th grade students is \$200. The K - 5th grade amount was increased from \$120 to \$150 for the 2023-24 school year. The cost of clothing continues to rise. In the 2022-23 school year we raised the amount spent on 6th - 12th grade students from \$150 to \$200 for the same reason. It is our desire that students have enough purchasing power for complete school wardrobes. Students are met on the appointed dates and times at Kohl's and Old Navy by our volunteers who supervise and assist with their shopping experience and purchases. We want the students to choose the appropriate clothing they prefer. Brand names are much desired by middle and high school students.

Constant Contact newsletters are sent quarterly to the names we have in our database. That number is 1,391. The Constant Contacts feature Operation School Bell with the number of student clothed, our fundraising efforts, and promote our Thrift Store which has a 23/7 presence in downtown San Luis Obispo.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Assistance League is an all-volunteer organization with 105 members who during the 2023-24 fiscal year volunteered 22,589 hours. Independent Sector Resources has given those hours a dollar value of \$756,505.61. Assistance League of San Luis Obispo County is one of 119 chapters of National Assistance League.

Assistance League of San Luis Obispo County has demonstrated the ability to successfully administer staff and fund the Operation School Bell program for 29 years. During that time, we have provided school clothing to more than 40,000 low-income students. All member volunteers are mentored and trained in the duties associated with conducting our philanthropic programs and fundraising activities. Also, they are required to have complete background checks. We deal directly with children in our Operation School Bell Program, and have contact with elderly persons with special needs in our Thrift Store.

Organization's Mission Statement:

Assistance League® of San Luis Obispo County is committed to enriching the lives of students and their families through its philanthropic programs.

List Geographic Area(s) Served by the Organization:

San Luis Obispo County

Describe the goals of the program/project:

Our program goal is to improve school attendance and participation by enabling students to attend school without feeling self-conscious or out of place due to a lack of proper clothing. Operation School Bell was created with the belief that when children go to school feeling confident about their appearance, it results in a more successful academic and social experience. To access learning students must have their basic needs met: food, clothing and shelter. Operation School Bell provides a most basic need - clothing. Education is the primary tool for children to lift themselves from poverty, fulfill their potential, and become contributing members of society. The small investment of \$150 or \$200 can provide a life-long positive difference in the future of an impoverished student.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 259
Estimated Number of AG Residents Served by this Program Next Year: 267

Explain How the Number of Residents Served by the Program is Determined:

The total number of students to be clothed is determined by our Operating Budget. We then calculate a percentage of disadvantaged students of the total that are in each school district and each school. We serve more students from the Lucia Mar Unified School District than any other district in the County by more than 200 students.

How is the local need for this program or service determined?

Each fiscal year Assistance League accesses statistics on the number of students eligible for the Free and Reduced Lunch Program for San Luis Obispo County through the California Department of Education Website. We record the number of students from each school by grade in the County who are eligible for this program. Those figures determined that in the 2023-24 fiscal year 53% of all Kindergarten - 12th grade students were eligible for the Free and Reduced Lunch Program. That is an increase from 45% for the previous years. There is an overwhelming need.

Number of Full Time Staff: zero Number of Part Time Staff: zero
Number of Volunteers: 105

Describe your organization's ability to successfully carry out the proposed activities

During our 29-year history, we have met our Operating Budget goal of clothing the projected number of students with the exception of the pandemic. We have a strong Board of Directors and Membership dedicated to our mission. Over the years, we have willingly made changes necessary to our processes, program and goals to meet the needs of the students and the resources available to our chapter.

The many committees in our chapter have dedicated thousands of volunteer hours to clothe students, raise funds and maintain the business of our Thrift Store. These committee, with the guidance and support of our Board of Directors are the heart and soul of our chapter and work throughout the year raising revenue, clothing students and operating our Thrift Store.

Once again this year, we have maintained our Platinum Transparency rating on Candid formerly GuideStar.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET**Scope of Work or Work Plan**

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1**Program/Service Objectives**

The goal for the 2024-25 school year is that 2,200 Kindergarten - 12th grade students in need, living and attending school in San Luis Obispo County will have been clothed through Operation School Bell.

Major Tasks to Complete To Achieve Associated Goal

- 1. Create annual Chapter Budget
- 2. Coordinate with Kohl's and Old Navy
- 3. The chapter liaisons communicate with all schools and provide them with the number of referrals.
- 4. Operation School Bell dates are determined
- 5. Clothing sessions are held 2-3 times a week.

Timeline

1. January - April 2024, 2. August 2024 - May 2025, 3. August 2024 - May 2025, 4. August 2024-May 2025, 5. August 2024 -May 2025

Evaluation Methodology

- 1. Operating Budget has been prepared and approved by the Board and Membership.
- 2. Clothing dates have been scheduled with the stores.
- 3. The school personnel have been provided with the number of referrals.
- 4. Clothing referrals for students have been created with date, time and place of appointment.
- 5. Students have been clothed as scheduled.

Program Service OUTPUTS:

2,200 Kindergarten - 12th grade students in need, living and attending school in San Luis Obispo County will have received new school-appropriate clothing, a dental hygiene kit, a grade-appropriate book of their choosing, and a tote filled with grade-appropriate school supplies through Operation School Bell and its sub-programs. The cost of clothing each K - 5th grade student is \$150. The cost of clothing each 6- 12th grade student is \$200.

Program Service OUTCOMES:

The number of students clothed with their grade, gender, school, school district, and city of residence will be recorded in our Assistance League program database which allows us to accurately monitor these statistics.

In March of 2024, our chapter conducted a Measured Outcomes Survey for the seventh year which was sent to school personnel in all ten school districts to determine the impact of Operation School Bell® on their students.

76.4% reported students' participation in Operation School Bell had a positive effect on classroom behavior,

89.1% reported students' participation in Operation School Bell had a positive effect on student confidence,

100 % reported that Operation School Bell serves a high priority need in their school.

Of the more than 5,800 students identified as living in poverty in the Lucia Mar Unified School District, Operation School Bell will clothe 12.5% of these students.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

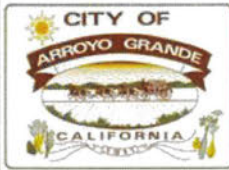
Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	.00	
Artistic Salaries & Fees	.00	
<i>Other Salaries & Fees</i>	.00	
1.		
2.		
Equipment	3,300.00	
Supplies / Materials	385,000.00	4,000.00
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1.	100.00	Postage and Printing
2.	150.00	Miscellaneous Supplies
TOTALS:	388,550.00	4,000.00

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	4,000.00
<i>Other Funding Sources:</i>	
Other Public Grants	18,500.00
Private Foundations	6,500.00
Corporation Contributions	1,210.00
Concessions / Ticket Sales	.00
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	195,063.00 Thrift Store
TOTALS:	225,273.00

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

In the unlikely event that the program was partially funded there are two options. One would be to clothe fewer students and the other would be to reduce the amount spent on each student.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM GRANT APPLICATION FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Big Brothers Big Sisters of San Luis Obispo
(local branch)

Mailing Address: 142 Cross Street, Suite 140
City: San Luis Obispo State: CA Zip: 93401

Physical Address:
(if different from Mailing Address)
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 7,500

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: FY23-24

Amount Received: 6,500

Tax ID Number: [REDACTED]

Executive Director: Stacy Salame

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Jane Connely
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Community Mentoring Program

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

In our Community Based mentoring program, adult-youth pairs meet 2-8 times a month in locations throughout the community for activities chosen based on individualized goals set by the youth in their Youth Outcome Development Plan. These range from academic and artistic pursuits to therapeutic and skill-building experiences. Through ongoing casework, staff provides referrals to meet the family's needs, such as food, shelter, and counseling services, hosts monthly group mentoring activities and parent workshops, trains the mentors in youth development and trauma-informed practices, makes individualized activity suggestions, and helps the mentoring pair access low-cost activities centered around individualized goals.

The time spent together between Bigs and Littles provides vital opportunities for exploration, creativity, learning, and meaningful connections with a caring mentor. With training and support, the mentors develop a deep understanding of the child's and family's needs while building long-lasting, positive relationships. The vital guidance, resources, and connections the mentor provides change the life trajectory of participating kids, helping youth ignite and harness their potential. Because our focus is social-emotional but includes youth-led goal setting, young people feel inherently valued and respected. The positive and supportive relationship with their mentor reinforces building positive relationships with peers and other adults, including teachers and parents, ultimately increasing the likelihood that they will improve grades, stay in school, and graduate.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Big Brothers Big Sisters of San Luis Obispo County's urgent and essential mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth. Our vision is that all youth achieve their full potential.

Since 1994, Big Brothers Big Sisters of San Luis Obispo County has provided over 3,000 local youth age 7-18 with wraparound casework and meaningful, monitored, results-driven, professionally supported one-to-one interactions with screened, trained qualified mentors. We are an award-winning affiliate of Big Brothers Big Sisters of America, receiving 2022 Gold Standard recognition and a 2023 Growth Award for the exceptional growth and quality of our local mentoring relationships, placing us in the top 5% of programs nationwide. In addition, the San Luis Obispo Chamber of Commerce recognized us as a 2023 Diamond Level Family Friendly workplace.

As an affiliate of the country's largest researched and evidenced-based mentoring organization, we are an independent 501(c)3 governed and funded locally. We empower the potential of about 350 young people each year throughout San Luis Obispo County. Our community values our program as over 250 volunteers provide over 18,000 hours of service to our programs each year. Another 30+ youth have requested a mentor and are waiting.

Organization's Mission Statement:

Big Brothers and Big Sisters of San Luis Obispo County's mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth. Our vision is that all youth achieve their full potential.

List Geographic Area(s) Served by the Organization:

We serve the youth of San Luis Obispo county from Nipomo to San Miguel.

Describe the goals of the program/project:

In our Community Based mentoring program, adult-youth pairs meet 2-8 times a month in locations throughout the community for activities chosen based on individualized goals set by the youth in their Youth Outcome Development Plan. These range from academic and artistic pursuits to therapeutic and skill-building experiences.

Through ongoing casework, staff provides referrals to meet the family's needs, such as food, shelter, and counseling services, hosts monthly group mentoring activities and parent workshops, trains the mentors in youth development and trauma-informed practices, makes individualized activity suggestions, and helps the mentoring pair access low-cost activities centered around individualized goals.

Your investment will ensure professional caseworkers pair and sustain mentoring relationships using a nationally researched and perfected model that is ongoing and occurs throughout the year. Our in-depth process emphasizes compatibility, commitment, family involvement, and child safety and includes the following specific actions:

- Volunteer Recruitment: Significant work involves identifying and recruiting volunteer mentors with compatible social identities, personalities, and interests who live near the youth on our waitlist.
- Comprehensive Interview Process: Caseworkers thoroughly interview caregivers, youth, and volunteers to determine priorities, interests, availability, and suitability.
- Emphasis on Child Safety: All mentors undergo a thorough multi-level screening process, including reference and public domain checks. Mentors over the age of 18 are also fingerprinted and receive full criminal records checks.
- Quality Human-Centered Casework: Caseworkers create and introduce ideal mentor pairs and contact all parties monthly for the first year and quarterly after that. Check-ins include structured assessments to screen for child abuse, physical and mental health issues, basic needs, and progress toward individualized goals set by the youth. Caseworkers provide training to volunteer mentors and guardians via a national curriculum with online modules and in-person classes covering a variety of topics, including youth development, active communication, ADHD, trauma-informed care, mental health, and others based on individual needs. We provide culturally competent follow-up care and referrals to local resources to help meet family needs and youth-set goals.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 30
Estimated Number of AG Residents Served by this Program Next Year: 40

Explain How the Number of Residents Served by the Program is Determined:

Our unique emphasis on individualized mentorship ensures that each at-risk youth receives the focused attention and tailored support necessary to thrive. This level of personalization is what sets the program apart and makes it a valuable resource for the community.

The program serves a total of 30 residents, consisting of 15 youth and 15 adult mentors. Each mentor is paired with one youth, forming a one-on-one mentorship relationship. This structure ensures that every youth receives individualized attention, gaining life skills, emotional support, and academic guidance. This direct impact helps them build confidence, resilience, and a sense of purpose.

Mentorship programs have a profound ripple effect on the community, extending far beyond the immediate mentor-mentee relationships. When at-risk youth receive personalized guidance and support from dedicated mentors, they experience significant improvements in their academic performance, emotional well-being, and social skills. These positive changes often translate into better behavior at home and school, fostering more harmonious family dynamics and encouraging greater parental involvement. Mentors, in turn, gain a sense of fulfillment and purpose, strengthening their connection to the community.

In 2025, we would like to grow our reach by 5 new matches or 10 total AG residents. We know mentorship works and not only enhances the lives of the individuals directly involved but also contributes to a more connected, resilient, and supportive community overall.

How is the local need for this program or service determined?

Children are recommended for the program by school counselors, teachers, parents, foster parents, and any other adults who see the child's need for a mentor. There are no income requirements; however, most of the children are low income. Additionally, many of our children are deemed at risk as a result of poverty, being raised by single parents or grandparents. Other common risk factors are poor grades, difficulty interacting with peers or family members, and constant absenteeism.

Number of Full Time Staff: 7 Number of Part Time Staff: 0
Number of Volunteers: 116

Describe your organization's ability to successfully carry out the proposed activities

Slo bigs has provided its community programs for 30 years. We currently have the staff and systems in place to ensure that mentors are screened and trained in order to be qualified mentors. Match support occurs monthly for for all new matches and quarterly for matches over one year.

Our commitment to ensuring the opportunity for all voices and perspectives to be heard and honored is an integral part of our values and mission. We were born out of justice, to create equity for youth, bringing together diverse communities, so that all kids can feel included for the promise of opportunity and a better life. Founded as an alternative to the juvenile justice system, we have become the largest one-to-one youth mentoring organization in the country. Utilizing over 100 years of researched and perfected curriculum from the country's largest evidenced-based mentoring organization, we are confident that we can better the community of Arroyo Grande through vital connections with at risk youth.

The impact of Big Brothers Big Sisters extends well beyond the mentorship relationship. BBBS recognizes the importance of involving parents, guardians, and the community at large in supporting the child's journey. Together, they help steer at-risk youth away from risky behaviors and towards educational success. The result is not just individual growth, but also the strengthening of communities as a whole.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Support 1:1 Mentor Program through Community Based Program	
Program/Service Objectives	To enhance community engagement and well-being in Arroyo Grande by providing accessible and inclusive programs that promote social interaction, cultural enrichment, and healthy lifestyles for residents of all ages through 1:1 mentorship between vetted, safe adults and at-risk youth.
Major Tasks to Complete To Achieve Associated Goal	<ol style="list-style-type: none"> 1. Recruitment and Vetting of Mentors 2. Identification and Enrollment of Youth. 3. Training and Ongoing Support for mentors. 4. Monitoring and Evaluating matches through evidenced based data collection.
Timeline	Our programs are year-round and ongoing in the community.
Evaluation Methodology	We use Youth/Child Outcomes Surveys YOS/COS, developed by Big Brothers Big Sisters of America in conjunction with the OJJDP and updated in 2020 by internal and external research and information technology experts to ensure that outcome data is accurately reflected.

Program Service OUTPUTS:

Big Brothers Big Sisters of San Luis Obispo County serves 250 youth annually across San Luis Obispo County. Through this initiative, the program will provide:

Personalized Mentorship: Each youth will be paired with a vetted, safe adult mentor who will offer guidance, support, and positive role modeling.

Skill Development: Youth will participate in activities designed to enhance life skills, academic performance, and career readiness.

Emotional Support: Mentors will help youth build self-esteem, resilience, and healthy coping mechanisms.

Community Engagement: The program will foster a sense of belonging and community involvement through group activities, service projects, and cultural events.

Monitoring and Evaluation: Regular assessments will ensure the program meets the needs of the youth and achieves desired outcomes.

This program is dedicated to creating a supportive environment where at-risk youth can thrive and reach their full potential.

Program Service OUTCOMES:

Strong Positive Outcomes: We use BBBS America Youth/Child Outcomes Surveys (YOS/COS), a pre/post tool developed alongside the OJJDP, to evaluate our impact, measuring areas of behavior, attitude, and school performance that predict long-term success.

We measure impact in the number of children served, and the positive outcomes for participating youth. We support about 250 youth mentoring relationships each year across SLO County, with 140 living in San Luis Obispo. We anticipate Youth outcomes similar to 2023, in which no enrolled children entered the juvenile Justice system and all improved their academic performance/ school grades. In addition, those mentored for at least a year showed positive stability or improvement in the following areas:

- Educational Expectations 85%
- Excused Absences/ Truancy 77%
- Depressive Symptoms 77%
- Emotion Regulation 90%
- Family/Parent Trust and Connectedness 93%
- Goal Setting and Pursuit Skills 90%

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

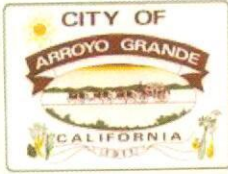
Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	11,250	
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1. Program Support	27,000	4000
2. Recruitment and Training	4,500	2000
Equipment		
Supplies / Materials		1000
Travel / Transportation		
Promotion / Publicity	2,250	500
<i>Other Expenses:</i>		
1.		
2.		
TOTALS:	45,000	7,500

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	7,500
<i>Other Funding Sources:</i>	
Other Public Grants	9,000
Private Foundations / Private Donors	28,500
Corporation Contributions	
Concessions / Ticket Sales	
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	
TOTALS:	45,000

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

We will graciously accept any amount you can fund. Whatever the sum of this grant, it will be used to further the health of the community of Arroyo Grande.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 12, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Scouting America Los Padres Council
(local branch)

Mailing Address: 4000 Modoc Rd, Unit #4
City: Santa Barbara State: CA Zip: 930-1807

Physical Address: same
(if different from Mailing Address)
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 1,500

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023

Amount Received: \$1,500

Tax ID Number: [REDACTED]

Executive Director: Carlos Cortez

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Kenneth Miles
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Camperships to The Outdoor School

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

See the attached one-page LOI

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

For over 105 years, Los Padres Council has been dedicated to instilling a love of nature and the values of Scouting in our community's youth. To date, we've served over 500,000 young people through our Scouting programs and The Outdoor School. Studies show that youth who participate in outdoor education programs are 90% more likely to adopt environmentally responsible behaviors (American Institutes for Research, 2005 Report). The seeds we plant today are growing into a more sustainable, conscientious future. Please review the LOI that is attached.

Organization's Mission Statement:

Scouting America, Los Padres Council's main goal is to instill ethical values in young people by teaching them the principles of the Scout Law, such as honesty, compassion, and a willingness to help others. Through various activities, leadership training, community engagement, and outdoor experiences, LPC takes young individuals on a journey of character development.

The mission of the Outdoor School is to inspire 5th and 6th grade students from local schools with a sense of wonder and curiosity about our dynamic and diverse environments by providing direct experiences with nature. During their studies, students learn teamwork and leadership skills and gain firsthand knowledge of their role and responsibility in protecting our environment through experiential learning.

List Geographic Area(s) Served by the Organization:

Scouting America, Los Padres Council serves the youth of San Luis Obispo and Santa Barbara counties.

Describe the goals of the program/project:

The Outdoor School's hands-on, inquiry-based learning approach transforms a simple week-long camp into a life-changing opportunity, where students deepen their love for nature, science, and future careers in STEM fields. For many of these young learners—especially those from underserved communities—it's their first meaningful connection with the great outdoors. These immersive experiences foster a profound bond with nature that classrooms simply cannot provide. At The Outdoor School, we are providing students from Central Coast communities to explore the natural world—sparking curiosity, inspiring stewardship, and fostering a lifelong love for the environment.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 100
Estimated Number of AG Residents Served by this Program Next Year: 180

Explain How the Number of Residents Served by the Program is Determined:

The Outdoor School provides significant benefits to residents of Arroyo Grande by offering transformative, hands-on environmental education that inspires personal growth and fosters a deep connection to the natural world. Students engage in immersive, inquiry-based learning experiences, exploring ecology, conservation, and environmental science in a way that goes beyond traditional classroom education. These activities not only enhance understanding of the environment but also encourage teamwork, leadership, and self-confidence through collaborative challenges and outdoor adventures, promoting character development and personal growth.

Additionally, the program instills a sense of environmental stewardship in students, teaching sustainable practices and emphasizing the importance of conservation. This empowers participants to make informed, positive choices about protecting the environment in their daily lives, creating lasting benefits for the community.

The number of Arroyo Grande residents served is determined by enrollment data from participating schools, ensuring that local students are equitably represented in the program.

How is the local need for this program or service determined?

Outdoor education at camps is required in California by the California Education Code Sections 8760 8774. To qualify as a school or educational institution, a camp must offer regularly scheduled classes that promote an educational program. These classes are held outside of a traditional classroom setting and include activities like: Nature hikes, Bike trail riding, Archery, Swimming, Journaling, and Arts and crafts.

Outdoor education programs help students develop hard science skills like observation and hypothesis formation. Outdoor education programs can lead to positive outcomes for children, such as increased confidence, improved relationships, and fewer discipline problems.

Number of Full Time Staff: 8 Number of Part Time Staff: 0
Number of Volunteers: 12

Describe your organization's ability to successfully carry out the proposed activities

Scouting America Los Padres Council has proudly served San Luis Obispo and Santa Barbara Counties for over a century. For over 50 years, The Outdoor School at Camp Rancho Alegre was a cornerstone of outdoor education on the Central Coast, until the devastating Whittier Fire destroyed the camp in 2017.

With unmatched dedication, our Outdoor School Director, who was part of the original staff, has brought extensive expertise to relaunch this transformative program for 5th and 6th graders. After seven years of rebuilding, The Outdoor School reopened with a "soft launch," marking a milestone in our journey. In its first Spring season, we welcomed 421 students from 10 local elementary schools, supported by 70 committed volunteers. To date, 30 additional schools are scheduled for the 2024-2025 school year. The program's impact has been profound, with glowing feedback from students, teachers, and parents about its immersive, hands-on learning experiences.

We eagerly anticipate the upcoming school year, continuing to inspire personal growth, curiosity, and community connection through nature-based education.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1

Program/Service Objectives Market the reopening of The Outdoor School and recruit Central Coast schools to re-attend the environmental camp.

Major Tasks to Complete To Achieve Associated Goal Contact all elementary schools on the Central Coast, Ventura, Oxnard, and Northern Los Angeles.

Timeline Initial contracts are to be completed by June 2025.

Evaluation Methodology This has been an ongoing process since the Fall of 2024. Once the contacts have been completed the positive outcome would be camp tours and/or reservations by the schools.

Objective # 2

Program/Service Objectives Building a permanent staff of 18 naturalists, nurses, and cooks.

Major Tasks to Complete To Achieve Associated Goal The camp can host 5,000 campers per school year. To cover staffing and operational expenses, we need to reach a minimum of 3,000 campers annually.

Timeline Our goal is to reach 3,000 campers or more for the 2025-2026 school year.

Evaluation Methodology To enroll 3,000 campers.

Objective # 3

Program/Service Objectives Provide Access to Hands-On Environmental Education:
Deliver immersive, inquiry-based learning experiences in a natural setting, enabling students to explore ecology, conservation, and environmental science in ways that foster a deep connection to nature.
Promote STEM Exploration:
Inspire interest in STEM fields by engaging students in practical, science-based activities that encourage curiosity, problem-solving, and critical thinking.
Ensure Equitable Participation:
Offer scholarships and subsidized enrollment to ensure students from underserved communities, regardless of financial background, can access transformative outdoor education.
Enhance Personal and Social Growth:
Encourage teamwork, leadership, and self-confidence through collaborative outdoor challenges and activities that promote character development.
Foster Environmental Stewardship:
Instill a sense of responsibility for the natural world, teaching sustainable practices and the importance of conservation to empower students to make positive environmental choices.

Major Tasks to Complete To Achieve Associated Goal 1. Aligning Curriculum with California Outdoor Education Standards:
Conduct a thorough review of California's outdoor education standards to ensure all program components meet or exceed requirements.
Develop and refine lesson plans, activities, and assessments to align with state standards while incorporating engaging, hands-on learning experiences.
Collaborate with education experts to maintain compliance with evolving state guidelines and best practices.
Train staff and volunteers on the curriculum to ensure consistent delivery that meets educational objectives.
2. Meeting Teacher Requests and Classroom Needs:
Establish regular communication with teachers to understand their specific needs and expectations for outdoor education.
Customize lesson plans and activities to align with classroom curricula, ensuring a seamless connection between The Outdoor School experience and in-class learning.
Provide resources, such as pre- and post-camp lesson materials, to help teachers integrate the camp experience into their broader teaching goals.
Gather feedback from teachers to continuously improve the program, addressing unique challenges or requests that arise.
Offer flexible scheduling and program options to accommodate diverse school calendars and classroom

Timeline This has been an ongoing process since the Fall of 2024. Our goal is to have the above objectives and tasks formalized by the 2025-2026 school year.

Evaluation Methodology Complete the program manual, lesson plans, and evaluation form by the 2025-2026 school year.

Program Service OUTPUTS:

1. Marketing
2. Establishing a dedicated and skilled core camp staff
3. Building an educational program that meets California outdoor education standards and the needs of local teachers

Program Service OUTCOMES:

1. Achieve a camp enrollment of 3,000 campers by the 2025-2026 school year
2. Build a camp staff that includes an assistant camp director, a camp ranger (maintenance) 6 environmentalists, cook staff, and biking and swimming directors.
3. Lesson plans that align with California Outdoor Education Standards and the needs of local schoolteachers

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	439,200	
Artistic Salaries & Fees		
Other Salaries & Fees		
1.		
2.		
Equipment	85,943	Operations
Supplies / Materials	61,475	
Travel / Transportation	6,250	
Promotion / Publicity	840	
Other Expenses:		
1.	10,000	City of AG/Camperships
2.		
TOTALS:	602,708	

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	1,500
Other Funding Sources:	
Other Public Grants	23,800
Private Foundations	
Corporation Contributions	
Concessions / Ticket Sales	621,500
Promotion Sales / Advertisements (Other Cash)	
Other Funding Subtotal:	644,500
TOTALS:	646,800

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request is only partially funded, The Outdoor School can implement the following modifications to continue delivering its program while adapting to budget constraints:

- Adjust the Scale of Operations:
 - o Reduce the number of camp sessions offered per year to align with available resources.
 - o Serve fewer students temporarily while maintaining program quality, focusing on schools with the greatest need.
- Prioritize Scholarships:
 - o Allocate available funds to ensure that scholarships are provided for students from underserved communities, maintaining equitable access.
- Streamline Program Elements:
 - o Simplify or consolidate certain activities or curriculum components to reduce material and staffing costs without compromising core educational outcomes.
- Implement Volunteer Support Expansion:
 - o Increase reliance on trained volunteers to support camp operations, reducing the need for additional paid staff while maintaining safety and quality standards.
- Phase Development Goals:
 - o Delay or phase in certain operational enhancements or infrastructure upgrades, focusing immediate funding on sustaining essential programming.
- Seek Supplemental Funding:
 - o Actively pursue additional funding sources, including other grants, donations, or sponsorships, to bridge the gap and fully realize the program's goals.

These modifications will ensure that The Outdoor School continues to operate effectively, even with reduced funding, while maintaining its commitment to providing transformative educational experiences.

Scouting America

LOS PADRES COUNCIL

11/25.2024

City of Arroyo Grande
Community Development Department
300 E. Branch Street
Arroyo Grande CA 93420

Dear Andrew Perez,



Empowering the Next Generation of Environmental Stewards

We're excited to share some incredible news! This past spring, after seven years of rebuilding from the devastating 2017 Whittier Fire, The Outdoor School at Camp Rancho Alegre held its "soft opening." Thanks to the tireless efforts of our team and the unwavering support of our community, we welcomed 421 students from 10 local elementary schools, assisted by 70 passionate volunteers. This milestone has set the stage for even greater things to come—with 30 schools, including Ocean View, Grover Beach, Grover Heights, Branch, Fairgrove, and Harloe with over 1,500 students already scheduled to attend during the 2024-2025 school year.

Our hands-on, inquiry-based learning approach transforms a simple week-long camp into a life-changing opportunity, where students deepen their love for nature, science, and future careers in STEM fields. For many of these young learners—especially those from underserved communities—it's their first meaningful connection with the great outdoors. These immersive experiences foster a profound bond with nature that classrooms simply cannot provide.

Research consistently shows that outdoor education is a powerful tool for closing the educational gap, particularly for low-income students. According to the Outdoor Foundation's 2020 report, 80% of students from underserved backgrounds greatly benefit from these experiences, which may be their only exposure to nature. At The Outdoor School, we're allowing students from Central Coast communities to explore the natural world—sparking curiosity, inspiring stewardship, and fostering a lifelong love for the environment.

For over 105 years, Los Padres Council has been dedicated to instilling a love of nature and the values of Scouting in our community's youth. To date, we've served over 500,000 young people through our Scouting programs and The Outdoor School. Studies show that youth who participate in outdoor education programs are 90% more likely to adopt environmentally responsible behaviors (American Institutes for Research, 2005 Report). The seeds we plant today are growing into a more sustainable, conscientious future.

The Request

I am writing for grant funding of \$1,500 for camperships for Arroyo Grande youth who need financial assistance to attend The Outdoor School. Your generous contribution will play a vital role in ensuring that future generations of students and teachers have access to the life-changing experiences of The Outdoor School. As the school is about to reopen after the Whittier Fire, your support now is critical to the school's reopening efforts.

Thank you for your generosity and for considering this request. Together, we can inspire the next generation to become the dedicated stewards our planet needs.

Warm regards,

Carlos Cortez
Los Padres Council CEO

4000 Modoc Rd
Santa Barbara, CA 93110
712 Fiero Rd. Suite 219
San Luis Obispo, CA 93401
www.lpcbsa.org

Prepared. For Life.™

The Outdoor School



Outdoor School





ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 12, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Boys & Girls Clubs of South San Luis Obispo County
(local branch)

Mailing Address: 1830 19th Street
City: Oceano State: Ca Zip: 93445

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 7,500

Previous Funds Received? ☐ Yes ☒ No If Yes, Year Received: 2024

Amount Received: \$5,000.00

Tax ID Number: [REDACTED]

Executive Director: Rebecca Britton

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: _____
(if different from Executive Director)

Email Address: _____

Phone Number: _____

Program or Service Title: Summer Brain Gain

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

The Boys & Girls Clubs of South San Luis Obispo County are proud to present our Summer Brain Gain program, a comprehensive, evidence-based educational initiative designed to counteract the effects of summer learning loss among youth in our community. This program, to be partially funded by the City of Arroyo Grande Community Service Grant, delivers a unique, impactful, and deeply enriching experience that ensures youth maintain and build upon their academic skills during the summer months, traditionally a period of educational decline.

Program Description and Structure: The Summer Brain Gain program operates as a series of fun and interactive thematic modules that align with STEAM (Science, Technology, Engineering, Arts, and Mathematics) learning principles. Each module is designed to engage young minds through hands-on projects and experiential activities that inspire critical thinking, creativity, and collaboration. The curriculum is tailored to different age groups, ensuring that content is developmentally appropriate and maintains interest and enthusiasm.

Participants receive targeted instruction and support in literacy, math, and science through dynamic lessons that blend traditional learning with inventive projects like building simple machines, creative storytelling, and environmental experiments. Activities are structured to promote teamwork and problem-solving, enhancing social-emotional learning in addition to academic achievement.

Impact on the Community: The Summer Brain Gain program has a transformative effect on both the individual participants and the broader community. By mitigating the summer learning slide, we help ensure that students return to school in the fall with knowledge retention and improved confidence, setting the stage for ongoing academic success. This has a ripple effect on families and educators, as youth who are better prepared contribute to more stable and productive classrooms and households.

Beyond academics, the program fosters a safe, inclusive, and nurturing environment where youth can form meaningful connections, develop resilience, and practice healthy social interactions. This is particularly significant for at-risk youth who may face barriers such as limited access to resources or lack of structured activities during the summer. Our program not only addresses academic needs but also provides a dependable, positive space for youth development.

Outreach and Community Engagement: To maximize participation and community benefit, we employ a multifaceted outreach strategy. This includes leveraging partnerships with local schools, libraries, and community organizations to spread the word about Summer Brain Gain. Flyers, social media campaigns, and local media outlets ensure broad awareness and accessibility.

The Summer Brain Gain program is not just an educational initiative—it is a community-builder and a foundation for lifelong learning that emphasizes equity, accessibility, and comprehensive growth for the youth.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

The Boys & Girls Clubs of South San Luis Obispo County is a dedicated non-profit organization committed to empowering youth by providing safe, affordable, and high-quality enrichment programs.

Community Services Provided: The organization offers a variety of programs focused on academic success, healthy lifestyles, and character development. These include before-school, after-school programs, school break day camps, and summer day camps. Our Club Sites act as safe spaces where youth, tweens and teens can access resources such as nutritious meals, enrichment activities, and mentorship.

A significant part of our service is enrichment, highlighted by initiatives like the Summer Brain Gain program, which helps prevent summer learning loss and promotes continued academic growth. Additionally, we prioritize social-emotional learning to ensure youth build resilience, confidence, and essential life skills.

Collaborating with schools, local organizations, and community partners, the Boys & Girls Clubs of South San Luis Obispo County enhances its outreach and impact, providing scholarships and hosting events that strengthen community ties and support youth development.

Organization's Mission Statement:

Our mission is to enable all young people, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.

List Geographic Area(s) Served by the Organization:

Mentoring youth and serving families in Arroyo Grande, Grover Beach, Nipomo, Oceano, Pismo Beach and Shell Beach.

Describe the goals of the program/project:

The goals of the program are to:

Provide safe, positive environments: Ensure youth have access to safe spaces for enrichment, skill-building, and recreation, where they can develop physically, emotionally, and socially.

Promote educational and personal growth: Help all participants define educational goals and prepare for future success, especially by increasing knowledge of career paths and life skills, such as financial literacy, teamwork, and problem-solving.

Support mental and emotional well-being: Offer mentoring and emotional support to enhance youth resilience, self-esteem, and mental health, especially for those who face challenging circumstances.

Reduce risky behaviors: Educate youth on the outcomes of risky behaviors and provide tools to avoid such risks, helping them make healthier choices.

Strengthen community engagement: Foster a sense of belonging and community by involving youth in group activities, community service, and leadership development opportunities.

Ensure long-term program sustainability: Build a foundation for program success through staff training, volunteer engagement, and ongoing resource development to continue serving youth for years to come.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 40

Estimated Number of AG Residents Served by this Program Next Year: 50

Explain How the Number of Residents Served by the Program is Determined:

We determine the number of residents served by the program by tracking our members through a membership system, which includes recording their addresses.

How is the local need for this program or service determined?

The local need for this program is determined through ongoing community assessments, feedback from local schools and organizations, and data on youth development trends. We also analyze gaps in services and collaborate with community stakeholders to identify areas where support is most needed. Additionally, we monitor the demographics of the neighborhoods we serve to ensure that our programs align with the specific needs of local youth and families.

Number of Full Time Staff: 14 Number of Part Time Staff: 60
Number of Volunteers: 2

Describe your organization's ability to successfully carry out the proposed activities

Our organization has a proven track record of successfully implementing programs that support youth development. With a dedicated team of experienced staff, including site coordinators, program leaders, and community partners, we have the expertise to effectively carry out the proposed activities. We utilize a structured approach to program delivery, with regular training and support for staff, as well as ongoing evaluation to ensure outcomes are met. Additionally, our organization has a strong infrastructure, including a reliable membership tracking system, which enables us to efficiently manage resources and monitor progress. Our commitment to community collaboration and continuous improvement further strengthens our ability to achieve the goals of the proposed activities.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Learning Outcome	
Program/Service Objectives	By completing this program, youth will be able to use the Summer Brain Gain curriculum to inspire youth to fall in love with learning over the summer, thus supporting academic success for Club members
Major Tasks to Complete To Achieve Associated Goal	Summer Brain Gain offers valuable opportunities for skill development during the summer months. When skills aren't practiced consistently, the brain tends to forget them. Anyone who has gone without using math for some time and then tried assisting a young person
Timeline	9-weeks
Evaluation Methodology	Small Group discussion and journaling

Objective # 2 Subject Matter Experts/Guest Speakers & Field Trips	
Program/Service Objectives	As part of the Summer Brain Gain program we will introduce our youth to new topics through subject matter experts visiting our Club and taking the youth out in our community on educational field trips.
Major Tasks to Complete To Achieve Associated Goal	To enable all youth to be effective, engaged learners who are on track to graduate with a plan for the future.
Timeline	9-weeks
Evaluation Methodology	Small group discussions and journaling Schedule engaging guest speakers Schedule Enriching and educational field trips

Objective # 3 Implementation	
Program/Service Objectives	Summer Brain Gain is organized into thematic, week-long modules, and each module has five one-sessions.
Major Tasks to Complete To Achieve Associated Goal	Each session includes components of a high-quality learning session: 1. Warm Welcome, Staff greet youth by name as they enter 2. Community Builder, Emotional Check-In, Icebreaker, or Team Builder
Timeline	9-weeks
Evaluation Methodology	Small group discussions and journaling

Program Service OUTPUTS:

Week-long modules with fun themes are perfect for summertime activities. Young people will participate in fun, hands-on activities as part of larger projects that spark their curiosity and encourage them to fall in love with learning. Youth will explore their interests over a 9-week period while building academic and social-emotional skills.

Program Service OUTCOMES:

To enable all youth to be effective, engaged learners who are on track to graduate with a plan for the future.

When Character Development Is Present:

- + Youth development professionals model, and youth practice skills that display respect, fairness, trustworthiness, responsibility, caring, and citizenship.
- + Youth understand and successfully get along well with others.
- + Youth are better able to control their emotions and solve problems.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	65000	5000
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1.		
2.		
Equipment	1000	500
Supplies / Materials	1000	400
Travel / Transportation	1500	600
Promotion / Publicity		
<i>Other Expenses:</i>		
1.	3000	500
2.	4500	500
TOTALS:	76000	7500

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	7500
<i>Other Funding Sources:</i>	
Other Public Grants	18000
Private Foundations	15000
Corporation Contributions	2000
Concessions / Ticket Sales	18000
Promotion Sales / Advertisements (Other Cash)	5000
<i>Other Funding Subtotal:</i>	76000
TOTALS:	83500

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request is only partially funded, we would modify the program by prioritizing key components to maximize impact with the available resources. This could involve scaling down the number of participants served or reducing the frequency of activities while ensuring the quality of the program remains high. We would focus on the most essential aspects of the service to maintain core outcomes, such as targeted skill-building workshops and essential staff support. Additionally, we would seek alternative funding sources, collaborate with community partners for in-kind contributions, and adjust operational costs to sustain the program at a meaningful level despite the limited budget.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 12, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: CASA of San Luis Obispo County
(local branch)

Mailing Address: P.O. Box 1168
City: San Luis Obispo State: CA Zip: 93406

Physical Address: 75 Higuera St., Ste. 180
(if different from Mailing Address)
City: San Luis Obispo State: CA Zip: 93401

Fund Amount Requested: \$ 5,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023-2024

Amount Received: \$5,000

Tax ID Number: [REDACTED]

Executive Director: Marina Bernheimer

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Katrina Cathcart
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: General CASA Program Support

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

CASA's program is committed to providing a trained and competent CASA volunteer to serve as advocates for every abused and neglected child in the foster care system in San Luis Obispo County. CASA's program staff recruit, train, and supervise caseloads of volunteers who directly support these vulnerable children and youth. CASA volunteers provide critical support and advocacy for child victims of abuse and neglect by attending court dates, meeting weekly with their assigned child and working with all the stakeholders in the child's life, including teachers, social workers, foster parents and others to ensure all their needs are met while they are in foster care. CASA volunteers are often the only consistent adult in a child's life while they navigate the court and foster care system.

SLO CASA programs have a unique, positive, and valuable impact on the community. By meeting the needs of youth in foster care, these vulnerable children are more likely to become healthy, well-adjusted contributing members of the community. Youth with a CASA have better outcomes in school, better behavioral outcomes, and experience fewer foster placements. With a CASA volunteer, foster youth are more likely to attend college and less likely to become homeless when they age out of foster care. Adults in AG benefit from the opportunity to gain valuable training and take on a volunteer position that has a profound impact on the life of a vulnerable child and on their own lives as they take on a deeply fulfilling and impactful role in the community.

In Fiscal Year 2023-2024, our Program Team supported 167 volunteers assigned to 245 children in the foster care system in SLO County, approximately 10-11% of these children resided in Arroyo Grande. Our volunteers exclusively live and work in SLO county, and in Fiscal Year 2023-24, approximately 10% of them resided in Arroyo Grande.

Our outreach efforts include our staff participating in local radio and TV interviews, presenting to local Rotary Club groups and other membership clubs, and tabling at community events and churches. Our Training Manager also conducts over 20 Volunteer info sessions per year. These create awareness of our program and increased outreach, recruitment of volunteers, and engagement. Large over-the-street banners are hung in three locations throughout the County throughout each year.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

CASA of San Luis Obispo County (SLO CASA) is a private nonprofit 501c(3) organization. Since 1993, SLO CASA has served the most vulnerable population: children who have been removed from their homes by a Judge due to severe abuse and neglect. We recruit adult volunteers, train them in the mental, technical, and compassionate skills of advocacy, then supervise their court-ordered relationship with the child. The dedicated CASA volunteer becomes an advocate, mentor, and a caring, consistent adult figure in the foster child's life to ensure their emotional, educational, and physical needs are met during a very tumultuous and frightening time. The CASA volunteer supports the child from the time they are removed from their home until they find a permanent home and exit foster care.

In Fiscal Year 2023-2024, all 167 volunteers received coaching and ongoing support from one of SLO CASA's Advocate Supervisors, overseen by our Program Director. A team of 6 Advocate Supervisors carry caseloads of up to 30 CASA volunteers each, providing training, support, guidance, and expertise to ensure the volunteers have the skills and knowledge needed to best support their assigned children.

Other key activities for Fiscal Year 2023-24 included recruiting, screening, training, and swearing-in 51 new CASA volunteers, continuing to expand our Infant and Toddler program and Mentor program, delivering 10 "in-service" trainings provided by local service agency experts, and identifying additional training and support needed for volunteers who are serving especially high-risk children and youth.

Organization's Mission Statement:

CASA of San Luis Obispo County (SLO CASA) advocates for the best interests of abused and neglected children within the court system. CASA recruits, trains, and supervises volunteers who advocate for this vulnerable population with the goal of ensuring that each and every child grows up in a safe, nurturing, and permanent home.

List Geographic Area(s) Served by the Organization:

SLO CASA is accredited by the National CASA/GAL Association, and designated by the San Luis Obispo Superior Court, to serve all children and youth who are subject to the jurisdiction of the Juvenile Dependency Court in San Luis Obispo County and ordered to be placed in foster care. While the majority of children are placed with relatives or foster parents in communities within the county, a small percentage of children are placed outside of the county. Our volunteers almost exclusively live and work in the county, and in Fiscal Year 2023-2024, approximately 10% of them resided in Arroyo Grande.

Describe the goals of the program/project:

All of SLO CASA's child advocates are volunteers; they are the foundation of our program to serve marginalized victims of child abuse and neglect. All volunteers are screened via an extensive background check before admittance into a 40-hour training class. A critical component of this training is learning how to use a strengths-based, trauma-informed, and culturally competent approach when working with children and families in crisis. When trainees complete training, they are sworn in as officers of the SLO County dependency court and assigned to a child or sibling group in foster care. The volunteers receive support and supervision from CASA's staff Advocate Supervisors while they provide one-on-one support for children and youth throughout the life of their child welfare case. Each volunteer also receives coaching to ensure that their advocacy is trauma-informed and culturally sensitive.

The most important component of the CASA program is the weekly volunteer/child visit. The goal of these visits is to cultivate a relationship, build trust, and gather information that will help CASA volunteers identify and advocate for outcomes that are in the youth's best interests. These weekly visits with youth are also meant to ensure that all educational, emotional, and medical needs are met while they are in foster care. CASA volunteers make referrals to providers as needed and attend court hearings with/on behalf of the assigned child's case.

The CASA volunteer is often the only person in the system whose care is dedicated to just one child. While many agencies interact with foster children (social workers, teachers, judges, foster parents), no other person maintains a one-to-one connection with each child-except the CASA volunteer. The CASA is often the most stable and consistent adult in an abused child's life after they are removed from their homes, ensuring they do not "fall through the cracks" of the system. CASAs help ensure that vulnerable youth in foster care can reach and maintain optimal health, stability, and independence.

The goals and objectives of CASA's program are as follows:

- Provide training and support to CASA volunteers.
- Conduct ongoing training for CASA volunteers to ensure best practices by identifying service providers and delivering/enrolling in in-service training opportunities.
- Recruit, train, and assign a minimum of 60 new CASA volunteers annually.
- Increase diversity of CASA volunteer pool (male and/or Latinx)
- Assign a CASA volunteer to a minimum of 75% of children in foster care in SLO County.

(Continued on next page)

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 26
Estimated Number of AG Residents Served by this Program Next Year: 26

Explain How the Number of Residents Served by the Program is Determined:

We use our database, Optima, to track addresses of the children we serve and of our volunteers.

Describe the goals of the program/project: (cont.)

Statistics for youth exiting foster care are pretty grim. But, according to research from the National CASA Association and the University of Houston, outcomes for foster youth with a CASA are far better:

- A child with a CASA volunteer has significantly fewer placements than a child without a CASA volunteer.
- Judges report the impact of CASA volunteers is most pronounced in “promoting long-term wellbeing” (92.2%), followed by “appropriate services to child and family” (83%) and “psychological wellbeing” (79.9%)
- CASA volunteers are highly effective in getting their recommendations accepted in court. In four out of five cases, all or almost all CASA volunteer recommendations are accepted by the judge.
- Children with a CASA volunteer are more likely to find a safe, permanent home, and are more likely to be adopted.
- Children with a CASA volunteer receive more help while in the system:

40% more services are ordered for children in order to ensure all their needs are met. More services are ordered for the child because the CASA volunteer is observing the situation and sees what is needed for a positive outcome for the child.

Children with CASA volunteers do better in school:

- o More likely to pass all courses
- o Less likely to have poor conduct in school
- o Less likely to be expelled

Children with CASA volunteers report significantly higher levels of hope:

A child's hope has been linked to numerous positive outcomes such as academic success, overall wellbeing, increases in self-control, positive social relationships and optimism.

- Children are half as likely to re-enter foster care if they have a CASA volunteer. Again, the CASA volunteer is assisting the judges with facts that will help him/her make the best decision for this child when it comes to their home.
- A child with a CASA volunteer is less likely to spend time in long-term foster care. Children without CASA involvement spend an average of over eight months longer in care than those who have a CASA volunteer present.

How is the local need for this program or service determined?

Every child who is in foster care needs a CASA advocate to be a consistent and caring adult during a traumatic chapter in their young lives. The local dependency court judge is responsible for assigning children to a CASA volunteer when they are detained from their homes for severe abuse or neglect.

When trainees have completed training, they are sworn in as officers of the SLO County dependency court and assigned to a child or sibling group. Assignment is based on a number of considerations, including age, gender and geographical preferences. However, the needs of each individual child are the most important consideration.

While it has always been the case that a percentage of the children we serve have had special needs and required more intensive services, changes in state and federal law, as well as societal trends – such as the rise in opioid addiction and overdoses – have led to an increase in the number of high-risk children.

Number of Full Time Staff: 10 Number of Part Time Staff: 4
Number of Volunteers: 167

Describe your organization's ability to successfully carry out the proposed activities

SLO CASA was founded in 1993 and has 31 years of experience recruiting, training, and supervising volunteers whose goal is to ensure that victims of child abuse and neglect grow up in a safe, nurturing, and permanent home. SLO CASA is an accredited member of the National CASA/GAL Association and recently passed an extensive National CASA/GAL assessment.

For our staff, we have adopted a values statement that includes teamwork, integrity, a spirit of cooperation with community agencies, and a child-centered and child respectful approach to our mission. We are committed to creating an efficient and effective organization that is financially viable, professionally credible and visible, and reliably and consistently excellent. For our volunteers, we have identified eight building blocks that represent common skills that our strongest advocates.

SLO CASA completes rigorous external financial audits annually to ensure we are fiscally responsible and in compliance with all Generally Accepted Accounting Principles (GAAP). To date, we have never had any significant audit findings, and our fiscal systems reflect best practices.

SLO CASA is a well-established local non-profit with a 30+ year history of serving our county's most vulnerable children.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	
Program/Service Objectives	Recruit, train, and support 60 New CASA Volunteers in FY24-25 in order to serve an increased number of children in foster care.
Major Tasks to Complete To Achieve Associated Goal	Recruit, screen and interview applicants; Deliver 40 hours of initial training; Swear-in new volunteers as officers of the court; Assign to foster children and youth. Supervise and provide support to volunteers throughout the duration of their assignment.
Timeline	7/1/2024-6/30/2025
Evaluation Methodology	Interview and background checks passed; Completion of all training requirements; No "red flags"/ready to be assigned to case; Successful first 90 days in assignment. Survey all volunteers after their initial training and after in-service trainings/continued education, as well as after support groups for specific volunteer groups, to ensure volunteers feel supported and are knowledgeable about access to services/resources for their assigned youth.

Program Service OUTPUTS:

In 2023-24, we held 21 Volunteer Information Sessions attended by 143 community members. We trained and swore-in 51 new CASA volunteers.

Our Program Team supported 167 volunteers assigned to 245 children in the foster care system in SLO County.

For 2024-2025, we have scheduled bi-weekly information sessions and 4 initial training sessions for 2024-2025, with the goal of swearing in and supporting 60 new CASA volunteers who will be assigned to approximately 75 children in the foster care system in San Luis Obispo County.

Program Service OUTCOMES:

As noted above, CASA volunteers are trained to gather information and focus their advocacy to cover the needs of the whole child, including physical and mental health, education, permanency, and wellbeing.

245 children in the foster care system in SLO County received advocacy and support from our volunteers in Fiscal Year 2024-2025. Approximately 10% were AG residents.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$102,263.34	\$5,000
Artistic Salaries & Fees		(Approx 5% of Program Director Salary)
<i>Other Salaries & Fees</i>		
1.		
2.		
Equipment		
Supplies / Materials		
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1.		
2.		
TOTALS:	\$102,263.34	\$5,000

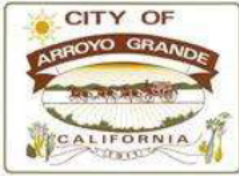
PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$5,000
<i>Other Funding Sources:</i>	
Other Public Grants	60% of total agency budget
Private Foundations	2.8% of total agency budget
Corporation Contributions	4.3% of total agency budget
Concessions / Ticket Sales	7.7% of total agency budget
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	\$97,26334
TOTALS:	\$102,263.34

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Grant funds are directly tied to the number of children served and number of volunteers recruited and trained. If funds are reduced, then this directly impacts our ability to recruit, train and support the targeted number of volunteers, which in turn limits the number of children we are able to serve.

We will continue to seek additional funding sources to sustain our program.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM GRANT APPLICATION FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Center for Child and Adolescent Mental Health
(local branch)

Mailing Address: 3231 S Higuera Street
City: San Luis Obispo State: CA Zip: 93401

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 15,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2024
Amount Received: \$9,400

Tax ID Number: [REDACTED]

Executive Director: Ramona Friedman

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Same
(if different from Executive Director)

Email Address: _____

Phone Number: _____

Program or Service Title: Youth Mental Health Support

Describe the program or service to be funded by the Community Service Grant:

The Center for Child and Adolescent Mental Health (CCAMH) respectfully requests \$15,000 in grant funding to provide access to affordable, evidence-based care for youth in Arroyo Grande.

To accomplish this, we propose a strategy with two key components:

1) Youth outreach and advocacy - CCAMH provides youth in Arroyo Grande with a unique opportunity to join our Youth Advisory Board, an educational and prevention program designed to empower youth in the community to share their perspectives and advocate for real-world youth mental health issues and solutions. We also offer the TAG Research Program, where in the past more than half of the teens involved have been students from Arroyo Grande High School. As a part of this group, high school students participate in Youth Participatory Action Research (YPAR), which is youth-led research where they focus on researching the state of youth mental health in their community. In addition, CCAMH is now offering a Teen Support Group, where teens can come to the Treatment Center biweekly to participate in a clinician-led group to learn new mental health skills, as well as receive and provide peer support.

2) Direct services at the Treatment Center - At the Treatment Center, CCAMH provides affordable, evidence-based mental health treatment to children, teens, young adults, and their families.

Describe the organization and the community service it provides:

CCAMH was founded with a timely mission: to expand access to quality, evidence-based youth mental health care as quickly as possible. Over the past year, our team has met with other youth and mental health agencies. Without exception, agencies are eager to work with us to address the growing needs of our children. Our growing list of community partners have all confirmed that CCAMH is filling an urgent, unmet need in SLO County. In the past two years, community and business leaders like Lan George, former Arroyo Grande City Council member, local pediatrician, Dr. Rene Bravo, local attorney and SLO school board member, Erica Baltonado, and other clinicians and community leaders have joined forces to expand access to quality, evidence-based youth mental health care in San Luis Obispo County as quickly as possible.

CCAMH has built an evidence-based, comprehensive program design which includes three "Centers" of Care which include:

The Treatment Center: The CCAMH Treatment Center relocated this past June to a larger space. Since then, we have significantly expanded youth mental health support in the community. In the past month alone, we provided 145 hours of youth mental health services. In the fall of 2024, we added two new trainee clinicians to our team, bringing the total number of clinicians to six. With the addition of these trainee clinicians, we can provide more mental health support to youth in need. As they progress, the trainees are able to provide essential mental health support to more and more youth. Each is actively training and building their clinical skills. With this trainee system put into place, we will continue expanding youth mental health support in our community.

The Teen Center: The CCAMH Teen Center includes a diverse Youth Advisory Board, providing middle and high school students with a platform to influence strategies addressing the youth mental health crisis. 75% of the Youth Advisory Board is from Arroyo Grande High School. The Teen Center also hosts the TAG Research Program, which gives youth the opportunity to conduct youth-led mental health research. Students from Arroyo Grande collaborate with peers from other high schools to conduct peer-to-peer surveys, gathering the perspectives of hundreds of teens in the community. This involvement empowers youth to play an active role in promoting mental health while supporting their peers, and making a meaningful impact on their community. Additionally, the Teen Center has started to offer a Teen Group service, where teens in the community can meet twice a month to learn new mental health skills and both receive and provide peer support. The Teen Group sessions are clinician-led and utilize evidence-based principles from Cognitive Behavioral Therapy (CBT), Acceptance and Commitment Therapy (ACT), and other scientifically grounded interventions.

The Parent Center: The CCAMH Parent Center provides evidence-based parenting information, training, and support, through monthly Parent Drop-In Sessions, where parents can ask questions to a youth mental health experts, and family-based therapy.

Mission Statement:

As the youth mental health crisis grows, so does CCAMH's commitment to addressing the complex emotional challenges faced by youth in our community. We've discovered that youth need our commitment to mental health now more than ever. That is why we are unwaveringly dedicated to expanding access to quality, evidence-based youth mental health care as quickly as possible.

Geographic Area(s) Served by the Organization:

CCAMH serves youth and their families throughout San Luis Obispo County, with a large number of young clients coming from the Arroyo Grande area. While CCAMH does serve all of SLO County, funding from this grant will directly serve youth and their families from Arroyo Grande.

Goals of the program/project:

CCAMH respectfully requests \$15,000 of grant funding to support the cost of the following services and programs. Services and programs are designed with a shared objective: to increase access and to improve the overall state of youth mental health within the community.

Bi-monthly Teen Group

Bi-weekly Sessions	Cost per Session	Cost to Family	Proposed Grant Funding Amount
1.5 hour session	1 session @ \$200	\$0	\$200
24 sessions			\$4,800

Youth Outreach and Advocacy

Duration	Cost to Family	Proposed Grant Funding Amount
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School year (August to May)	\$0	\$2,700
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Affordable Mental Health Support

Session Duration	Cost per Session	Cost to Family	Proposed Grant Funding Amount
1-55 minute session	1 session @ \$125	\$50 per session	\$75 per session
100 sessions			\$7,500

How is the program or service beneficial to Arroyo Grande residents?

In the past year and a half, we have opened two clinics and are currently providing services to 232 residents specifically from Arroyo Grande.

Caring for a child or teen struggling with their mental health is a terrifying and isolating experience. Finding treatment is frustrating, waitlists are long, and accessing treatment that addresses your child's condition can feel impossible. However, CCAMH provides hope. We provide training and resources to help parents support their child before, during, and after treatment. Parents can talk with a youth mental health expert in monthly Parent Drop-In Sessions, attend in-person or virtual support groups, and build listening and support skills by getting trained and certified in Youth Mental Health First Aid. Youth and adolescents can benefit from the many quality, evidence-based services CCAMH offers, as well as participating in our Youth Advisory Board or TAG Research Program.

The majority of our Youth Advisory Board and TAG Research Program is made up of diverse students from Arroyo Grande High School and Pauling Middle School. These youth from the Arroyo Grande community support the idea of youth being the true experts when it comes to addressing the current youth mental health crisis. They are dedicated to making a meaningful impact in their community by volunteering countless hours of their time, collecting data on youth mental health from their peers, and making a meaningful change in not only their schools, but their overall community.

Number of AG Residents Served by this Program This Year:

CCAMH is actively serving 232 Arroyo Grande residents. This includes 93 youth and 139 parents, other family members, and guardians.

Estimated Number of AG Residents Served by this Program Next Year:

Based on our current growth trajectory and the expansion of our internal capacities, we anticipate at least a 15% increase in the number of AG youth and families served by CCAMH. This means that by the end of the grant period, CCAMH more than 267 AG residents, including 100 youth, will receive quality, evidence-based mental health care to which they would otherwise not have access. The impact is exponential. When one youth receives mental health care and support, the positive ripple effects can extend far beyond the individual.

Explain How the Number of Residents Served by the Program is Determined:

This year CCAMH served 223 Arroyo Grande residents with youth mental health struggles. This includes 93 youth and 139 parents, other family members, and guardians.. As CCAMH grows, we have been able to expand our services. With the addition of two clinicians this fall, we are able to offer more hours of mental health support to more Arroyo Grande residents. The more clinicians we bring to our team, the more services we can provide, ensuring greater access to mental health support for youth in the Arroyo Grande community.

How is the local need for this program or service determined?

Unfortunately, Arroyo Grande is no exception to the struggle of poor youth mental health. Our recent loss of an adolescent who was an Arroyo Grande High School graduate just a few weeks ago is yet another tragedy that has devastated our community. This makes it clear how desperately our youth need mental health services and support. Our children need the timely solutions proposed by CCAMH.

To protect the health of the youth in our community, we must focus on their mental health. Many youth mental health access barriers exist, but more so with first-generation and low-income families. CCAMH uniquely focuses on filling this gap. The CCAMH 2024 TAG Research Program team found that a concerning 85% of youth in SLO County reported having mental health challenges with anxiety, 75% reported challenges with depression, and 71% reported challenges with loneliness. To help ease these mental health challenges, CCAMH offers evidence-based treatment to youth and their families in SLO County, both in-person and online. Additionally, CCAMH offers a sliding scale for treatment to increase accessibility to families who otherwise may not be able to afford mental health care.

While it is difficult to quantify the direct outcome of psychotherapeutic treatment, participants on CCAMH's Youth Advisory Board and subsequent YPAR research groups in schools have reported positive effects on their mental health and leadership skills following their involvement in CCAMH, 50% of whom are from Arroyo Grande. For instance, in the YPAR team's 2024 State of Youth Mental Health presentation given to SLO County educators, policymakers, and community members, presenters shared insights such as feeling "heard and supported" and "gaining important speaking skills" during their work within the teen groups.

Number of Full Time Staff: 0 Number of Part Time Staff: 7 Number of Volunteers: 30

Describe your organization's ability to successfully carry out the proposed activities:

Dr. Ramona Friedman, a clinical psychologist and advocate for evidence-based youth mental health care, has more than a decade of experience providing quality, evidence-based therapy for youth in San Luis Obispo County. She holds a PhD from Chicago Medical School/Rosalind Franklin University and specializes in treating anxiety, mood disorders, ADHD, trauma, and behavioral challenges in children and adolescents. Joining her in addressing youth mental health access is Dr. Lori Butterworth, a celebrated child advocate and former CEO of AIM Youth Mental Health. Dr. Butterworth has raised over \$20 million and spearheaded legislation to increase access to care for marginalized children through her award-winning organizations, Jacob's Heart Children's Cancer Support and the Children's Hospice and Palliative Care Coalition of California.

In 2022, Dr. Friedman, responding to a growing demand for mental health services from desperate families, partnered with Dr. Butterworth to tackle the youth mental health crisis in San Luis Obispo County. Both recognized the urgent need for more qualified clinicians, particularly for underserved and marginalized populations. Motivated to provide immediate solutions, they founded the Center of Child and Adolescent Mental Health (CCAMH), combining their expertise to expand access to high-quality mental health care for children in the region.

Since its founding, CCAMH has become a cornerstone of youth mental health care in San Luis Obispo County, particularly in Arroyo Grande. The center stands out for its commitment to evidence-based treatments, ensuring that all interventions are scientifically validated. Backed by a diverse board with expertise in nonprofit management, community engagement, and child advocacy, CCAMH has delivered hundreds of hours of mental health support to local youth. The organization's dedication to accessible, high-impact care underscores its mission to support the well-being of children and adolescents in the community.

SCOPE/WORK PLAN AND BUDGET WORKSHEET

Objective #1

To expand access to affordable, high-quality, evidence-based mental health care to a minimum of 40 youth in Arroyo Grande who do not currently have access to the care they need. Under the supervision of clinical psychologist and Arroyo Grande resident, Dr. Friedman the CCAMH Treatment Center will provide the following:

1. Quality, evidence-based clinical training and supervision for a minimum of 7 early career therapists/interns (including bilingual/bicultural)
2. 400+ hours of quality, evidence-based treatment to youth who would otherwise lack access to mental health treatment.
3. Four six-week thematic teen support groups: anxiety, depression, eating disorders, and mental health challenges.

Major Tasks to Complete to Achieve Associated Goal

1. CCAMH will have a minimum of 7 clinicians and trainees offering evidence-based, quality care to youth at reduced rates and sliding scale.
2. CCAMH will have a minimum of at least 2 bilingual clinicians and trainees in SLO County offering evidence-based, quality mental health care.
3. CCAMH has access to 4 in-person treatment spaces in San Luis Obispo (SLO) County, and offers services online.
4. CCAMH has a large group room that can accommodate all thematic teen support groups.
5. CCAMH has the ability to offer services seven days a week.

Timeline

This service is ongoing. The objectives are reported for a 12-month period.

Evaluation Methodology

While maintaining confidentiality:

1. As CCAMH trains new clinicians, the increase in numbers of youth served will be tracked.
2. CCAMH clinicians will be trained to keep accurate records of each child's progress using pre- and post- treatment evaluations.
3. Feedback from parents regarding quality of and access to care will be tracked and recorded.

Objective #2

To support and empower a minimum of 20 youth from Arroyo Grande by providing them the opportunity to connect with both mental health professionals and fellow peers through services and programs offered through our Teen Center: Teen Group, the TAG Research Program, and/or the Youth Advisory Board.

Major Tasks to Complete to Achieve Associated Goal

1. CCAMH will have a large group room that can accommodate teens meeting at our SLO center.
2. CCAMH has licensed clinicians that will lead the Teen Groups and utilize evidence-based mental health practices.
3. CCAMH has program support staff that will help coordinate and facilitate the TAG Research Program and Youth Advisory Board.

Timeline

The timeline for Teen Group will be ongoing beginning in January 2025. The timeline for both the TAG Research Program and Youth Advisory Board is from January to March.

Program/Service Outputs:*Treatment Center:*

1. Evidence-based information will be available for residents to utilize regarding when and how to access treatment and support for youth struggling with their mental health.
2. Thematic, accessible support groups, both online and in-person will be available to youth and families in Arroyo Grande.

Teen Center:

1. Teen Group: ~ 60 youth in SLO with approx 25 from Arroyo Grande will learn new mental health skills, utilizing evidence-based principles from Cognitive Behavioral Therapy (CBT) and Acceptance and Commitment Therapy (ACT).
2. TAG Research and Youth Advisory Board: ~ 20 diverse youth leaders from Arroyo Grande will be trained in scientific survey methodologies, data analysis, policy, and public speaking.
3. TAG Panel: ~ 5 outstanding youth from Arroyo Grande will be selected to present at the 3rd Annual State of Youth Mental Health presentation in the community, to share the mental health challenges faced by themselves and their peers, as per data collected by our TAG Research Program.
4. TAG Research: A scientific journal style report on the "State of Youth Mental Health in SLO County" developed and presented by the youth themselves. This report can be used by City and County officials, schools, parents, agencies, and health care professionals to develop programs and strategies to address the youth mental health crisis.

Program/Service Outcomes:*Treatment Center:*

1. Youth in Arroyo Grande will experience improvements in their general wellbeing, school attendance, peer and family relationship, and ability to cope with life's challenges.
2. Parents in Arroyo Grande will be able to make more informed decisions about how to support and access care for their children.

Teen Center:

1. Coping skills, mental health knowledge, social-emotional tools, and self-help strategies.
2. Knowing when, where, and how to access mental health support.
3. A reduction in the stigma and discrimination associated with mental health struggles for teens.
4. A sense of empowerment knowing that they have a voice in determining youth mental health research priorities and available treatments.
5. Heightened awareness of the role of scientific research in solving complex problems.

Program/Service Proposed Expenses

Line Item	Proposed Cost	Proposed Grant Funding Amount
Program Staff		
Treatment Center Manager	\$60,000.00	
Clinician 1	\$90,000.00	
Clinician 2	\$42,000.00	
Clinician 3	\$40,000.00	
Payroll Expenses	\$38,000.00	
Subtotal Staff Expenses	\$271,000.00	
Program Support Services		
Lead Supervisor	\$65,000.00	
Clinical Supervisor	\$9,000.00	\$3,500.00
TAG Research Coordinator	\$3,000.00	\$2,000.00
Transportation & Food for Participants (Teen Support Group, TAG Research, and Youth Advisory Board members)	\$2,000.00	\$2,000.00
Subtotal Program Support Services	\$79,000.00	
Operating Expenses		
Sliding Scale (low-income teen participants)	\$12,000.00	\$7,500.00
Rent & Equipment	\$24,000.00	
Supplies	\$1,500.00	
Advertising & Outreach	\$2,500.00	
Subtotal Operating Expenses	\$40,000.00	
TOTALS:	\$390,000.00	\$15,000.00

Program/Service Proposed Income

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$15,000.00
<i>Other Funding Sources:</i>	
Other Grants	\$42,500.00
Private Foundations	\$0.00
Treatment payments and/or reimbursements	\$330,000.00
Fundraising, individuals, and events	\$17,500.00
<i>Other Funding Subtotal:</i>	\$390,000.00
TOTALS:	\$405,000.00



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM GRANT APPLICATION FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Central Coast Athletics Foundation
(local branch)

Mailing Address: [REDACTED]
City: Arroyo Grande State: CA Zip: 93420

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 15,500

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023-2024

Amount Received: \$6,000

Tax ID Number: [REDACTED]

Executive Director: Heath Owens

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Jean Drummond Petersen
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Central Coast Athletics Foundation

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

The Central Coast Athletics Foundation (CCAF) is dedicated to fostering a love for athletics, promoting community wellness, and empowering youth through meaningful, inclusive, and impactful programs at zero or low cost. The Community Service Grant will support the continuation and growth of the following low cost events and services, which create a unique and positive impact on the Arroyo Grande community:

1. Peregrine Youth Track Club: Serving 140 youth athletes in 3rd through 8th grade, the program provides structured track and field training, builds self-confidence, and emphasizes teamwork. Now in its second year, the program has doubled in size, demonstrating its value and demand in the community.
2. All Comers Track Series: Held over four summer evenings, with 300 participants per event from toddlers to seniors (ages 3 to 99), with more than 1,200 total attendees. This series provides an accessible and welcoming environment for all ages and abilities to engage in track and field events, fostering community connection and lifelong fitness habits.
3. Elementary School Championship Track Meet: This annual event engaged 280 students in 1st through 6th grade from LMUSD, San Luis Obispo, and Santa Barbara Counties. It provided an exciting opportunity for young athletes to showcase their skills, foster school pride, and celebrate athletic achievement in a supportive environment.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

The Central Coast Athletics Foundation (CCAF) is a 100% volunteer-based nonprofit organization dedicated to fostering a love for athletics, promoting community wellness, and providing opportunities for youth engagement in the Arroyo Grande area.

Our organization's mission is to create accessible, inclusive, and impactful athletic programs that inspire individuals of all ages to lead active, healthy lifestyles. Through various events and initiatives, CCAF aims to build a sense of community, encourage teamwork, and support youth development both on and off the field.

Community Services Provided:

Youth Programs: The Peregrines Youth Track Club offers training in track and field for kids in 3rd– 8th grade, emphasizing skill-building, confidence, and teamwork.

Community Events: The AG All Corners Track Meet Series provides a weekly summer event for all ages, from toddlers to seniors, to come together and participate in friendly athletic competition.

School Partnerships: The Elementary School Championship Track Meet invites kids from local schools to compete in a day of fun, camaraderie, and sportsmanship, fostering school pride and athletic achievement.

Free Community Events: Events like the Jingle Bell Dash and Turkey Trot promote active lifestyles and bring families together for festive, inclusive activities.

Every program and event is powered by a team of dedicated volunteers, whose efforts ensure that CCAF programs remain impactful and accessible to the entire community.

Organization's Mission Statement:

Empowering Central Coast's Youth through Athletics Excellence

Our nonprofit, established in 2022 and tax-exempt under Section 501(c)(3), is driven by a passionate group of individuals who have experienced firsthand the profound, lifelong benefits of sports. Our core mission is centered around the creation and administration of athletic events, particularly youth track and field, while concurrently managing a competitive young track team. Through our philanthropic efforts, we bestow grants and scholarships to nurture and elevate the promising talents of the youth in the world of track and field across the Central Coast of California.

List Geographic Area(s) Served by the Organization:

San Luis Obispo County with concentration of efforts in the city of Arroyo Grande.

Describe the goals of the program/project:

Goals of the Central Coast Athletics Foundation (CCAF) Programs

1. Promote Health and Wellness

- Encourage active lifestyles for participants of all ages through running, track, and field events.
- Provide accessible opportunities for the community to engage in physical activity in a fun, supportive environment.

2. Foster Youth Development

- Develop fundamental athletic skills, teamwork, and sportsmanship in youth athletes through programs like the Peregrine Youth Track Club and Elementary School Championship Track Meet.
- Inspire confidence, discipline, and a lifelong love for athletics.

3. Build Community Engagement

- Create inclusive events that bring together families, schools, and community members, fostering pride and connection within the Arroyo Grande community.
- Increase collaboration with local schools, businesses, and organizations to ensure program sustainability and growth.

4. Ensure Accessibility and Inclusivity

- Keep programs affordable or free to ensure participation is accessible to families of all economic backgrounds.
- Offer events that cater to a wide range of ages, abilities, and experience levels, ensuring no one is left behind.

5. Strengthen Local Partnerships

- Collaborate with local schools, the City of Arroyo Grande, and area sponsors to expand outreach and provide meaningful community impact.
- Promote volunteerism and local business involvement to support community-based programs.

By achieving these goals, CCAF programs aim to enrich the lives of Arroyo Grande residents, support youth development, and strengthen community wellness through athletics.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 2,000
Estimated Number of AG Residents Served by this Program Next Year: 2,500

Explain How the Number of Residents Served by the Program is Determined:

The number of Arroyo Grande residents served by our programs is determined through a combination of participant registration data, event sign-ups, and community outreach efforts. Each program tracks attendance and participant information using the following methods:

1. Event Registration Forms: For events like the All Comers Track Series and Elementary School Championship Track Meet, participants register by providing their names, ages, and home locations. This data allows us to identify the number of Arroyo Grande residents participating.
2. School Partnerships: Programs such as the Peregrine Youth Track Club directly engage students within the Lucia Mar Unified School District (LMUSD), which primarily serves Arroyo Grande residents. Participation data is gathered in collaboration with PE teachers and school administrators.
3. Surveys and Outreach: For programs like the All Comers Track Series, we collect optional participant feedback, including city of residence. This helps estimate the number of Arroyo Grande residents and identify local engagement trends.
4. Observation and Attendance Estimates: In addition to direct registrations, attendance at community events includes family members, spectators, and volunteers. For example, at the All Comers Track Series, weekly participation numbers are counted on-site, and approximate demographics are assessed based on registration and observation.

Through these methods, CCAF ensures accurate tracking of program reach, demonstrating the impact of our events on Arroyo Grande residents and the broader local community.

How is the local need for this program or service determined?

How the Local Need for CCAF Programs is Determined

1. Community Feedback and Participation Trends

* CCAF evaluates community interest and need based on participation numbers at events such as the All Comers Track Series, and Peregrine Youth Track Club. The consistent growth in attendance highlights a strong demand for accessible athletic opportunities for youth and families.

2. Lack of Comparable Youth Programs

* Limited access to organized, affordable track and field programs within the Arroyo Grande area underscores the importance of the Peregrine Youth Track Club and Elementary School Championship Track Meet. These programs fill a critical gap in youth athletic development.

3. School and District Engagement

* Collaboration with Lucia Mar Unified School District (LMUSD) provides insights into student needs and interest in physical fitness. Programs like the Elementary Track Meet directly address the schools' goals of promoting physical education, teamwork, and wellness.

4. Public Demand for Community Events

* The success of events like the AG All Comers Track Series reflects the community's desire for free or low-cost, family-friendly events that promote active lifestyles and community connection.

5. Local Health and Wellness Initiatives

* CCAF programs align with broader community health goals, addressing concerns about physical inactivity in youth and adults. The City of Arroyo Grande and local schools share the need for programs that encourage regular exercise and healthy habits.

6. Input from Parents and Participants

* Surveys and verbal feedback from families and participants consistently express appreciation for the affordability, inclusivity, and community impact of CCAF programs, demonstrating a clear local need.

By responding to these identified needs, CCAF ensures that its programs provide meaningful and valuable opportunities for Arroyo Grande residents to engage in athletics, promote wellness, and build stronger community connections.

Number of Full Time Staff: 0 Number of Part Time Staff: 0

Number of Volunteers: 25-35

Describe your organization's ability to successfully carry out the proposed activities

The CCAF Board of Directors, consisting of seven dedicated leaders in the local athletics community, was brought together by a shared passion for running. Originally formed to create the AG All Comers Track Meet series, this team has evolved over four years into the Central Coast Athletics Foundation. Supported by a team of 10 founding members with a common goal of promoting athletics, the team includes former college athletes, several professional athletes, and even two Olympians. Together, we actively contribute to the community, sharing the love and joy of athletics while making a meaningful impact.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	
Program/Service Objectives	<p>AG All Corners Track Meet Series</p> <ol style="list-style-type: none"> 1. Foster a love for athletics and healthy lifestyles by providing a welcoming, accessible environment for participants of all ages (2 to 99) and skill levels. 2. Encourage family and community engagement through weekly events that promote physical activity, teamwork, and sportsmanship. 3. Increase opportunities for youth and adults to participate in track and field events, bridging the gap in affordable recreational programs in Arroyo Grande. 4. Support community wellness initiatives by offering a program that combats physical inactivity and encourages long-term participation in athletics. 5. Strengthen community connections by providing a consistent summer program that brings together residents, families, and athletes from across the region.
Major Tasks to Complete To Achieve Associated Goal	<p>Major Tasks to Achieve the AG All Corners Track Meet Series Goals</p> <ol style="list-style-type: none"> 1. Program Planning: <ul style="list-style-type: none"> -Set up registration systems for online and on-site participation. 2. Community Outreach and Promotion: <ul style="list-style-type: none"> -Market through social media, local schools, and community partnerships. -Engage past participants and promote through local businesses and media. 3. Sponsorship and Resource Development: <ul style="list-style-type: none"> -Secure sponsorships to cover costs and provide awards, equipment, and merchandise. -Coordinate vendors for event supplies, T-shirts, and concessions. 4. Event Execution: <ul style="list-style-type: none"> -Add/update equipment, timing systems, and registration stations.
Timeline	June
Evaluation Methodology	<p>To measure program success and outcomes, CCAF will use the following methods:</p> <ol style="list-style-type: none"> 1. Participation Tracking: Measure the number of athletes and spectators attending each weekly event. 2. Growth Metrics: Compare current participation data to the prior year to determine growth trends. 3. Community Feedback: Use surveys and verbal feedback from participants and families to evaluate satisfaction, identify strengths, and gather suggestions for improvement. 4. Demographic Data: Track age ranges, family participation, and residency to demonstrate the diversity and inclusivity of the program.

Objective # 2 Peregrines Youth Track Club and Track Meet Series

Program/Service Objectives

Program Objectives for the Peregrines Youth Track Club and Track Meet Series:

1. Provide Access to Track and Field Training and Track Meets: Offer low cost, structured, age-appropriate coaching to youth in grades 3-8 to develop skills in track and field events.
2. Promote Health and Fitness: Encourage an active lifestyle and improve physical fitness, endurance, and overall well-being for participants.
3. Foster Teamwork and Sportsmanship: Teach athletes the value of teamwork, discipline, and positive sportsmanship through training and competition.
4. Develop Athletic Skills and Confidence: Help athletes build fundamental skills, improve performance, and gain confidence in their abilities through practice and meets.
5. Grow Community Engagement in Athletics: Provide opportunities for youth to participate in organized local track meets, strengthening ties between families, schools, and the local community.
6. Increase Participation and Program Reach: Double program participation year-over-year to ensure more local youth benefit from the club's offerings.
7. Create Pathways for Competitive Growth: Support athletes in progressing toward competitive opportunities, that are in advance of school programs that are only offered starting in junior high school and high school. Offering scholarships to athletes that are not able to afford the club fees/costs and otherwise would not be able to participate in club sports.
8. Instill Lifelong Values and Habits: Inspire a lifelong love for athletics, fitness, and healthy habits that extend beyond the program.

Major Tasks to Complete To Achieve Associated Goal

Major Tasks to Achieve the Peregrines Youth Track Club Goals

1. Program Planning:
 - Develop a season schedule, including practice dates, locations, and meet participation.
 - Recruit and confirm coaches and volunteers.
 - Set up registration systems for online and on-site participation for the club and track meets.
2. Community Outreach and Promotion:
 - Market through social media, local schools, and community partnerships.
 - Engage past participants and promote through local businesses and media.
3. Resource Development and Sponsorships:
 - Secure funding for coaching certifications, uniforms, event entries, and facility use.
 - Coordinate purchase of equipment and training resources/supplies.
 - Coordinate Peregrine track meets, event supplies, team merchandise and uniforms.
 - Secure Coaches and Volunteer staff - provide funds for all coaches to USATF safe sport training certification.
4. Track Meet Event Execution:
 - Set up equipment, timing systems, insurance and registration for each track meet event.
 - Ensure smooth operation of 2-3 meets with races and field events open to community including other track clubs in the area.

Timeline **December- June**

Evaluation Methodology

Growth Evaluation Methodology for the Peregrines Youth Track Club and Track Meet Series

1. Participation Tracking:
 - Monitor registration numbers year-over-year to measure program growth.
 - Compare current participation to previous seasons and identify trends in enrollment increases across age groups and events.
2. Community Outreach Impact:
 - Evaluate the success of outreach efforts by monitoring new participant sign-ups and identifying the source (e.g., word-of-mouth, school partnerships, social media).
 - Measure the number of volunteers and community partners involved to evaluate program sustainability and local engagement.
 - Track sponsorships and donations received to support program expansion.
3. Quantitative Event Metrics:
 - For the Track Meet Series, track the total number of weekly participants, heat numbers, and spectator attendance.
 - For the Peregrines Club, track attendance at practices and meets, along with the number of events each athlete participates in.
4. Program Scalability:
 - Assess the program's capacity to grow (e.g., coaching staff, facilities, resources) while maintaining program quality and experience.
 - Measure long-term impact by identifying athletes who develop a continued interest in athletics, fitness, or join school track and field programs.

Objective # 3 Elementary School Championship Track Meet

Program/Service Objectives

Program Objectives for the Elementary School Track and Field Championships

1. Promote Athletic Development and Participation for youth grades 1st-6th: Provide a low cost, fun and competitive platform for 1st-6th grade students to showcase their athletic abilities, encouraging physical activity, skill development, and an early interest in track and field.
2. Foster School Pride and Teamwork: Bring together students from multiple schools, including home schools across the community to compete, collaborate, and build camaraderie while fostering school spirit and a sense of community.
3. Encourage Healthy Lifestyles and Future Athletics Involvement: Inspire students to engage in regular physical activity and consider participation in future track and field programs, laying the foundation for long-term health, wellness, and athletic opportunities.
4. Program Scalability:

Major Tasks to Complete To Achieve Associated Goal

Major Tasks to Achieve the Goals for the Elementary School Track and Field Championships

1. Event Planning and Coordination:
 - Secure a venue, equipment, and necessary insurance for the event.
 - Coordinate with schools to invite participants, distribute event details, and confirm student registrations.
 - Develop a detailed event schedule, assign volunteers, and ensure proper staffing for all event stations.
2. Promotion and Outreach:
 - Publicize the event through schools, social media, and community channels to maximize participation and engagement.
 - Communicate with parents, teachers, and administrators to encourage student involvement and foster school pride.
 - Partner with local sponsors to provide support, funding meet supplies, awards, t-shirts and concessions.
3. Event Execution:
 - Set up the event, including track facilities, registration booths, timing systems, and awards stations.
 - Manage participant check-in, organize heats, and ensure smooth transitions between events.
 - Host the awards ceremony to celebrate achievements and recognize participants, schools, and sponsors.

Timeline **May**

Evaluation Methodology

Evaluation Methodology for the Elementary School Track and Field Championships

1. Participation Tracking:
 - Record the number of participants from each school and grade level to assess overall event reach and engagement.
 - Compare participation numbers to previous years to measure growth and identify trends.
 - Track attendance of spectators, including family members, teachers, and school staff, to evaluate community support.
2. Performance Outcomes:
 - Measure the number of events completed successfully, including heats, field events, and award ceremonies.
 - Collect feedback from participants, parents, and school staff to assess event organization, efficiency, and overall satisfaction.
 - Document the number of schools and districts involved to gauge regional interest and inclusivity.
3. Impact Assessment:
 - Evaluate the event's role in fostering school pride, teamwork, and interest in athletics among elementary-age children through post-event surveys or testimonials.
 - Quantify participation by students new to organized track and field events to measure outreach success.
 - Use qualitative feedback and post-event observations to identify areas for improvement and ensure continued program growth.

Program Service OUTPUTS:

Overall Program Service Outputs

1. Increased Participation and Community Reach:

- Peregrines Youth Track Club and Track Meet Series: Provided skill development and training to 140 children (3rd-8th grade), with the goal to expand enrollment by 30% through additional funding, reaching even more families across the community. In addition adding 2-3 youth track meets, open to the public for youth grades 3rd -8th to participate in low cost track meets. Impacting an additional 300 kids in the local community and beyond.

- AG All Comers Meet Series: Hosted over 1,200 participants and spectators across four weeks, with targeted outreach to grow participation by 40%, welcoming athletes of all ages and abilities.

- Elementary School Championship Meet: Engaged 300 elementary students from multiple schools, with plans to expand participation by 25%, increasing accessibility for local schools in Arroyo Grande and neighboring communities.

2. Community Engagement and Broader Impact:

- Expanded outreach efforts will engage more local families, schools, and community groups, fostering a stronger connection to athletics and health-focused lifestyles.

- Strengthened partnerships with local school districts, city programs, and volunteers to increase capacity and ensure program sustainability.

- Enhanced visibility and accessibility of programs, benefiting over 2,500 residents annually through low cost, inclusive, family-friendly athletic opportunities.

3. Program Accessibility and Event Execution:

- Additional funding will allow for improved event execution, including expanded event capacity, and enhanced equipment.

- Provided affordable, well-structured programs and events, ensuring all youth and families can participate regardless of skill level or financial barriers.

- Increased access to athletics for underserved youth and families, creating a positive, lasting impact on the health and wellness of the Arroyo Grande community.

Program Service OUTCOMES:

Program Service Outcomes

1. Improved Health and Wellness in the Community:

-Participants across all programs demonstrate increased physical activity, contributing to healthier lifestyles and a stronger appreciation for athletics.

- Youth develop foundational fitness habits, improving overall physical well-being and building lifelong skills for a healthier future.

2. Increased Youth Engagement and Skill Development:

- Peregrines Youth Track Club: Participants develop specific track and field skills, teamwork, and self-discipline, with measurable improvements in athletic performance and confidence.

- Elementary School Championship Meet: Students gain a sense of accomplishment, school pride, and competitive experience, fostering teamwork and sportsmanship.

3. Stronger Community Connections and Participation:

- AG All Comers Meet Series: Welcomes participants of all ages and abilities, creating a multi-generational, low cost event that builds a sense of community and inclusiveness.

- Enhanced outreach and expanded programs increase accessibility, allowing more families to participate and benefit, strengthening ties between local schools, families, and the broader Arroyo Grande community.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$0	
Artistic Salaries & Fees	\$0	
<i>Other Salaries & Fees</i>	\$0	
1.		
2.		
Equipment	\$8,000	\$3,500
Supplies / Materials	\$15,000	\$6,200
Travel / Transportation		
Promotion / Publicity	\$5,500	\$2,500
<i>Other Expenses:</i>	\$11,000	\$3,300
1.		
2.		
TOTALS:	\$39,500	\$15,500

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$15,500
<i>Other Funding Sources:</i>	
Other Public Grants	\$2,000
Private Foundations	
Corporation Contributions	\$8,000
Concessions / Ticket Sales	\$10,000
Promotion Sales / Advertisements (Other Cash)	\$4,000
<i>Other Funding Subtotal:</i>	
TOTALS:	\$39,500

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Program Modifications if Lesser Funding is Provided

1. Peregrines Youth Track Club- Scaled Back Participation: Cap the number of participants to reduce expenses for coaching, equipment, and facility usage.

-Basic Equipment Only: Delay the purchase of new training tools, focusing only on essential equipment needs.

2. AG All Comers Track Meet Series

Limited Awards and Supplies: Provide fewer participant incentives like ribbons or medals.

Streamlined Operations: Rely on volunteers for event management to minimize staffing costs.

Heath Owens

Arroyo Grande, Ca 93420

17th December, 2024

Andrew Perez

Arroyo Grande Community

Service Grant Program

aperez@arroyogrande.org

RE: 2024-2025 Arroyo Grande Community Service Grant Application

Dear Mr. Perez,

We are proud to share the impact of our programs and the opportunity to further serve the Arroyo Grande community with your support. My name is Heath Owens, and I proudly serve as the President of the Central Coast Athletics Foundation (CCAF). On behalf of our organization, I want to express our gratitude for the City of Arroyo Grande's continued support of programs that enrich the lives of our local community members.

CCAF respectfully requests funding in the amount of \$15,500 through the Arroyo Grande Community Service Grant Program. This grant will be used to enhance and sustain our community-centered athletics programs, which provide inclusive opportunities for Arroyo Grande City residents of all ages to engage in health, wellness, and fitness activities.

Our proposed programs directly align with the City's goals to foster community spirit and well-being for everyone:

- **Peregrines Youth Track Club and Track Meet Series:** A developmental track program in its 3rd year providing an introduction to track and field for 3rd-8th grade students of all skill levels. Building an athletics foundation of strength, confidence, and sportsmanship. Additionally expanding with hosting 2-3 track meets open to all youth 3rd-8th grade.
- **5th Annual All Comers Track Series:** A long standing, low cost summer track and field meet series attracting over 300 weekly participants, ages 3 to 99, promoting fitness and multi-generational community engagement.
- **3rd Annual Elementary School Championship Meet:** A beloved low cost annual event for 1st-6th grade students, providing a platform for youth athletic achievement and school pride.

In 2024 alone, CCAF programs served over 2,000 participants from Arroyo Grande and the surrounding communities. The funding requested will enable us to expand these initiatives, increase accessibility, and continue providing high-quality programs that bring families and neighbors together through athletics.

As a growing non-profit with a strong track record of successful events, CCAF remains committed to delivering programs that positively impact the health, well-being, and unity of Arroyo Grande residents.

We would be happy to provide any additional details or answer any questions regarding our application. Please feel free to contact me directly at 805-441-4396 or heathowens84@gmail.com.

Thank you for your consideration and for your dedication to supporting local organizations like ours. Together, we can inspire a healthier and stronger Arroyo Grande community.

Sincerely,

Heath Owens
President
Central Coast Athletics Foundation

[REDACTED]
Arroyo Grande, CA 93420
[REDACTED]
[REDACTED]



Central Coast Athletics Foundation

GRANT PROPOSAL



Central Coast Athletics Foundation
501(c)3 Non-Profit Organization; Federal Tax ID #88-4382615
www.ccathletics.net
805.441.4396



Central Coast Athletics Foundation



ABOUT US

Empowering Central Coast's Youth through Athletics Excellence

Our nonprofit, established in 2022 and tax-exempt under Section 501(c)(3), is driven by a passionate group of individuals who have experienced firsthand the profound, lifelong benefits of sports. Our core mission is centered around the creation and administration of athletic events, particularly youth track and field, while concurrently managing a competitive young track team. Through our philanthropic efforts, we bestow grants and scholarships to nurture and elevate the promising talents of the youth in the world of track and field across the Central Coast of California.



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Central Coast Athletics Foundation



Meet Our Team

The CCAF Board of Directors, consisting of seven dedicated leaders in the local athletics community, was brought together by a shared passion for running. Originally formed to create the AG All Comers Track Meet series, this team has evolved over three years into the Central Coast Athletics Foundation. Supported by a team of 10 founding members* with a common goal of promoting athletics, the team includes former college athletes, several professional athletes, and even two Olympians. Together, we actively contribute to the community, sharing the love and joy of athletics while making a meaningful impact.

Central Coast Athletics Foundation Board Of Directors



Heath Owens
Board President



Adam Laurent
Board Secretary



Jean Drummond Petersen
Board Treasury & Communications



Brian Goodell
Board Member



Joe Thorne
Board Member



Laurie Owens
Board Member



Debra Anselmo
Board Member

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Central Coast Athletics Foundation



WHAT WE DO

We are a non-profit foundation built to support young people in track & field and all running events. We raise funds and program events to improve individual youth athletes, as well as the health of the community.

Our areas of emphasis:

- ATHLETICS EVENTS MANAGEMENT
- YOUTH TRACK CLUB
- GRANTS & SCHOLARSHIPS

We create and manage athletic events that directly impact our community's youth and their families. These events serve as a useful vehicle for sponsor promotion due to the large audiences they reach.

We operate and run a USATF Youth Track Club, Central Coast Peregrines, for grades 3rd-8th.

We award grants to local school P.E programs and offer low cost athletics programs to the sporting community around us that seeks to fulfill goals in line with ours.



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Central Coast Athletics Foundation



PEREGRINES YOUTH TRACK CLUB

The Peregrines Track and Field Club is designed to introduce kids to sprint, distance running and field events by providing an experience that is fun, competitive, and informative about the sport. We strive to achieve excellence by developing top-notch training programs, with an emphasis on the fundamentals and competition.

In 2 short years, the Peregrines have doubled our participation, in 2024 serving over 140 athletes from 3rd to 8th grade. This year, we will launch the Peregrines Track Meet Series, a low-cost opportunity for youth to experience track and field in an inclusive and competitive environment. Open to the public, this series allows kids to challenge themselves, build skills, and experience the joy of self-discovery and improvement.

Our coaching team is made up of several world-class former athletes that are dedicated to building mental and physical strength. We emphasize building the fundamentals of athletics, ensuring age appropriate training plans for each participant.

"My daughter's first venture into track and field with the peregrines youth track team was nothing short of amazing! The dedicated coaches and the positive environment made her fall in love with running. Now, she's running with excitement and newfound passion. Thank you for sparking her love for this incredible sport!"
Jamie Aldridge

To continue offering this enriching program, we rely on sponsorship funding. This initiative provides a fantastic low cost, experience for kids eager to test themselves and enhance their athletic capacity. Rooted in values of hard work, self-discovery, and the joy of challenge and improvement, our foundation is committed to fostering a positive and transformative environment for young athletes.

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Central Coast Athletics Foundation



COMMUNITY SUPPORT

In 2024, our foundation has committed over \$12,000 to fortify youth athletics, with a focus on supporting the Track and Field and Cross Country programs within the Lucia Mar Unified School District.

Beyond financial aid, our significant low cost fun runs, such as the AG All Comers Track series, Turkey Trot and Jingle Bell Dash, not only spread joy but also contribute positively to the community spirit. Collaborating with the City of Arroyo Grande, and several other local businesses, we offer inexpensive or free opportunities for young enthusiasts to develop a love for running.

Our areas of focus:

- COMMUNITY FUN RUNS
- FUNDING FOR LOCAL ATHLETICS PROGRAMS
- SCHOLARSHIPS FOR HIGH SCHOOL SENIORS

However, to expand our impact and provide more low cost youth athletics programs, we rely on sponsorship support. As we strive to nurture the athletic dreams of our youth, sponsorship contributions are crucial, particularly for sustaining events like the Jingle Bell Dash, Turkey Trot and Elementary School Championship Track Meet, which play a pivotal role in fostering a passion for running among the next generation.

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Central Coast Athletics Foundation



OUR ASK: \$15,500 TO IMPACT 2,500 YOUTH IN THE COMMUNITY

Our earnest request is for a grant of \$15,500 to empower Central Coast Athletics Foundation in enhancing and expanding our current programs. This funding will play a pivotal role in broadening the Elementary School Championship Track Meet to include all elementary grades, enabling more students to engage in the sport. Additionally, it will facilitate increased participation in the Peregrines Youth Track Club and added track meet series, allowing more young athletes to experience the benefits of track and field. Moreover, the grant will support the continuation of low-cost and free community fun runs, promoting health and wellness. Together we can create lasting positive experiences for everyone involved. Impacting over 2,500 youth in the local community and beyond.

Investing in Community Well-being Partner with Us for a Healthier, Happier Future!



Association with Community Impact

→
Elementary School Championship Meet: Engaged 300 elementary students from multiple schools, with plans to expand participation by 25%, increasing accessibility for local schools in Arroyo Grande and neighboring communities.



Direct-to-Community Engagement:

→
Peregrines Youth Track Club & Track Meet Series: Provide skill development and training to 140 children (3rd-8th grade), with the goal to expand enrollment by 30% through additional funding, reaching even more families across the community.



Support Community Health & Wellness

→
AG All Comers Meet Series:
Hosted over 1,200 participants and spectators across four weeks with targeted outreach to grow participation by 40%, welcoming athletes of all ages and abilities.

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Central Coast Athletics Foundation



THANK YOU



Central Coast Athletics Foundation
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805.441.4396



Central Coast Athletics Foundation

We are a 501(c)3 nonprofit organization founded in 2022 by people who are advocating athletics for our community. Our primary focus is athletics events, while operating a competitive youth track team. We provide grants and scholarships to help Central Coast youth excel in track & field and cross country.

OUR COMMUNITY ATHLETICS EVENTS & PROGRAMS:

- AG All Comers Track Series
- Peregrines Youth Club Track Team
- Ryan's Ranch Run 5K/10K & Kids Mile
- Elementary School Championship Track Meet
- Jingle Bell Dash
- "PE Best" Elementary School PE Awards Program

Join the movement!
Like and follow us on
Instagram & Facebook



WHAT WE DO :



Provide Scholarship Awards to High School student athletes at AGHS & NHS.



Organize and Produce Athletics Events in the Community.



Establish Youth Athletics Programs like the Peregrines YTC & Elementary School Championships.



Community Partnership and Financial Assistance for our local school sports programs.

CCAF
CENTRAL COAST
ATHLETICS FOUNDATION



CITY OF ARROYO GRANDE CALIFORNIA

December 17, 2024

To Whom It May Concern,

It is my pleasure to provide this letter of recommendation on behalf of the Central Coast Athletics Foundation (CCAF). As the Director of the Recreation Services Department for the City of Arroyo Grande, I have observed the positive and far-reaching impact CCAF has had on our community through its dedication to athletics, youth engagement, and community wellness.

Over the past three years, CCAF has successfully and incrementally implemented a variety of programs and events that have brought together participants of all ages, fostering a sense of inclusion, sportsmanship, and healthy living within the Arroyo Grande community. Through professional leadership, remarkably skilled coaching and talent that is modeled for our community's youth, this program is unparalleled for its quality and access. Their exceptional programming highlights include:

- Jingle Bell Dash – A festive event in the Village of Arroyo Grande that brought together hundreds of participants and their families, for children from pre-K to 6th grade, for a free and fun race. This event has become a cherished tradition since its inception three years ago.
- All Comers Track Series – This summer series has averaged 300 participants weekly, spanning ages 3 to 99, for four weeks of dynamic athletic engagement, totaling over 1,200 athletes and spectators. This event has been offered to the community for the past four years.
- Turkey Trot – CCAF has been a dedicated partner with the City's Recreation Services Department in organizing and volunteering for the annual Turkey Trot since 2022, assisting to promote family-friendly events and active lifestyles; further emphasizing their commitment to community engagement.
- Peregrine Youth Track Club – Now in its third year, this program has doubled in size, providing track and field training for 140 children in grades 3 through 8, focusing on skill-building, teamwork, and personal growth.
- PE Best Awards – Recognizing youth for their commitment in athletics while at school, this monthly recognizes 22 outstanding 6th-grade students in the Lucia Mar Unified School District for their teamwork, effort, and positive attitudes in PE classes.
- Ryan's Ranch Run – A community wellness event that has attracted over 500 participants and over 800 total attendees to raise funds for local programs while promoting positive family engagement.
- Elementary School Championship Track Meet– A vibrant competition for students from 1st through 6th grade, engaging schools across Lucia Mar Unified, San Luis Obispo, and Santa Barbara Counties (over 300 participants, entering year 3 of program).

In addition to these remarkable programs, CCAF has supported local projects such as Rancho Hoops at Rancho Grande Park, showcasing their commitment to enhancing recreational opportunities for residents.

Through these programs and initiatives, CCAF has demonstrated its dedication to building stronger, healthier communities by providing opportunities for residents to engage in athletics and develop lifelong habits of physical activity. Their inclusive events create a platform for teamwork, camaraderie, and personal achievement for participants of all ages.

The City Recreation Services Department is proud to collaborate with CCAF and celebrate the benefits their programs bring to our local schools, families, and organizations. Their passion for community engagement and



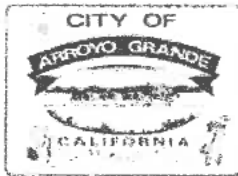
CITY OF
ARROYO GRANDE
CALIFORNIA

youth development aligns with the Department's goals of fostering healthy, active lifestyles for all residents. I wholeheartedly endorse the Central Coast Athletics Foundation and its mission, and I look forward to seeing their continued success and growth within our community.

Please do not hesitate to contact me at sbohlken@arroyogrande.org or 805.473.5478 if you have any questions or need further information regarding CCAF's outstanding contributions to the City of Arroyo Grande.

Sincerely,

Sheridan Bohlken
Director of Recreation Services
City of Arroyo Grande
sbohlken@arroyogrande.org
805.473.5478



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM GRANT APPLICATION FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Central Coast Seniors
(local branch)

Mailing Address: 1580 Railroad St.

City: Oceano State: CA Zip: 93445

Physical Address: Same as above
(if different from Mailing Address)

City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 5,000.00

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023-24

Amount Received: \$ 4,000.00

Tax ID Number: [REDACTED]

Executive Director: Mary Fernamburg, CCSC Board President

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Same as above
(if different from Executive Director)

Email Address: Same as above

Phone Number: Same as above

Program or Service Title: Central Coast Senior Center

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

The Central Coast Seniors ("CCS") is a 501(c)3 non-profit dedicated to serving and supporting seniors (aged 50 years and above) in the 5-Cities area. The Central Coast Senior Center ("CCSC") was founded by the CCS in 1990, born out of a need for a meeting space where local Seniors could gather to recreate, socialize, receive information, services, and support.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

The CCSC provides a place for seniors to engage in social and recreational activities for a nominal participation fee (\$2-\$3 per class) for members and non-members alike. Current classes includes Tai Chi/exercise, yoga, line and square dance, ukulele, arts and crafts, Bingo, clock and watch group, Coffee, tea and social group, TOPS, and Bunco/card games. The CCSC also holds a monthly luncheon, open to the community, which alternates entertainment with guest speakers focusing on topics of interest to seniors. In addition to social and recreational activities, the CCSC is a hub of support and information for local seniors providing a place for free attorney consultation, health screenings, health insurance information (HICAP), food bank location, free medical equipment loan program, book loan, notary, and other special services and events. There are volunteers available weekdays at the center to provide information to seniors that walk-in or call. The CCSC provides the kitchen preparation area and dining space (for a nominal rental fee) for weekday lunches for participants of the Senior nutrition program through "Meals that Connect." The CCSC has a Facebook page and a monthly newsletter to help provide information to the senior community. See attached.

Organization's Mission Statement:

The following is our Mission and Diversity Statement: "The Central Coast Senior Center ("CCSC") provides a meeting place for people from all walks of life to connect, creating a welcoming environment for all. Diversity is at the core of our Vision, Mission, and Values. We are committed to an inclusive environment at the CCSC that fully represents many different cultures, backgrounds and viewpoints.

List Geographic Area(s) Served by the Organization:

Arroyo Grande, Grover Beach, Oceano, Pismo Beach and Shell Beach.

* SECTION B: PROGRAM/SERVICE INFORMATION

(Additional information for the organization and the community service it provides:)

The CCSC is a place where friendships are made and there are many immeasurable benefits from the comradery and connections that seniors make there.

The CCSC has an active and capable peer board that meets monthly. It has one (1) part-time employee which is the office manager and many volunteers that help with the operation of the center. These include members who teach classes, help with answering phones and walk-ins, help with communication (i.e. FB Page and newsletter), help with the medical equipment loan program, open and close the center, help with fundraising, help with luncheons, landscaping and other events.

The CCSC relies on program fees, membership dues, grants, donations, rental fees, and fundraisers to operate. The center currently has 216 dues paying members. Membership is not mandatory to participate or to receive support and some participants are non-members.

Describe the goals of the program/project:

Please see Attachment A and B.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 96

Estimated Number of AG Residents Served by this Program Next Year: 150 (+)

Explain How the Number of Residents Served by the Program is Determined:

Arroyo Grande CCSC members currently total 96 of the 216 members. In addition, there are Arroyo Grande residents that benefit from the center who are not members.

Per the National Council on Aging (NCOA), senior centers are recognized by the Older Americans Act as a community focal point. According to the NCOA, research shows that compared with their peers who do not participate in senior centers, senior center participants have higher levels of health, social interaction, and life satisfaction. The City of Arroyo Grande members comprise a majority of the center's members and benefit greatly from the previously described programs and services of the CCSC.

How is the local need for this program or service determined?

According to the Census Reporter site, the median age in Arroyo Grande is 46.7 years which is reportedly about 25% higher than the rest of California. Approximately 45% of the population of Arroyo Grande is over 50 years. The seniors, who paved the way for the building of the CCSC did so borne out of a need and desire for a place where seniors could meet and receive support. Seniors in Arroyo Grande do not have their own designated center, however, they actively participate in and benefit from the CCSC.

Number of Full Time Staff: 0 Number of Part Time Staff: 1

Number of Volunteers: approximately 25

Describe your organization's ability to successfully carry out the proposed activities

For over 30 years, the CCSC has provided very low cost recreational, educational, and vital services and supports to the 5-Cities senior communities. The center has done so through much volunteerism, donations, membership dues, fundraising, class fees, rental income, and grants from the County of San Luis Obispo. COVID-19 struck the center particularly hard and membership descended to 185 in 2022. With decreased membership dues and a significant decline in program fee income, decreased fundraising ability, as well as an increase in expenditures such as utilities, and supplies, the CCSC was experiencing monthly financial loss and had an overall loss of \$17,398 in 2022.

However, through much increased effort during 2023-24 and the recruitment of new members, as well as increased program fees, along with increased fundraising, the CCSC has come back financially stronger. In addition, in 2024 all monthly luncheon food has been donated by the Kiwanis Club of AG Valley which has been a considerable asset to the CCSC. The County of San Luis Obispo also provided a grant in 2023-24 towards the cost of janitorial services. The CCSC would greatly benefit from receiving funding from the City of Arroyo Grande whose community it serves.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET**Scope of Work or Work Plan**

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1**Program/Service Objectives**

Continue CCSC operations (classes, support and services) as outlined in Attachment A through 2025.

Major Tasks to Complete To Achieve Associated Goal

Financial solvency to meet CCSC operational costs through 2025.

Timeline

January 1, 2025 - December 31, 2025

Evaluation Methodology

The CCSC will continue to offer classes, support and services as outlined in Attachment A through 2025.

Program Service OUTPUTS:

The CCSC will offer the classes, services, and support as outlined in Attachment A to all members (and non-members) who reside in Arroyo Grande. (currently 96) through 2025. The CCSC will continue to provide a center where seniors from the 5-Cities can meet to recreate and receive services and support.

Program Service OUTCOMES:

The CCSC will maintain financial solvency through 2025. The CCSC's profit/loss in 2023 (1/1/2023-12/31/23) ended the year at \$24,065.45. (see profit/loss report). Attachment C.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	See Attachment C	\$5,000.00
Artistic Salaries & Fees		
Other Salaries & Fees		
1.		
2.		
Equipment		
Supplies / Materials		
Travel / Transportation		
Promotion / Publicity		
Other Expenses:		
1.		
2.		
TOTALS:		

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$5,000.00
Other Funding Sources:	
Other Public Grants	SLO County Grant (2023-24) \$2,300.00
Private Foundations	rental fees \$6,000.00
Corporation Contributions	program fees \$10,000.00
Concessions / Ticket Sales	membership dues \$4,400.00
Promotion Sales / Advertisements (Other Cash)	fundraising / donations \$16,400.00
Other Funding Subtotal:	
TOTALS:	\$44,100.00

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

The CCSC continually seeks other grant opportunities, funding opportunities, new activities to offer to the seniors to increase participation which increases the funding coming to the center. The Center, on occasion, receives some donations from anonymous donors or those who wish to make other types of donations.


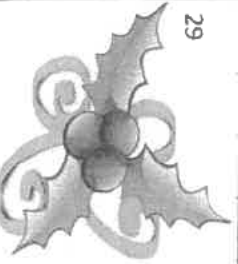
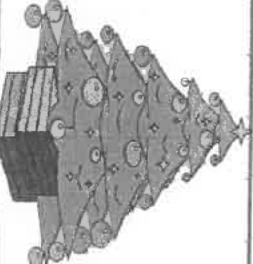
The CCSC will always strive to keep the center open and available to our seniors in the 5-Cities area.

Center Hours:
Monday-Friday 10a-3p
ALL ACTIVITIES ARE:
\$2/Members/\$3/Non-

DECEMBER

2024

Attachment A
CENTRAL COAST SENIOR CENTER
1580 Railroad St.
Oceano, CA 93445
(805)481-7886

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
 1	2 Yoga 10a Poker 12:30p Ukulele Group 4p Cuesta Squares 7p	3 Coffee, Tea & Social 10a Beg. Line Dance 1:30p	4 Chair Ex 10a Line Dancing 11a Bunco 12:30p	5 Line Dancing 10:30a Poker/Cards 12:30p Tops 4p	6 Tai Chi 10a Bingo 12:15p	7
8 Watch & Clock 1p	9 Yoga 10a Poker 12:30p Ukulele Group 4p Cuesta Squares 7p	10 Coffee, Tea & Social 10a Board of Directors 12:15p Beg. Line Dance 1:30p	11 Chair Ex 10a Line Dancing 11a Bunco 12:30p	12 FOOD BANK 9a Line Dancing 10:30a Poker/Cards 12:30p Tops 4p	13 HICAP 9a-Noon Tai Chi 10a Bingo 12:15p	14 2nd SATURDAY LUNCH 1 PM
15	16 Yoga 10a Poker 12:30p Ukulele Group 4p Cuesta Squares 7p	17 Coffee, Tea & Social 10a Beg. Line Dance 1:30p	18 Chair Ex 10a Line Dancing 11a Bunco 12:30p Attorney Counseling	19 Line Dancing 10:30a Poker/Cards 12:30p Tops 4p	20 Tai Chi 10a Bingo 12:15p	21 WINTER BEGINS
22	23 Yoga 10a Poker 12:30p Ukulele Group 4p Cuesta Squares 7p	24 Coffee, Tea & Social 10a Beg. Line Dance 1:30p CHRISTMAS EVE	25 CHRISTMAS DAY Senior Center CLOSED Meals that Connect CLOSED	26 Line Dancing 10:30a Poker/Cards 12:30p Tops 4p Meals that Connect CLOSED	27 HICAP 9a-Noon Tai Chi 10a Bingo 12:15p Meals that Connect CLOSED	28
29 	30 Yoga 10a Poker 12:30p Ukulele Group 4p Cuesta Squares 7p Meals that Connect CLOSED	31 Coffee, Tea & Social 10a Beg. Line Dance 1:30p NEW YEAR'S EVE Meals that Connect CLOSED	JANUARY 1, 2025 NEW YEAR'S DAY Senior Center & Meals that Connect CLOSED			MEALS THAT CONNECT- Daily at 11:30 at Center; call Debbie at (805)489-5149. Call 48 hours in advance or set a regular schedule.

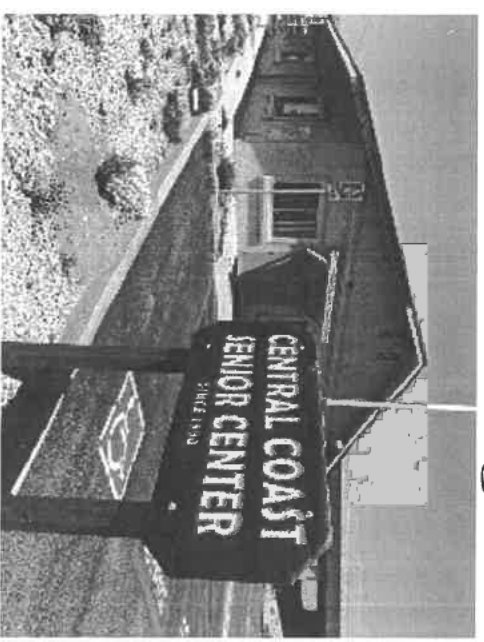
**COME ON DOWN AND JOIN
IN THE FUN**



**WE WOULD LIKE TO GET
TO KNOW YOU !**

DON'T DELAY—CALL TODAY

805 481 7886



CENTRAL COAST SENIOR CENTER

1580 RAILROAD STREET

OCEANO, CA 93445

805 481 7886

**SERVING SENIORS 50 + FOR
OVER 25 YRS**



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Clark Center for the Performing Arts
(local branch)

Mailing Address: 487 Fair Oaks Ave
City: Arroyo Grande State: CA Zip: 93420

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2022
Amount Received: \$10,000

Tax ID Number: [REDACTED]

Executive Director: Dave Pier

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Bronwyn Keith
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Arts in Education and Support of Community and Schools Events

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

The Clark Center was built primarily to inspire all in our community, especially youth, to experience the magic of live performance. Some enjoy experiencing professional touring shows of world-class acts from around the world. Others prefer to watch friends and loved ones perform in local talent shows, recitals, or community theater productions. And for many local artists and performing arts students, the Clark Center offers the awesome experience of performing before a live audience on a professional stage.

Arts in Education: Introducing our youth to the arts, inspiring new generations of performing arts admirers, advocates, and performers.

Each school year the Clark Center offers special performances free of charge for students of the Lucia Mar School District, and at a subsidized rate for others. These performances vary from professional dance, orchestra, and theatrical plays, to educational productions with a focus on science, history, and creativity. For many of the children who attend, this becomes their first experience in a professional theater setting. The experience can be life-changing, opening their imaginations in ways they never knew could exist. Lucia Mar teachers appreciate our program as it provides a unique field trip experience with no expense to them, to their schools or the district, or to their students. We also cover the cost of transporting the students from their schools to the theater and back.

For schools outside of the Lucia Mar District, such as private or charter schools, and schools in Santa Maria and surrounding communities, our subsidized pricing offers them the opportunity to participate for a very low cost, making our program a valuable asset to their curriculums each year as well. Statistics reveal that students with access to arts education are five times less likely to drop out of school. Arts education experiences reduce the proportion of students in school receiving disciplinary infractions by nearly 4% as arts learning increases students' emotional and cognitive empathy. As arts education funding in public schools has greatly subsided over the past decade, our program offers a unique experience many children might not otherwise be able to enjoy.

Our Arts in Education Program includes a scholarship program for graduating seniors residing in the Lucia Mar School district who plan to focus on continuing performing arts education or careers post graduation. We have scholarships specific to dance, music, technical theater, and a general category that covers all genres. In Spring 2024 our scholarship committee, which includes former educators, arts enthusiasts, and Clark Center supporters, awarded \$22,500 to ten deserving seniors.

In addition to scholarships, our program offers grants to Lucia Mar teachers who want to enhance their classrooms or curriculums with performing arts opportunities and to students wanting to expand their education through workshops, materials, or classes. Teachers have applied for funding for student performances, for instruments for their classrooms, to assist with offsetting costs for their students to attend outside theater and dance festivals, classes, or workshops. Students have received funding to offset their costs of attending theater or dance workshops, intensives, or to purchase instruments they otherwise can't afford.

In addition to what we offer through our Arts in Education Program, the Clark Center offers extremely reduced rates for the Lucia Mar School District for school recitals, talents, shows, and productions as well as reduced rates for local community theater groups and nonprofits. For public schools each year we host approximately 40 productions (100 performances) by local elementary schools (primarily talent shows), high school theater companies (AGHS primarily with at least 7 shows per school year; also San Luis Obispo's St. Joseph's High School, and Pioneer Valley High School last year when their own theater flooded!), high school choir and orchestra performances, and we also host awards ceremonies like AGHS Senior Awards.

The Clark Center is the primary theater of choice for local dance studios (Dello's Performing Arts Center, Flex Performing Arts, Studio of Performing Arts, and Everybody Can Dance), and local theater groups like Coastal Performing Arts Foundation (home to Coastal Youth Theater) and Central Coast Theater Company who use local actors. Each year hundreds of children are awestruck and inspired when given the opportunity to perform on our stages. Their families and friends are able to enjoy the performances in a comfortably elegant setting.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

With the initial concept stemming from the idea of creating a space that would allow public schools and community performing arts groups the opportunity to perform in a professional theatrical setting to include a high-class, comfortable experience for the audience members, the Clark Center for the Performing Arts has become the premier venue for world-class, professional performing arts experiences in South San Luis Obispo County. Located on the Arroyo Grande High School campus, the Clark Center is a state-of-the-art hub for cultural events serving all the people of our community, providing a diverse and varied world of creative arts to be enjoyed by all ages and demographics.

The facility operates with the help of about 75 volunteers that contribute over 8,000 hours each year. They greet patrons, help with special events, serve on committees and boards, and generally support the facility and programs. Our volunteer roster includes many retirees who enjoy the opportunity to remain connected to our community, seeing friends and loved ones attending out shows, and making new and lasting relationships with those they've never met. We also have a volunteer program for students assisting them with acquiring community services hours required for high school graduation.

Upwards of 50,000 patrons attend more than 100 events each year. Events range from school talent shows to a local dance studio's annual recital to professional touring artists from all over the world. Patrons range in age from infants to over 100 years young. Music, dance, theater, comedy – the performing arts bring communities together.

As a 501(c)3 non-profit, we strive to operate with methods that allow us to retain fiscal responsibility and obtain growth while keeping our show, program, and theater rental pricing at levels that allow everyone in our community the opportunity to experience live theater in the Clark Center. We offer senior and student discounts, offer low and non-profit rates to community renters and public schools, and our ticket prices are extremely reasonable compared to other venues. Our Arts in Education Program (outlined in more detail below) is instrumental in bringing the theater experience to many children who might not otherwise be exposed to the magic of live performing arts.

Organization's Mission Statement:

The Clark Center was created to inspire, entertain, and educate our community through the power of cultural and performing arts. Bring your ideas and your imagination and let us show you the world!

List Geographic Area(s) Served by the Organization:

All of San Luis Obispo County and Northern Santa Barbara County

Describe the goals of the program/project:

Each year we strive to bring performing arts experiences to as many local youth and families as possible with strong consideration of affordability for all. As a nonprofit organization, one of our greatest challenges is to maintain our state of the art theater by ensuring high quality equipment (including repairs, replacements, upgrades), maintenance of the building including aesthetics, and maintaining a professional staff of administrators and technicians necessary to ensure smooth and successful business practices. Our goals for Arts in Education and for our 2024-25 season include:

We will provide 4 productions specifically for elementary school children through our Arts in Education program. These will be free of charge to Lucia Mar students and teachers (including transportation) and heavily discounted for schools and students outside of the district. We offered two such experiences this past Fall where over 1500 students enjoyed performances of Coco-Live to Music and Peter and the Wolf.

We will plan and execute our annual scholarship program to provide 10-15 students with higher education scholarships and 5-10 teachers with grants to bring performing arts to their students.

We will continue to support local community organization renters by planning and executing support of approximately 100 performances.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: Approximately 11,000

Estimated Number of AG Residents Served by this Program Next Year: Approximately 11,250

Explain How the Number of Residents Served by the Program is Determined:

We determine the number of Arroyo Grande residents served based on Arroyo Grande residents active in our ticketing system, and by the approximate number of local performers and theater volunteers, technicians, who participate in school and community performances. Each patron, performer, volunteer, and employee enjoys their own unique experiences while in our theater which offer invaluable lessons, pleasurable interactions, and promote overall joy and community well being. We also include total number of students who attend our special performances provided for free to LMUSD students and their teachers.

How is the local need for this program or service determined?

There are a total of 19 schools in LMUSD, serving 9,600 students of which 60% are of minority status and 40.3% are economically disadvantaged. LMUSD has 11 elementary schools, 3 middle schools, 3 comprehensive high schools, 1 continuation high school, 1 independent student study school, and 1 adult education program.

As arts education funding in public schools has greatly subsided over the past decade, our program offers unique experiences many children might not otherwise be able to enjoy. Studies have shown that children who are exposed to performing arts tend to perform better academically and have a much lower dropout rate than those who are not exposed to such experiences. We know cost is always a factor and recognize the need to make our programs affordable or free of charge in order to maximize exposure within the Lucia Mar School District and throughout our community. We work closely with community renters to ensure we are offering very fair, below-market rental rates in order to support their own financial challenges of operating performing arts businesses or theatrical companies. Many of them operate as nonprofits as well.

Number of Full Time Staff: 8 Number of Part Time Staff: 20
Number of Volunteers: 75

Describe your organization's ability to successfully carry out the proposed activities

The Clark Center opened its doors in 2002 and over the past twenty two years has become a highly professional, world-class venue, hosting hundreds of shows annually and welcoming tens of thousands of patrons. We have a strong staff of seasoned employees, each tasked with specialized skills that allow them to work through all situations including technical aspects, volunteer and patron services, fundraising to support our organization and programs, ticket sales, contract management and facilitation, show bookings, and more. We have vast experience with all aspects of this program as it was first implemented in 2007. Each year we are proud to outdo ourselves with regard to programming and to providing assistance as needed.

We have recently made significant upgrades to our lighting and sound systems, ensuring that we are keeping up with top-of-the-line equipment necessary to host professional touring groups. Our community renters experiences are enhanced by these elements that they would not be able to enjoy if our theater weren't available to them for such reasonable costs.

In addition to our strong staff we have an outstanding team of volunteers, including board and committee members, who provide exemplary support through their own, outside perspectives, hard work and dedication.

While the Clark Center operates on tight margins we are financially secure through managing our day to day operations including ticket sales, and through outside rentals. We secure funding for our Arts in Education programs by securing donations and sponsorships specific to the needs of this program.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	
Program/Service Objectives	To provide 4 productions specifically for elementary school children through our Arts in Education program. These will be free of charge to Lucia Mar students and teachers (including transportation) and heavily discounted for schools and students outside of the district. We offered two such experiences this past Fall where over 1500 students enjoyed performances of Coco-Live to Music and Peter and the Wolf.
Major Tasks to Complete To Achieve Associated Goal	While we have already provided 2 performances this past Fall, we will be booking 2 more to be enjoyed between February and May. We work with the Lucia Mar School District to contact teachers and students, and reach out to other schools and teachers who request information. Once we confirm schools participating we assist with coordinating transportation.
Timeline	January - June 2025
Evaluation Methodology	We will gauge results based on the number of schools and overall students participating. We also follow up with teachers to review the experiences, to receive feedback on the overall experience in order to reference for future.

Objective # 2	
Program/Service Objectives	We will plan and execute our annual scholarship program to provide 10-15 students with higher education scholarships.
Major Tasks to Complete To Achieve Associated Goal	We work with Lucia Mar school District to provide updated scholarship and grant applications to students and teachers who wish to apply. We also conduct informational meetings in classrooms of theater, dance, and music students to ensure they understand and are excited about the process of applying. Our committee review applications and we hold auditions for student scholarships.
Timeline	January-June 2025
Evaluation Methodology	We gauge success based on the number of students who participate in the application and audition process.

Objective # 3	
Program/Service Objectives	We will continue to support local community organization renters by planning and executing support of approximately 100 performances.
Major Tasks to Complete To Achieve Associated Goal	We will continue to work to provide professional theatrical experiences to our community renters, for reduced rates. Our services include defining and finalizing rental contracts, reserving performance dates, providing technical support including sound, lighting, equipment, etc., handling ticket sales and/or allocations, providing volunteers to assist with audience experiences, and maintaining our facility at all time to create memorable, positive experiences for all.
Timeline	January-June 2025
Evaluation Methodology	We will gauge overall success based on the number of community performances we secure and oversee and will conduct preproduction and post-production meetings with renters to receive feedback on their overall experiences.

Program Service OUTPUTS:

1. We will provide 2 more school performances at no charge to Lucia Mar students/teachers and at a discounted rate for those outside our district. This will provide another 1000 students with the incredible experience of live theater.
2. We will hold annual scholarship applications and will conduct auditions where applicable. Scholarships will be awarded in early Spring.
3. We will host a large number of school and community performances, providing these groups with the ability to perform in a highly professional setting. We will do this while keeping costs as low as possible to assist with their operating expenses.

Program Service OUTCOMES:

1. Students and teachers who experience the free or low-cost experiences walk away with memories to last a lifetime. The children are inspired, energized, and for some it may even create the start of a new passion to pursue performing arts training themselves. Teachers appreciate seeing the effects of these positive experiences for their students and are grateful to have opportunities that are affordable and/or free.
2. The students who receive our scholarships feel recognized and inspired and appreciate our committee's belief in them as artists and future industry professionals. Our scholarships range from \$250 to \$5000 or more, depending on the amount of funds we receive, the aspirations of the students, their future plans, school tuition requirements, and more.
3. Community renters such as dance studios and local theater companies thrive in our professional setting. The young performers feel encouraged and special and are inspired to continue their training, looking forward to the next "big show". We have heard from many local teachers, studio owners, parents, and students/performers how much they appreciate the experience and again, they are creating memories to last a lifetime.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$7,000	
Artistic Salaries & Fees	\$30,000	\$8,000
<i>Other Salaries & Fees</i>		
1.	\$5,000	\$2,000
2.		
Equipment		
Supplies / Materials		
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1.	\$15,000	
2.		
TOTALS:	\$57,000	\$10,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$10,000
<i>Other Funding Sources:</i>	
Other Public Grants	\$4,000
Private Foundations	\$35,000
Corporation Contributions	
Concessions / Ticket Sales	\$2,000
Promotion Sales / Advertisements (Other Cash)	\$6,000
<i>Other Funding Subtotal:</i>	
TOTALS:	\$57,000

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Number of schooltime matinee programs will be reduced.

SECTION A: COVER SHEET

Organization/Agency Name: Coastal Christian School
(local branch)

Mailing Address: 1005 N. Oak Park Blvd.
City: Pismo Beach State: CA Zip: 93449

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10,000

Previous Funds Received? ☐ Yes ☒ No If Yes, Year Received: _____

Amount Received: _____

Tax ID Number: [REDACTED]

Executive Director: Tom Olmstead

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: _____
(if different from Executive Director)

Email Address: _____

Phone Number: _____

Program or Service Title: CCS Community Sports Field Development Project

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Coastal Christian School (CCS), a 501(c)(3) nonprofit K-12 educational institution in Pismo Beach, seeks funding for the CCS Community Sports Field Development Project. This initiative focuses on constructing a multi-purpose sports field that will serve as a venue for CCS-hosted sports tournaments and select organized activities, supporting both athletic development and community engagement.

Arroyo Grande faces a high demand for sports facilities, as existing venues like the Soto Sports Complex are often at capacity (<https://www.arroyogrande.org/830/Soto-Sports-Complex>). The new CCS Community Sports Field will help address this demand by providing a location for athletic competitions hosted by CCS. These events will serve local teams, attract visiting teams from surrounding areas, and create opportunities for youth development through organized sports while offering a well-maintained and purposeful venue.

Additionally, CCS-hosted sports tournaments will generate significant economic benefits for the Arroyo Grande community. Families and spectators traveling to these events are likely to stay in local hotels, dine at local restaurants, and shop at nearby businesses, boosting the local economy. By focusing on school-hosted tournaments, CCS aims to offer a high-quality facility that complements existing community resources without placing undue strain on operational capacity.

CCS remains committed to collaboration with local organizations, such as the Five Cities Basketball League, which currently utilizes its facilities. The school also looks forward to exploring similar partnerships where feasible to expand the positive impact of the field. With 173 Arroyo Grande residents comprising approximately 43% of its total student body of 400 students, CCS recognizes the dual benefit of this project as both a resource for its students and an opportunity to support the broader Arroyo Grande community. Through careful planning and a phased approach, the CCS Community Sports Field Development Project will enhance athletic opportunities while fostering economic and community engagement.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Coastal Christian School (CCS) is a 501(c)(3) nonprofit K-12 educational institution in Pismo Beach, California. Since 1971, CCS has served families across San Luis Obispo County with a mission to provide excellence in education while emphasizing spiritual, academic, social, and physical development.

The CCS Community Sports Field Development Project reflects the school's vision to provide athletic development opportunities through CCS-hosted sports tournaments. These events will bring together teams from the local area and beyond, offering meaningful opportunities for youth engagement and athletic competition.

While CCS's primary focus is on its students and school-sponsored events, the broader Arroyo Grande community will benefit indirectly from these tournaments through increased visitor activity. Families attending events may patronize local hotels, restaurants, and shops, contributing to the local economy. CCS recognizes this potential and is committed to ensuring its tournaments are well-organized and impactful.

Organization's Mission Statement:

To partner with parents in preparing students to serve God in all of life by providing excellence in the spiritual, academic, social, and physical aspects of education.

List Geographic Area(s) Served by the Organization:

San Luis Obispo County, including Arroyo Grande, Pismo Beach, Grover Beach, Nipomo, and surrounding areas.

Describe the goals of the program/project:

Goal 1: Complete the foundational phases of a multi-purpose sports field to provide a venue for CCS-hosted youth sports tournaments by June 2025. Focus on critical tasks such as site grading, drainage, and utility installation to create a safe and functional space for tournaments. This foundational work will enable phased development and long-term success.

Goal 2: Develop a schedule of CCS-hosted sports tournaments and events that align with the school's mission while providing opportunities for youth athletic engagement. Organize school-hosted tournaments that promote teamwork, discipline, and leadership. Events will be carefully planned to balance resource availability with meaningful athletic participation for CCS students and visiting teams.

Goal 3: Foster collaboration with local sports organizations to explore opportunities for select field use in alignment with CCS's capacity and goals. Build on partnerships, such as with the Five Cities Basketball League, to identify opportunities for shared use. Collaborations will be designed to align with CCS's capacity and priorities, ensuring efficient and sustainable field utilization.

Goal 4: Contribute to the local economy by attracting visiting teams and families to Arroyo Grande for CCS-hosted sports tournaments. Promote CCS-hosted tournaments to draw visitors who will support local hotels, restaurants, and businesses. This economic boost will benefit Arroyo Grande while enhancing the community's connection to CCS events.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 173
Estimated Number of AG Residents Served by this Program Next Year: 1000+

Explain How the Number of Residents Served by the Program is Determined:

The projected number of Arroyo Grande residents served by the CCS Community Sports Field Development Project is based on the current enrollment of 173 Arroyo Grande students at CCS, as well as the anticipated participation of athletes, families, and spectators in CCS-hosted tournaments.

High utilization rates at facilities like the Soto Sports Complex highlight the need for spaces suitable for organized athletic events (<https://www.arroyogrande.org/830/Soto-Sports-Complex>). For example, the Five Cities Youth Football League reports 200 players and cheerleaders annually (<https://www.causeiq.com/organizations/five-cities-youth-football-league,770636950/>), and national data shows 54% of youth aged 6-17 participate in organized sports, suggesting CCS-hosted events could positively impact the community (<https://projectplay.org/youth-sports/facts/participation-rates>).

Based on these factors, CCS estimates the new sports field will serve the following groups annually:

- Athletes: Approximately 100 - 200 participants, including local athletes and visiting teams in CCS-hosted tournaments.
- Spectators: An estimated 300 - 500 individuals, including family members, supporters, and community attendees.
- Local Residents Benefiting Economically: An additional 500 - 800 residents, such as local business owners, employees, and their families, will benefit from the increased economic activity generated by visitors supporting local hotels, restaurants, and shops.

In total, the CCS Community Sports Field is projected to positively impact 1,000+ Arroyo Grande residents annually, supporting athletic engagement and boosting the local economy.

How is the local need for this program or service determined?

CCS recognizes the importance of providing additional athletic facilities to support its athletics program and create opportunities for CCS-hosted events. These events will serve as a platform for youth athletic development and foster community engagement by bringing families, athletes, and spectators together. Additionally, CCS-hosted tournaments have the potential to drive economic activity in Arroyo Grande by attracting visitors who contribute to local businesses such as hotels, restaurants, and shops.

To address these goals, CCS has engaged in detailed discussions with stakeholders, gathering valuable insights to inform the planning process. The school's board members and Edwards Construction have collaborated with local authorities and educational institutions to guide the development of the sports field. Through open board meetings and partnerships with nonprofits, businesses, and community groups, CCS has encouraged community feedback and collaboration to better understand local priorities.

Discussions with stakeholders, including parents and community members, have provided valuable perspectives on the development of a new athletic field. The creation of this space will allow CCS to host school-sponsored events, such as youth tournaments, offering opportunities for athletic engagement while also fostering community interaction and economic benefits for the City of Arroyo Grande.

Number of Full Time Staff: 42 Number of Part Time Staff: 17
Number of Volunteers: 30

Describe your organization's ability to successfully carry out the proposed activities

CCS possesses the organizational capacity to successfully carry out the proposed construction of a new sports field, thanks to its strong track record and well-established existing infrastructure. CCS has a proven track record of executing successful capital improvement projects, including previous facility expansions and infrastructure upgrades. The school's experienced leadership team works closely with project managers, contractors, and community stakeholders to ensure projects are completed on time and within budget.

Our leadership team includes seasoned professionals with extensive experience in project management, educational administration, and community engagement. This expertise ensures that projects are meticulously planned and executed, supported by a foundation of strong community backing. Previous projects have garnered significant support and involvement from parents, local businesses, and community organizations, demonstrating our ability to mobilize resources effectively and foster community engagement.

Our dedicated team includes experienced project managers, facility coordinators, and volunteers, all focused on the successful completion of the sports field. They are prepared to manage every aspect of the project, from planning and design to construction and maintenance.

CCS is known for its prudent financial management. We have a proven track record of efficiently utilizing funds and securing additional resources through grants, donations, and fundraising events. This ensures that we can adequately finance the construction of the sports field. Our approach to this project includes detailed planning and risk management, with a comprehensive project plan outlining timelines, milestones, and contingencies to ensure smooth execution.

With a proven track record, experienced leadership, community support, skilled personnel, financial stewardship, strategic partnerships, and comprehensive planning, CCS is well-positioned to successfully carry out the construction of the new sports field, benefiting both our students and the wider community. This grant will help bring this vision to life, enhancing our campus and enriching the educational experience for all our students. We deeply appreciate the support of the Arroyo Grande community and eagerly anticipate the positive impact this field will have on our students and neighbors alike.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	Complete Foundational Development of the Sports Field
Program/Service Objectives	Complete initial site preparation and infrastructure development.
Major Tasks to Complete To Achieve Associated Goal	Conduct site grading, prepare for construction, and install drainage and utilities.
Timeline	January 2025 – June 2025
Evaluation Methodology	Completion of site grading, infrastructure setup, and readiness for subsequent construction phases.

Objective # 2 Launch CCS-Hosted Tournaments and Events	
Program/Service Objectives	Host initial CCS-sponsored tournaments and events.
Major Tasks to Complete To Achieve Associated Goal	Develop a schedule of tournaments, partner with local organizations, and hold inaugural events
Timeline	Fall 2025 – Ongoing
Evaluation Methodology	Number of events hosted, attendance figures, and feedback from participants and visitors.

Objective # 3 Secure Resources for Project Completion	
Program/Service Objectives	Continue fundraising and planning for full project completion.
Major Tasks to Complete To Achieve Associated Goal	Host fundraising campaigns, secure additional funding, and finalize project plans.
Timeline	January 2025 – December 2025
Evaluation Methodology	Funds raised, partnerships formed, and readiness for final construction phases.

Program Service **OUTPUTS:**

The CCS Community Sports Field Development project will produce tangible outputs that directly benefit Arroyo Grande residents and the surrounding community. Key outputs include:

- Field Preparation and Initial Construction: Completion of site grading, drainage installation, and foundational infrastructure by June 2025, ensuring the site is ready for subsequent phases of construction.
- Purpose-Built Venue for CCS-Hosted Tournaments: Establishment of a high-quality sports field to serve as a venue for CCS-hosted youth tournaments, offering opportunities for local teams and visiting competitors.
- Community and Economic Engagement Opportunities: Initial CCS-hosted sports tournaments, expected to bring athletes, families, and spectators to Arroyo Grande, with the potential to support local businesses through increased visitation.
- Partnerships with Local Organizations: Collaboration with at least three local organizations, including nonprofits, sports leagues, and businesses, to promote the effective use of the field and align programming with community needs when feasible.
- Progress Toward Full Project Completion: Completion of early-phase tasks (site preparation, infrastructure installation) that lay the groundwork for future development and expanded programming.

Program Service **OUTCOMES:**

The CCS Community Sports Field will generate meaningful outcomes that contribute to the health, wellness, and economic vitality of the Arroyo Grande community. Key outcomes include:

- Expanded Recreational Opportunities: The field will offer Arroyo Grande residents new opportunities to participate in CCS-hosted youth sports tournaments and other organized athletic events annually.
- Increased Physical Activity and Wellness: A purpose-built space for sports and fitness will encourage healthier lifestyles, promote youth development, and reduce barriers to participation in physical activities.
- Economic Boost to Arroyo Grande: Hosting CCS-sponsored tournaments has the potential to bring visitors to the area, contributing to the local economy through increased patronage of hotels, restaurants, and shops.
- Strengthened Community Connections: Tournaments and organized events will foster a sense of community and provide residents with opportunities to connect in a shared, family-friendly environment.
- Youth Development and Leadership: Participation in organized sports promotes teamwork, discipline, and leadership skills, contributing to the personal growth of children and teens (https://odphp.health.gov/sites/default/files/2020-09/YSS_Report_OnePager_2020-08-31_web.pdf).
- Long-Term Community Resource: The creation of this facility will leave a lasting impact on Arroyo Grande, providing a versatile resource for athletic and recreational activities for generations to come.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	0	
Artistic Salaries & Fees	0	
<i>Other Salaries & Fees</i>	0	
1.	0	
2.	0	
Equipment	0	
Supplies / Materials	0	
Travel / Transportation	0	
Promotion / Publicity	0	
<i>Other Expenses:</i>	-	
1. Grading/drainage and utility locating	\$50,000	\$10,000
2. Construction	\$1,274,600	
TOTALS:	\$1,324,600	\$10,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$10,0000
<i>Other Funding Sources:</i>	-
Other Public Grants	0
Private Foundations	\$10,000 (SB Community Center)
Corporation Contributions	\$4,600 (employer match programs)
Concessions / Ticket Sales	0
Promotion Sales / Advertisements (Other Cash)	0
<i>Other Funding Subtotal:</i>	\$1,300,000 (annual auction dinner)
TOTALS:	\$1,324,600 (expenses) \$1,324,600 (funding)

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request is partially funded, CCS will prioritize completing the critical early phases of development, including site grading, drainage, and utility installation, to ensure the project can proceed in manageable phases. Additional resources will be sought through accelerated fundraising campaigns and partnerships with local organizations to support ongoing progress. Timelines and the scale of initial CCS-hosted tournaments may be adjusted to align with available resources while continuing to deliver meaningful benefits to participants and the local community. This phased approach ensures steady progress toward creating a valuable, lasting resource for both CCS and the Arroyo Grande community.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Coastal Performing Arts Foundation
(local branch)

Mailing Address: P.O. Box 2425
City: Pismo Beach State: CA Zip: 93448

Physical Address: 652 Charles St., Grover Beach
(if different from Mailing Address)
City: Grover Beach State: CA Zip: 93433

Fund Amount Requested: \$ 1000

Previous Funds Received? ☐ Yes ☒ No If Yes, Year Received: _____

Amount Received: _____

Tax ID Number: [REDACTED]

Executive Director: Wendy Purviance

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Gavin Hannegan
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Coastal Youth Theater

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Coastal Youth Theater (CYT) is one of three core programs that we offer as part of Coastal Performing Arts Foundation. CYT provides a comprehensive education in acting, singing, and dance that culminates in biannual professional-level productions. In November 2024, CYT presented Mary Poppins Jr. at the Clark Center for the Performing Arts. Upcoming in May-June 2025, CYT will be presenting Mean Girls: High School Version.

We pride ourselves on our educational emphasis within CYT. Auditions are open to all children 18 and under, regardless of their level of performing experience. Whether it's a child's first show or their 10th, we not only hope to develop their artistry but also inspire them to become empathetic, respectful, and community-driven individuals. Our creative team is dedicated to the well-being of our performers. Many of our team members offer additional rehearsals and lessons to those who need more support, whether for voice, acting, or choreography. In addition to on-stage experience, the performers of CYT also have the opportunity to learn about the technical side of theater by participating in set transitions, wearing microphones, and assisting in set construction. This year, many of our CYT performers joined us for the Arroyo Grande Harvest Parade and the Arroyo Grande Holiday Parade, helping to increase the accessibility of our mission and the performing arts to the broader community.

With over 10+ years of productions, Coastal Youth Theater has supported the professional development of hundreds of aspiring artists. Many of our alumni have gone on to pursue acting as a career through the Pacific Conservatory of the Performing Arts (PCPA) or The Great American Melodrama. We are especially grateful for the alumni who have returned to support this program. Two of our alumni are now part of our Board of Directors as our Technical Director and our Marketing and Publicity Lead. The creative team behind Mean Girls: High School Version also consists of previous alumni, who will be sharing their professional acting experience to support the next generation of performers.

Through our productions, we hope to make quality entertainment and artistry more accessible to the community of Arroyo Grande. Our most recent show, Mary Poppins Jr., sold over 800 tickets. Some of those audience members have approached us asking for additional theater classes and have signed up to audition for Mean Girls: High School Version. For future shows, we are excited to implement a "Pay What You Can Night," which will allow low- and middle-income families to overcome the financial burdens that often come with live theater opportunities.

In addition to the Arroyo Grande parades, CYT productions are publicized through the Arroyo Grande Activity Guide, posters, and social media. Coastal Performing Arts Foundation has accounts on Instagram, Facebook, and TikTok, where we share frequent rehearsal previews, provide behind-the-scenes videos, and highlight certain performers and members of our creative team. We are grateful for these opportunities to interact with our community.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Our purpose is to inspire, entertain, and enrich the lives of children and adults through the gift of theater. In addition to Coastal Youth Theater described above, Coastal Performing Arts Foundation is proud to offer two more core programs. Beyond Boundaries brings specialized dance and movement classes to children with disabilities within our local school systems. These classes are held year-round in local school districts. Beyond Boundaries also connects instructors with an extensive training program where they learn how to teach dance classes for children of all ability levels. Players West, our newest branch, extends our on-stage and backstage opportunities to Central Coast residents of all ages, geared mainly toward the adults in our community. Similar to Coastal Youth Theater, Players West produces two shows a year, with audition opportunities open to anyone interested in experiencing the magic of the performing arts. We are committed to serving our community through each of our branches. Coastal Youth Theater has held assemblies at local elementary schools such as Ocean View and Harloe to promote the program and its upcoming productions. Some of our Coastal Youth Theater performers have developed their own community service project in the form of Christmas Grams, where they have volunteered to visit local homes and sing Christmas carols. Community members are excited by the programs we offer and our performers, often returning for multiple shows, are enriched by their experience.

Organization's Mission Statement:

Our mission is to provide high quality theatrical experiences and outreach programs in performing arts for the youth of the California Central Coast. We passionately believe that when young people have opportunities to grow and flourish by participating in exceptional training and professional quality theatrical productions, they are becoming not only the next generation of artists and art appreciators, but the next generation of engaged citizens: empowered to commit, focus, communicate, and energetically participate in a collaborative process.

List Geographic Area(s) Served by the Organization:

Five Cities (Arroyo Grande, Oceano, Shell Beach, Pismo Beach, Grover Beach), San Luis Obispo, Nipomo, Santa Maria

Describe the goals of the program/project:

In addition to our mission statement and purpose described above, Coastal Youth Theater plans to perform in the Forbes Hall main stage of the Clark Center for the Performing Arts for each of our productions. Currently, we utilize the smaller Studio Theatre. As we expand our program, the Studio Theatre theater will become less likely to serve all of our patrons and performers due to its limited size. For reference, Forbes Hall seats over 600 people, while the Studio Theatre seats a maximum of 120. This change in theater space will not only provide us with more creative freedom with the set design, but it will also allow more community members to attend our shows.

Additionally, we hope to provide educational workshops and classes for the youth in our communities. Prior to the COVID-19 pandemic, Coastal Youth Theater offered weekly classes for performers to work on monologues, solos, and acting techniques. These performers also had opportunities to work with local guest directors. We are still recovering financially from the pandemic, yet we strive to promote the educational side of CYT by reintroducing these classes in the future.

One of our biggest goals is to have our own rehearsal space. This will give our performers a safe space to develop their artistry and overall increase the organization and stability of our non-profit. We are lucky to be able to rent a rehearsal space through Flex Performing Arts, but our own space would give us more freedom and flexibility for services such as classes.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 1700
Estimated Number of AG Residents Served by this Program Next Year: 2000

Explain How the Number of Residents Served by the Program is Determined:

The number of residents served is determined using the average number of tickets sold yearly (1600, 800 per show) and adding an estimated number of volunteers and performers that support our productions in any capacity (100). With increased community exposure through Arroyo Grande parades and the Activity Guide, along with a steady increase in social media attention, we expect the number of AG residents served to increase in the following year.

How is the local need for this program or service determined?

The local need for Coastal Youth Theater is determined by the number of performers who participate in our productions, the number of volunteers we have per show, and the number of tickets sold. Each of these groups illustrate the community's interest in the performing arts, either as actors or as patrons of the arts. We value the feedback from each of these sources, and we strive to improve our programs based on what would best serve our community.

Number of Full Time Staff: 0 Number of Part Time Staff: 0
Number of Volunteers: 100+

Describe your organization's ability to successfully carry out the proposed activities

Since its founding in 2011, each program within Coastal Performing Arts Foundation has successfully expanded upon its mission to educate the Five Cities community through the performing arts. Coastal Youth Theater has produced over 20 shows, Players West has produced 2 shows, and Beyond Boundaries has been implemented in LMUSD schools for over 5 years. Players West was specifically developed in response to the community's need for adult acting programs, as most community theater programs in the area are dedicated specifically to children and teens. When the COVID-19 pandemic struck, we were not able to hold our productions live. However, we quickly adapted by producing "Hope: A Virtual Cabaret", which was a collection of scenes and songs filmed at home by our Coastal Performing Arts Foundation alumni and current performers. Following the pandemic, Coastal Performing Arts Foundation has fostered more educational opportunities in the arts by hiring guest directors for our productions, allowing us to build a local theater hub while exposing our performers to new ideas and techniques.

In a well-documented national study using a federal database of over 25,000 middle and high school students, researchers from UCLA found students with high performing arts involvement scored better on standardized achievement tests than students with low arts involvement. Moreover, the high arts-involved students also watched fewer hours of television, participated in more community service, and reported less boredom in school. We see this with the students who participate in our programs. Many of our alumni are working towards their college degrees or have already obtained them, with many of them continuing to engage with the performing arts.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 : Mean Girls: High School Version	
Program/Service Objectives : Perform a production of "Mean Girls: High School Version" that is supports the artistic development of our actors and encourages audience members to support our program either as future performers or as donors.	
Major Tasks to Complete To Achieve Associated Goal : Create costumes, props, and sets; advertise our production through posters, community events, and social media engagement; maintain an ethical code of conduct in rehearsals.	
Timeline	Present - June 1st, 2025
Evaluation Methodology : Our results will be quantified through ticket sales and the number of children who audition for our next show. Specifically, as most of our funding comes from ticket sales, a show is "successful" when the ticket sales and sponsors positively outweigh the show costs (costumes, props, sets, etc).	

Objective # 2: Fall Show 2025	
Program/Service Objectives:	Select the next show for Coastal Youth Theater, scheduled to be performed at the Clark Center for the Performing Arts in the Fall of 2025.
Major Tasks to Complete To Achieve Associated Goal:	Acquire the rights to the show, hire a creative team, select dates to rent the Clark Center, promote the next show on social media, and announce audition details within the community.
Timeline	Present - May 2025
Evaluation Methodology	Our results will be observed once we complete each of the above tasks, as these steps are required for us to produce the Fall show in a manner consistent with previous Coastal Youth Theater performances. Depending on the show, we must have the budget necessary to reasonably afford the rights.

Objective # 3: CYT Fundraisers	
Program/Service Objectives:	Generate community-based financial support for CYT's upcoming production so that we can comfortably continue offering performing arts opportunities to the children of the Five Cities.
Major Tasks to Complete To Achieve Associated Goal:	Organize the "Dance-A-Thon" fundraiser that is held for each Coastal Youth Theater show, complete local grant applications, organize our annual GALA fundraiser.
Timeline	Present - June 2025
Evaluation Methodology	Our results will be quantified using the net income of Mean Girls: High School Version, and the number of community members who attend our shows program or volunteer with us. Currently, we are projected for a net loss, so our organization has an immense need for increased community support.

Program Service OUTPUTS:

Rehearsals for Mean Girls: High School Version will begin in early February and will continue until the performance dates of May 30-June 1, 2025 at the Clark Center for the Performing Arts. These rehearsals will be approximately 10 hours a week across 3 days a week. Each rehearsal will help our performers with their acting, choreography, or singing as part of Mean Girls, which is a 2 hour and 30 minute long musical. Additionally, in the week prior to performances (known as "Tech Week"), Coastal Youth Theater actors and parent volunteers will be rehearsing at the Clark Center for at least 4 hours each day. Throughout the rehearsal process, parent volunteers and some performers will spend additional days designing costumes, collecting props, painting and building sets, creating show programs and posters, and advertising the production within the community and through social media. In total, we will have 4 performances that are open to the public, including 2 performances on Saturday May 31. After our final performance on June 1, the cast, crew, and additional parent volunteers will collaborate to clean up the dressing rooms and move our sets and props out of the theater and back into our storage units.

The above process is consistent with most previous Coastal Youth Theater shows, except Mean Girls: High School Version will only have one weekend of shows compared to two. This is due to the increased costs of utilizing the Forbes Hall main stage space at the Clark Center compared to the Studio Theatre space, which is what we typically use for our shows.

Program Service OUTCOMES:

While we are still waiting for the final numbers for our previous production of Mary Poppins Jr., our projected net income is approximately \$7,600. For reference, our show in Spring 2024, The Little Mermaid Jr., was only projected to earn us \$580, but the support of community members and local businesses helped us reach over \$11,531. These financial numbers illustrate that our productions and our mission as an educational theater-based non-profit resonate with the community of Arroyo Grande. With more financial support, we will be able to offer additional educational and performing opportunities to the community while making these opportunities more accessible in the form of reduced ticket costs and increased seating. As mentioned previously, Coastal Youth Theater has helped launch the careers of our performers, many of whom are now working as professional actors or are seeking college degrees. Coastal Youth Theater has also inspired our students to volunteer in their local communities, utilizing their teamwork and communication skills that they have developed through our program.

Based on the number of ticket sales, performers, and volunteers, Coastal Youth Theater benefits at least 10% of the Arroyo Grande community.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$9,065	
Artistic Salaries & Fees	\$7,975	
<i>Other Salaries & Fees</i>		
1.		
2.		
Equipment	\$4,500	
Supplies / Materials	\$100	
Travel / Transportation		
Promotion / Publicity	\$2,050	
<i>Other Expenses:</i>		
1.	\$525	
2.		
TOTALS:	\$24,215	

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$1,000
<i>Other Funding Sources:</i>	
Other Public Grants	\$2,000
Private Foundations	
Corporation Contributions	
Concessions / Ticket Sales	\$15,000
Promotion Sales / Advertisements (Other Cash)	\$5,000
<i>Other Funding Subtotal:</i>	\$22,000
TOTALS:	\$23,000

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Coastal Youth Theater will host additional fundraisers to compensate for the grant's partial funding. For instance, many of our performers participate in a "Dance-A-Thon," where they can ask their family and community members to sponsor them in an effort to support upcoming productions. These performers work in teams to create their own dances and vote on the best dance of the night. We have also collaborated with local businesses like the Rib Line to host giveaways at each one of our performances.

Additionally, we can connect with previous donors to see if they would be willing to continue their support of our mission. Some of our past sponsors include RiteAid KidCents Foundation, 1st Capital Bank, and the Central Coast Funds for Children.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Environmental Center of San Luis Obispo (ECOSLO)
(local branch)

Mailing Address: P.O. Box 1014
City: San Luis Obispo State: CA Zip: 93406

Physical Address: 1012 Pacific Street B-1
(if different from Mailing Address)
City: San Luis Obispo State: CA Zip: 93401

Fund Amount Requested: \$ 7,500

Previous Funds Received? ☐ Yes ☐ No If Yes, Year Received: 2006
Amount Received: \$2,575

Tax ID Number: [REDACTED]

Executive Director: Kendra Paulding

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: _____
(if different from Executive Director)

Email Address: _____

Phone Number: _____

Program or Service Title: Tree Planting & Creeks to Coast Cleanup

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

ECOSLO operates two impactful programs – the Tree Planting Program and the Creeks to Coast Cleanup Program – which are already benefiting other areas of the county and are set to expand in Arroyo Grande in the near future.

1) Tree Planting Program - This program focuses on enhancing local green spaces by planting trees throughout SLO County. We plan to bring the program to Arroyo Grande, offering benefits such as:

- Urban Greening: Trees improve air quality, provide shade, reduce heat islands, and beautify.
- Climate Action: Trees absorb carbon dioxide, contributing to the fight against climate change.
- Community Engagement: Volunteers will have the opportunity to participate in tree planting, raising awareness about sustainability and fostering community pride.

2) Creeks to Coast Cleanup Program - This annual event, which already brings volunteers together to clean up local spaces in Arroyo Grande, is expected to grow in the future. It:

- Protects Ecosystems: Removing trash prevents pollution from reaching marine environments, safeguarding local wildlife.
- Raises Awareness: Volunteers will learn about pollution's impact on local ecosystems.
- Strengthens Community: The cleanup will unite residents in a shared effort to care for their environment, promoting civic responsibility.

Impact on Arroyo Grande:

Once these programs expand in Arroyo Grande, they will create lasting benefits by improving local green spaces, protecting water quality, and engaging residents in hands-on environmental efforts. These initiatives will foster community involvement, raise awareness about sustainability, and inspire long-term stewardship, making Arroyo Grande a cleaner, greener place to live.

ECOSLO will focus on the following key outreach efforts to engage the community:

1) Social Media Campaigns: Through platforms like Facebook and Instagram, ECOSLO will share program updates, success stories, and engaging content to raise awareness and encourage participation in Arroyo Grande.

2) Local Media Outreach: By partnering with local newspapers and TV outlets (e.g., The Tribune, KSBY), we will spread the word through press releases, interviews, and event listings, reaching a wide audience in Arroyo Grande.

3) Flyers and Posters: We will distribute flyers and posters at community hubs such as libraries, schools, and local businesses to share essential program information and encourage sign-ups for upcoming events.

4) Email Newsletters: Regular email newsletters will keep residents, local non-profits, and service clubs informed about our upcoming programs and events.

These strategies will help generate excitement, raise awareness, and mobilize the Arroyo Grande community to actively participate in our programs.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

ECOSLO is dedicated to promoting environmental sustainability and community engagement throughout SLO County. It offers educational resources and hands-on programs that empower individuals to take action for the environment.

Key Community Services:

- 1) Environmental Education - ECOSLO raises awareness about local environmental issues and sustainable practices through workshops, events, and resources, helping individuals make informed choices to protect the environment.
- 2) Volunteer and Community Engagement - ECOSLO connects volunteers with impactful programs, such as:
 - Creeks to Coast Cleanup: An annual event to clean up local creeks, rivers, beaches, and coastal areas, protecting wildlife and reducing pollution.
 - Tree Planting Program: Organizing tree planting efforts to restore green spaces, improve air quality, and combat climate change.

Through these initiatives, ECOSLO fosters a more sustainable, engaged community in SLO County. We believe when nature thrives, our community grows stronger.

Organization's Mission Statement:

Our Mission:

ECOSLO organizes our community to protect San Luis Obispo County's environment.

Our Vision is that nature and community thrive in San Luis Obispo County.

List Geographic Area(s) Served by the Organization:

ECOSLO serves all seven cities and the unincorporated areas of SLO County.

Describe the goals of the program/project:

ECOSLO has clear goals focused on environmental improvement and community engagement.

Tree Planting Program Goals:

- 1) Enhance Green Spaces: Restore and beautify areas by planting trees that improve air quality and provide shade.
- 2) Combat Climate Change: Sequester carbon dioxide to help mitigate climate change.
- 3) Support Biodiversity: Plant native species to support local wildlife.
- 4) Engage the Community: Involve volunteers in hands-on environmental action.

Creeks to Coast Cleanup Program Goals:

- 1) Reduce Pollution: Clean up trash and debris from creeks and beaches to protect marine environments.
- 2) Protect Marine Life: Safeguard aquatic ecosystems and wildlife from harmful waste.
- 3) Raise Awareness: Educate the public about pollution and inspire sustainable practices.
- 4) Strengthen Community: Unite volunteers to take collective action for a cleaner environment.

Both programs aim to foster a healthier, more sustainable community by promoting environmental stewardship in Arroyo Grande and throughout SLO County.

How is the program or service beneficial to Arroyo Grande residents?

Tree Planting Program - 0

Number of AG Residents Served by this Program This Year:

Estimated Number of AG Residents Served by this Program Next Year: All AG residents who use Strother Park

Explain How the Number of Residents Served by the Program is Determined:

Our tree planting program is growing, and although we haven't yet had the chance to serve Arroyo Grande residents directly, we are committed to planting trees in public spaces throughout the city, one park at a time. With a population of over 18,000, we are confident that all residents will benefit from the beauty, environmental health, and shade that additional trees will bring to our community.

Last year, ECOSLO successfully organized two cleanup sites for the Creeks to Coast Cleanup Day in Arroyo Grande, in partnership with Arroyo Grande in Bloom and Arroyo Grande High School. Thanks to the dedication of 62 volunteers, we were able to clean up both Arroyo Grande Creek and the grounds of Arroyo Grande High School. For Creeks to Coast Cleanup Day 2025, we plan to expand these efforts, aiming to double or triple our impact. We believe that a clean and healthy environment benefits every resident of Arroyo Grande.

Additionally, cleanup efforts ensure that there is a safe place provided for residents and visitors alike, to enjoy the natural beauty of Arroyo Grande. By focusing recruitment efforts on community members, Creeks to Coast Cleanup and other cleanups we hold throughout the year help to maintain the small town character we enjoy in SLO county. Our cleanups work to enhance a vibrant tourist-based economy as the City is clean and well-cared for by its community.

How is the local need for this program or service determined?

Arroyo Grande's need for ECOSLO's programs is determined through environmental assessments, community feedback, and collaboration with local agencies.

1) Environmental Assessments: ECOSLO evaluates areas needing tree planting based on factors like air quality and tree canopy coverage. For cleanups, pollution levels in local waterways and high traffic areas that tend to attract a lot of litter are monitored to identify high-priority sites.

2) Community Input: ECOSLO gathers feedback from residents, schools, and businesses to understand environmental concerns and identify areas in need of improvement, such as spaces lacking trees or littered creeks.

3) Collaboration with Local Agencies: ECOSLO will work closely with AG Public Works and Parks and Rec to align efforts with the City and identify areas that need attention, ensuring the programs address the most pressing environmental challenges.

This approach ensures that ECOSLO's programs are focused where they can have the most meaningful environmental impact.

Number of Full Time Staff: 2 Number of Part Time Staff: 1
Number of Volunteers: 811- Last year

Describe your organization's ability to successfully carry out the proposed activities

ECOSLO has the experience, community support, and resources necessary to successfully carry out the Tree Planting Program and Creeks to Coast Cleanup Program.

Key Strengths:

1) Experience and Expertise: With over 50 years of environmental initiatives, ECOSLO has successfully organized large events like the Creeks to Coast Cleanup, engaging hundreds of volunteers annually. For Creeks to Coast Cleanup 2024, ECOSLO recruited 811 volunteers and picked up 7,891 lbs of litter countywide.

2) Community Connections: ECOSLO has strong partnerships with local governments, schools, and businesses, facilitating smooth event logistics and broad volunteer engagement.

3) Proven Logistics: ECOSLO has the infrastructure to manage large volunteer events, including handling supplies, safety protocols, and coordination for both tree planting and cleanups.

4) Volunteer Support: The organization has an active and committed volunteer base that consistently supports its programs, ensuring high participation and successful outcomes.

5) Sustainability Focus: ECOSLO's programs are designed for long-term impact, combining hands-on action with education to create lasting environmental change.

With these strengths, ECOSLO is well-equipped to implement and expand its programs, making a meaningful impact on the environment and the community.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	
Program/Service Objectives Tree Planting at Strother Park	
Major Tasks to Complete To Achieve Associated Goal	Identify the locations and appropriate species for new trees, replacing felled/dead trees, complete 811, identify irrigation plan, plan & execute tree planting event, and maintenance plan.
Timeline We will work with AG Public Works for timelines and coordination, completion likely May 2025 (fall/spring are ideal planting times).	
Evaluation Methodology Tree Planting: <ul style="list-style-type: none"> •# of trees planted (to be determined with AG Public Works) •# of volunteers educated about tree planting process and benefits •# volunteer hours - planting events and ongoing tree care 	

Objective # 2	
Program/Service Objectives Creeks to Coast Cleanup Day - September 20, 2025	
Major Tasks to Complete To Achieve Associated Goal Planning & Coordination, Volunteer Recruitment & Registration, Site Preparation, Volunteer Training & Safety, Event Day Operations, Post Event Waste Disposal & Recycling, Followup & Impact Reporting	
Timeline	<ul style="list-style-type: none"> • March - June 2025 - Planning, site selection, coordination with appropriate authorities; • July - August 2025 - Procuring materials, advertising event, volunteer site leader recruitment and coordination; Distributing materials (gloves/pickers/buckets) to participants; • September 20, 2025 - Event hosted, litter pickup, categorization using Clean Sweep app, collection and disposal (recycling as much as possible) of bagged litter; • October - November 2025 - Compiling results, thanking participants, reporting results.
Evaluation Methodology Cleanups: <ul style="list-style-type: none"> •lbs of trash & type •# of volunteers & hours •# of Arroyo Grande locations (to be determined in coordination with AG Public Works and Parks and Rec) 	

Objective # 3	
Program/Service Objectives	
Major Tasks to Complete To Achieve Associated Goal	
Timeline	
Evaluation Methodology	

Program Service **OUTPUTS:**

Strother Park Tree Planting Outputs:

- 1) Number of Trees Planted: 8–12 trees (number subject to coordination with AG Public Works).
- 2) Volunteer Participation: Approximately 20 volunteers will assist with the tree planting event.
- 3) Community Benefits (Environmental and Aesthetic): The newly planted trees will improve air quality, mitigate the urban heat island effect, enhance the park's visual appeal, and provide additional shade in the parking lot.

Creeks to Coast Cleanup Day Outputs:

- 1) Amount of Trash Collected: Total weight of trash and recycle removed from the Arroyo Grande Creek, local streets, parks, and public areas (measured in pounds).
- 2) Number of Volunteers: Total number of volunteers participating in the cleanup event.
- 3) Types of Materials Collected: Breakdown of materials collected, such as plastics, metal, glass, organic waste, and hazardous items.
- 4) Improvement in Waterway Health: Reduction of pollutants in the Arroyo Grande Creek and surrounding water sources, contributing to healthier aquatic ecosystems.

Both events contribute to Arroyo Grande's efforts toward achieving the “Clean Cities Designation” from CalTrans as part of the Arroyo Grande in Bloom initiative, supported by City staff.

Program Service **OUTCOMES:**

All Arroyo Grande residents will directly benefit from the Strother Park Tree Planting and the Creeks to Coast Cleanup. Planting trees provides a wide range of environmental, aesthetic, and health benefits. Trees play a crucial role in improving air quality by absorbing carbon dioxide and releasing oxygen, making the air cleaner and safer to breathe. They also help mitigate the urban heat island effect, cooling the environment and providing shaded spaces for recreation and relaxation. Trees enhance Strother Park's natural landscape, making it a more inviting place for the community to gather and enjoy. Following the storms that caused tree loss, the restoration of these trees at Strother Park will not only enhance the park's beauty but also restore vital ecological functions.

Creeks to Coast Cleanup Day offers numerous advantages to the residents of Arroyo Grande, contributing both to the community's well-being and to the health of local ecosystems. By removing litter and debris from public spaces, streets, and waterways, we help maintain a cleaner, more pleasant environment for everyone. It also ensures that the Arroyo Grande Creek and surrounding natural areas remain free from pollutants that can harm local wildlife. Clean and healthy creeks are vital for maintaining biodiversity and supporting aquatic life, providing a thriving habitat for native species. Additionally, keeping our community's spaces trash-free instills a sense of pride and environmental stewardship among residents, fostering a shared commitment to preserving the beauty and health of Arroyo Grande for future generations.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees		(See Attached)
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1.		
2.		
Equipment		
Supplies / Materials		
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1.		
2.		
TOTALS:		

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	(See Attached)
<i>Other Funding Sources:</i>	
Other Public Grants	
Private Foundations	
Corporation Contributions	
Concessions / Ticket Sales	
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	
TOTALS:	

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request is only partially funded, the committee could choose to allocate \$5,000 specifically for the Tree Planting efforts or \$2,500 exclusively for the Creeks to Coast Cleanup. Alternatively, if the committee decides to distribute \$2,500 to each initiative, ECOSLO could collaborate with AG Public Works to help cover the funding gap or adjust the number of trees planted accordingly.

PROGRAM/SERVICE PROPOSED EXPENSES:***Budget for Creeks to Coast Cleanup Countywide (2025)***

Line Item	Proposed Cost	Proposed Grant Funding Amount
1. Personnel Expenses	\$15,000	\$1,071.43
Executive Director	\$3,500	\$250.00
Program Coordinator	\$2,200	\$157.14
Volunteer Coordinator	\$9,300	\$664.29
2. Operating Expenses	\$6,000	\$428.57
Equipment - Truck Rentals	\$450	\$32.14
Travel - Staff Mileage	\$300	\$21.43
Supplies	\$2,250	\$160.71
Promotional Materials	\$2,000	\$142.86
Insurance/Permitting/Fees	\$1,000	\$71.43
3. Overhead	\$14,000	\$1,000
Total	\$35,000	\$2,500

PROGRAM/SERVICE PROPOSED INCOME:***Creeks to Coast Cleanup Countywide 2025***

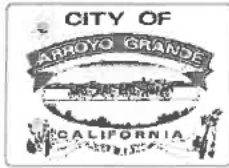
Revenue Source	Cash Amount
Arroyo Grande Community Service Grant Amount Requested:	\$2,500
<i>Other funding sources:</i>	
Other Public Grants (anticipated for 2025): City of SLO, City of Pismo Beach, City of Morro Bay, SLO County, CBO/PH, SLO County Public Works, Tobacco Free SLO	\$22,500
Private Foundations:	\$0
Corporate Contributions (anticipated for 2025):	\$10,000
Concessions/Ticket Sales:	\$0
Promotion Sales/Advertisements (Other Cash)	\$0
<i>Other Funding Subtotal:</i>	\$32,500
Total	\$35,000

PROGRAM/SERVICE PROPOSED EXPENSES:***Budget for Strother Park Tree Planting - Approximately 10 Trees Planted & Maintained***

Line Item	Proposed Cost	Proposed Grant Funding Amount
1. Personnel Expenses	\$2,700	\$2,700
Executive Director	\$500	\$500
Program Coordinator	\$1,200	\$1,200
Volunteer Coordinator	\$1,000	\$1,000
2. Operating Expenses	\$1,800	\$800
Equipment - Truck Rental	\$150	\$150
Travel - Staff Mileage	\$50	\$50
Tree Planting Supplies (stakes, ties, gopher baskets) \$30/tree	\$300	\$300
Tree Tags and Signage \$10/tree	\$100	\$100
Tree Care \$20/tree	\$200	\$200
15 gallon trees - \$100/tree (Most likely donated through PG&E's "Right Tree, Right Place")	\$1,000	
3. Overhead	\$1,500	\$1,500
Total	\$6,000	\$5,000

PROGRAM/SERVICE PROPOSED INCOME:***Strother Park Tree Planting***

Revenue Source	Cash Amount
Arroyo Grande Community Service Grant Amount Requested:	\$5,000
<i>Other funding sources:</i>	
Other Public Grants:	\$0
Private Foundations:	\$0
Corporate Contributions (Trees donated through PG&E's "Right Tree, Right Place" Program):	\$1,000
Concessions/Ticket Sales:	\$0
Promotion Sales/Advertisements (Other Cash)	\$0
<i>Other Funding Subtotal:</i>	\$1,000
Total	\$6,000



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

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Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Elm Street Dog Park Association
(local branch)

Mailing Address: PO Box 1623

City: Pismo Beach State: CA Zip: 93448

Physical Address: 1221 Ash Street
(if different from Mailing Address)

City: Arroyo Grande State: CA Zip: 93420

Fund Amount Requested: \$ \$5,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2024

Amount Received: \$2,000.00

Tax ID Number: [REDACTED]

Executive Director: Manuel O. Rios (President)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Renee Silvers (Treasurer)
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Elm Street Dog Park Maintenance and Improvements

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Thanks to the City of Arroyo Grande and to many contributors, Elm Street Dog Park has been completely re-landscaped this year. Our goal now is to continue to make the park more user friendly for our patrons, both local and visiting.

This year the Board plans to install dog playground equipment. The equipment is not excessively tall and is very sturdy so there would be no major injuries to dogs or to patrons should they fall off. It will be installed in-ground (after proper approvals from the City).

The Board also plans is to add privacy screening on the fence of the small dog side next to the sidewalk. This will reduce noise from dogs barking and chasing pedestrians, cyclists, and skateboarders.

Our ongoing goal is to maintain the park by providing dog waste disposal bags and high quality wood chips. We plan to accomplish this through donations from the park's patrons. These donations are not sufficient to cover the cost of the playground equipment and privacy screen.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Elm Street Dog Park is the only free, public, fully fenced dog park in the Five Cities area. It has separate areas for large and small dogs. It is conveniently located next to a community park and playground.

ESDP provides a safe, clean place for people and their dogs to have fun, relax, and socialize. This park promotes the building of a tight-knit community by providing a location for dogs to become better canine citizens and to interact safely with children and adults.

Organization's Mission Statement:

The mission of the Elm Street Dog Park is to provide an off-leash park where dogs and their caretakers will have a safe, fun, friendly, and well maintained area for recreation, exercise, and socialization.

List Geographic Area(s) Served by the Organization:

Arroyo Grande
Grover Beach
Pismo Beach
Shell Beach
Oceano
Nipomo
San Luis Obispo
Visitors from other counties and states.

Describe the goals of the program/project:

This year the ESDP board plans to install dog playground equipment. The equipment is not excessively tall and is very sturdy so there would be no major injuries to dogs or to patrons should they fall off. It will be installed in-ground (after proper approvals from the City).

The Board also plans to add privacy screening on the fence of the small dog side next to the sidewalk. This will reduce noise from dogs barking and chasing pedestrians, cyclists, and skateboarders.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: ~2,000

Estimated Number of AG Residents Served by this Program Next Year: ~2,000

Explain How the Number of Residents Served by the Program is Determined:

Estimated based on a population of over 17,000 residents in Arroyo Grande.

How is the local need for this program or service determined?

The Board of Directors actively and regularly visit the dog park and welcome input from the patrons of the park. We receive constant input on how to make the park a better place through word of mouth, email, and postings on social media. All of the items requested through this grant were suggested to the Board by patrons of the park.

Number of Full Time Staff: 0

Number of Part Time Staff: 0

Number of Volunteers: 20

Describe your organization's ability to successfully carry out the proposed activities

Our Board members and our volunteers are constantly maintaining and caring for the park. We have no doubt that installation of the fence privacy shield and spreading of the bark can be accomplished through our Board and our volunteers. If necessary, the Board will contract with local businesses to install items. For example, this year All Season's Landscaping from Arroyo Grande was the project lead for renovations of the big dog side of the park.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1

Program/Service Objectives

Install doggy playground equipment to make the Elms Street Dog Park a more enjoyable experience for patrons and their dogs.

Major Tasks to Complete To Achieve Associated Goal

1. Meet with City contact to ensure approval of installation.
2. Order playground equipment.
3. Mark gas/water/sewer/etc. lines at installation site.
4. Install playground equipment.

Timeline

Order lead time is a minimum of 5 weeks. Installation within 1 month of receipt.

Evaluation Methodology

Observation and socialization with patrons.

Objective # 2
Program/Service Objectives Install privacy screen in small dog park side on fencing next to sidewalk.
Major Tasks to Complete To Achieve Associated Goal 1. Order privacy screen. 2. Install on fence.
Timeline Once order placed, receipt should be within 2 weeks. Installation would take an afternoon.
Evaluation Methodology Observation at the park. Certain regular dog visitors run the fence frequently. The screen should reduce this activity and thereby reduce noise. This improvement was suggested by the Sheridan Bohlken whose office is located next to the park. We will ask for her opinion.

Objective # 3
Program/Service Objectives
Major Tasks to Complete To Achieve Associated Goal
Timeline
Evaluation Methodology

Program Service OUTPUTS:

The outputs of the proposed improvements will help to beautify the dog park and surrounding community.

1. The playground equipment gives the dogs more opportunity to play. It provides mental stimulation and helps to develop control as the dogs travel up, over, and under the equipment. It can also be used for agility training.
2. The privacy screen will reduce noise from within the dog park by blocking the dog's view of pedestrians, cyclists, and skateboarders as they travel the sidewalk.

The Board expects that its members, with the help of volunteers, will be able to complete the installation of the playground and the privacy screen.

Program Service OUTCOMES:

These projects will enhance the community of Arroyo Grande. The patrons of the Elm Street Dog Park will benefit from the new playground equipment. They will have a more enjoyable experience at the park while watching their dogs play.

The City of Arroyo Grande's Elm Street community park will benefit from this program because it will shield the sidewalk from the small dog side of the park thereby eliminating some noise.

These projects will contribute of another award winning Best in SLO County opportunity for the Elm Street Dog Park and the City of Arroyo Grande. Because the Five Cities are a resort community, the Elm Street Dog Park receives visitors from around California, the United States, and even from other countries. It's very visible to a variety of people. This will contribute to making the City of Arroyo Grande continue to be a popular destination.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees		
Artistic Salaries & Fees		
Other Salaries & Fees		
1.		
2.		
Equipment	\$3,400	\$3,400
Supplies / Materials	\$1,600	\$1,600
Travel / Transportation		
Promotion / Publicity		
Other Expenses:		
1.		
2.		
TOTALS:	\$5,000	\$5,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	
Other Funding Sources:	
Other Public Grants	0
Private Foundations	0
Corporation Contributions	0
Concessions / Ticket Sales	0
Promotion Sales / Advertisements (Other Cash)	0
Other Funding Subtotal:	0
TOTALS:	0

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

While the ESDP Board is currently planning fundraising events, those funds are designated for supplies and maintenance of the park. If only partial funding was received, we could probably continue forward with the privacy screen but we would not be able to afford the playground equipment. And while the privacy screen will enhance the community park as well as the dog park, the doggy playground equipment will be what draws in more visitors and gets more private donations from patrons that allows for the purchase of mutt mitts and other maintenance supplies.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM GRANT APPLICATION FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Hospice of San Luis Obispo County
(local branch)

Mailing Address: 1304 Pacific Street
City: San Luis Obispo State: CA Zip: 93401

Physical Address: same as above
(if different from Mailing Address)
City: same as above State: CA Zip: 93401

Fund Amount Requested: \$ 6,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 20-21, 21-22 & 23-24

Amount Received: \$4,500, \$5,000 & \$6,000

Tax ID Number: [REDACTED]

Executive Director: Shannon McOuat

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: same as above
(if different from Executive Director)

Email Address: same as above

Phone Number: same as above

Program or Service Title: Grief Counseling and In-home Hospice Volunteers

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Our organization is requesting grant funding to support our grief counseling and in-home hospice volunteer programs.

Grief Counseling - Our grief counseling team provides individualized and family therapy sessions, plus facilitated support groups and community grief response. Our organization approaches grief as a normal response to dying and death and views each person's grief as requiring a variety of support options to be made available. Our grief counseling program supports those who need emotional, social, and practical support after an anticipated, sudden, accidental, or traumatic death. A major goal of our grief counseling services is to achieve a meaningful reduction in clients' self-reported symptoms because of their engagement with our counseling care. Symptoms of grief include—but are not limited to—feelings of disconnectedness or numbness, sadness and yearning, fatigue and decreased sleep, mood swings and tearfulness, waves of anger or other strong emotions, guilt or denial, difficulty handling the functions of daily life, neglecting self-care or other responsibilities, loss of appetite, and other symptoms. Grief counseling supports people as they travel through grief in their own time and in their own way.

In-home Volunteers - Under the direction and facilitation of our Executive Director and Volunteer Services Manager, HSLOC in-home volunteers offer practical help to clients as well as respite care to relieve family caregivers. Typically, our volunteers help by providing companionship and socialization to clients through reading, singing, actively listening, making crafts, gardening, taking clients out to lunch (as they are able), running errands, helping with light housekeeping and simple meal preparation, transporting clients to appointments, providing scribe services, offering life review and reminiscence, arranging pet therapy visits, providing "normalcy" to those with life-limiting illness and dementia, and holding space for anticipatory grief expression. Our in-home volunteers also help to keep home caregivers mentally healthy as they care for a loved one with dementia or other life-limiting diagnosis. Our volunteers provide social connection to families caring for a dying loved one and can help them to cultivate resilience throughout the anticipatory grief process. Our volunteers support family members of all ages, from youth to seniors, and are a stabilizing source of support for the whole family. Our professional staff and volunteers are comprehensively informed about a variety of community resources and can make referrals to other services or community agencies when appropriate.

The grief counseling and in-home hospice volunteer programs are fully dependent upon funding from grants, donations, bequests, and fundraising efforts. As a volunteer hospice, our intention is to provide services without charge to the clients, their families, or third parties. Our services are available free of charge to all those in the city of Arroyo Grande and surrounding areas who wish to avail of the in-home and counseling support we offer. Because we are non-medical in our approach and focus on practical, emotional, spiritual, and educational support, our services are not reimbursable by insurance and are often overlooked or lacking for individuals with longer trajectory life-limiting illnesses or those experiencing ongoing grief.

We have been serving Arroyo Grande through in-home volunteer support and grief counseling support for decades. For in-home support, it is vital to recruit and train volunteers from within the communities we serve. The city of Arroyo Grande has always been a community that has reached out to HSLOC and one we are proud to support. Our organizational model utilizes professional staff to recruit, train, and supervise qualified volunteers. Our staff members also provide direct services to clients, caregivers, and community members. We look forward to continuing to serve clients, caregivers, and families in Arroyo Grande through our in-home hospice volunteer support and grief counseling programs.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

OUR ORGANIZATION: Hospice of San Luis Obispo County (HSLOC) is an incorporated 501(c)3 volunteer, non-medical hospice organization and community grief center that has been providing end of life, grief, and bereavement support services to residents of San Luis Obispo County since 1977. HSLOC assists the community to cope with dying, death and grief by providing free in-home respite, grief counseling, community education and support. In addition to the grief counseling and in-home hospice volunteer services described above, we also provide comprehensive Care Management for families caring for a loved one with dementia, support groups for those grieving a loss, community grief response to schools and organizations, and auxiliary support services such as Pet Peace of Mind, Reiki therapy, end of life vigils, and Threshold Singers.

Since HSLOC was established, all of its services have been provided at no charge to clients, and we do not bill third parties for payment. HSLOC receives no reimbursement from Medicare or other insurances and relies entirely on donations, fundraising, grants and bequests for capital and operating expenses. Our social model utilizes professional staff to recruit, train, and supervise qualified volunteers, and to run our counseling and auxiliary support services. We depend on the time and talent of over 120 volunteers to serve our clients annually. We provide access to those who are dying, caregiving, or grieving, without having to meet federal Medicare requirements. The services of Hospice SLO County are accessible to a much wider range of community members, due to being offered free of charge.

Organization's Mission Statement:

OUR MISSION & GOALS: HSLOC provides free-of-charge services to those grieving or coping with life-limiting illness. We recognize death as a natural and personal event. In this spirit, we support the community by working with those near the end of life and the people who love them by providing in-home support, caregiver respite, grief counseling, support groups, community response and education. Unlike medical hospices, we do not restrict persons who have prognoses longer than six months, have no primary caregivers, wish to continue aggressive or curative treatment, or wish to continue life-sustaining treatment. We offer services in partnership and collaboration with other health care provider agencies in the community. We offer grief and bereavement services to all members of the community regardless of whether their loved ones received hospice services from our organization.

List Geographic Area(s) Served by the Organization:

San Luis Obispo County (all areas)

Describe the goals of the program/project:

Caring for a spouse, parent, relative or loved one with dementia or other life-limiting illness is an immense undertaking, and primary caregivers often need a variety of practical and accessible support services in order to care for their ailing loved one while staying mentally, physically, emotionally, and financially healthy and well themselves. This is where Hospice SLO County's trained volunteers come in, visiting homes throughout SLO County for up to four hours per week to provide short-term relief or respite care to primary caregivers while also lending consistent and compassionate support to both the loved one with dementia or other life-limiting illness and their family. Our volunteers are thoroughly trained to provide much-needed emotional support and respite care to home caregivers and those with life-limiting illness. Our training prepares volunteers to not only be excellent listeners with high levels of awareness around dying and grieving, but also informs them how to effectively connect clients and caregivers to our auxiliary support services and relevant community resources.

Our organization also provides grief counseling and anticipatory grief counseling for the family caregivers in our community. Grief counseling facilitates the process towards a state where the bereaved can cope in healthy ways, moving gradually and gently forward from the loss of a loved one. Grief experienced after the death of someone close is among the most painful and stressful of all life events, and is experienced emotionally, physically, mentally, energetically, and spiritually. Grief counseling offers invaluable support to help people tenderly navigate through the process of loss, and relieves the loneliness and isolation that often follow the loss of someone close.

Our organization acknowledges and responds to the understanding that people of all ages and backgrounds are worthy of and can benefit from in-home hospice volunteer and grief support. Enlisting the full breadth and scope of our various support services, all of which are offered free of charge, we aim to rise to meet SLO County's needs for support through the stages of end-of-life care, home caregiving, loss, grief, and resilience.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 50-65 per year
Estimated Number of AG Residents Served by this Program Next Year: 50-65 per year

Explain How the Number of Residents Served by the Program is Determined:

Within our three most recent completed fiscal years, a total of 145 individual Arroyo Grande clients have been served for Grief Counseling (for those grieving the death of a loved one) and/or anticipatory grief counseling (for those anticipating the death of a child, spouse, parent, or self). Grief Counseling has been provided to Arroyo Grande residents who lost a father, mother, son, daughter, husband, wife, brother, sister, grandfather, grandmother, fiancée, girlfriend, uncle, and/or brother-in law. Ages of Arroyo Grande clients served in our grief counseling program range from 6 to 91 years; the average age of Arroyo Grande grief counseling clients at HSLOC is 52.

Within recent years, 38 Arroyo Grande residents participated in a grief support group either in person or via Zoom.

Within recent years, 37 AG clients were served by in-home hospice volunteers; the breakdown of the clients was 23 female and 14 male. Of these 37 clients, 21 of them had cognitive impairment and five (5) of them were Veterans; all were coping with life limiting illness. Seven (7) AG clients have been served by Pet Peace of Mind volunteers; these volunteers provided assistance to AG clients caring for six (6) dogs and one (1) cat.

We currently have ten (10) active HSLOC volunteers who live in Arroyo Grande.

How is the local need for this program or service determined?

We are acutely aware of the consistent and ongoing need for grief support and in-home hospice volunteers among individuals and families in our county. The local need for our in-home volunteer support services can be seen in the steady demand for in-home hospice volunteers our organization receives. Our total in-home call volume in the most recent fiscal year was 309 calls. Of those, 101 calls (32%) were related to dementia or other cognitive issues, and 42 calls (13.5%) involved care negotiation and/or care planning with our Care Management support services.

HSLOC delivered 2,707 hours of individual/family grief counseling sessions and 366 hours of group support through facilitated Support Groups to those who needed emotional support after an anticipated, sudden, accidental, or traumatic death. To support those grieving in SLO County, we match individuals with one of our counselors for an initial intake meeting followed by a series of counseling sessions; typically, ten sessions are the standard, but this depends on the individual and there is no cutoff.

In terms of in-home hospice volunteer support, our reporting from the most recent fiscal year showed that we provided 4,004 hours of volunteer service (in-home caregiver respite, pet care support, and end-of-life vigil support) to 98 total clients. The age range of clients was 57-99 years (and one baby). We served 63 female clients and 35 male; of those, 45 clients had cognitive impairment and 12 were veterans.

We are available to support all those in need throughout SLO County, regardless of their financial situation or cultural background, and we actively strive for inclusivity. We serve those in the low- or fixed-income brackets who may not have access to social services or the means to pay for services.

Number of Full Time Staff: 5 Number of Part Time Staff: 4
Number of Volunteers: 120+

Describe your organization's ability to successfully carry out the proposed activities

HELPING ARROYO GRANDE RESIDENTS: Our services are available throughout SLO County, and we are actively building our agency's capacity to reach out to and support Arroyo Grande residents. Equity and accessibility are paramount to our organization, and we endeavor to support under-served populations such as those from low-income backgrounds or disadvantaged circumstances who have traditionally had trouble accessing adequate care or support services. Thanks to the generous community grants we received from Arroyo Grande in 2021 and 2024, we have been able to reach and serve more clients from the area.

The need for hospice services has remained constant county wide during and since the pandemic, and Arroyo Grande residents deserve to benefit from the services we offer. We are actively pursuing grant funding so that we can expand our outreach efforts and institutional capacity to serve a greater number of Arroyo Grande residents by providing free-of-charge In-home Volunteer Support and Grief Counseling, as well as auxiliary support services such as comprehensive Care Management, End-of-Life vigil support, and Pet Peace of Mind support. It is from this position that we are extremely grateful for the opportunity to apply for Arroyo Grande Community Grant funding this year. The goal of this project is to increase Arroyo Grande residents' awareness of and access to our free-of-charge services, and to build our institutional capacity to serve a greater number of Arroyo Grande residents. There are two main parts to the program for which we are seeking AG Community Grant funding: 1) Grief Counseling and 2) In-home Volunteer Support.

Our organization has roughly four decades of experience providing grief counseling in-home volunteers for caregiver support. The programs for which we are seeking grant funding are not new or experimental; rather, they are highly established and impeccably run. We have comprehensive and well-established training program and onboarding protocol for new volunteers, and a highly effective system for managing existing volunteers. Our comprehensive trainings explore personal attitudes towards death and dying, the history of hospice, current medical and non-medical approaches to end-of-life care, communication skills, anticipatory grief and bereavement, and practical and emotional support needs of clients and families, including sensitive attention to family dynamics. The themes of inclusivity, diversity, and equity are woven throughout all aspects of the training, with an emphasis on empathetic listening. Last year we held three comprehensive 30-hour trainings on Zoom for new in-home hospice volunteers, training 65 new volunteers who can serve our community.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Increase organizational capacity to train and dispatch hospice volunteers to Arroyo Grande

Program/Service Objectives To fortify our organizational capacity to reliably dispatch comprehensively trained volunteers to members of our community (including within the city of Arroyo Grande and surrounding areas) who are in need of support and respite from caring for a loved one with Alzheimer's or other life-limiting illness

Major Tasks to Complete To Achieve Associated Goal -Hold comprehensive hospice volunteer trainings at least three times per year
-Onboard new volunteers who can serve clients and families in Arroyo Grande

Timeline FY 2024-25 / ongoing

Evaluation Methodology This will be measured by the number of client homes in which we place hospice volunteers each year, and the number of volunteer hours spent providing caregiver respite

Objective # 2 Increase organizational capacity to train and coordinate hospice volunteers in specialty areas

Program/Service Objectives To grow our organizational capacity to provide in-home volunteers who are trained in the specialty areas of dementia advocacy, end-of-life vigil support, Pet Peace of Mind, and other auxiliary support services

Major Tasks to Complete To Achieve Associated Goal -Hold trainings for specialty areas for continuing hospice volunteers

Timeline FY 2024-25 / ongoing

Evaluation Methodology This will be measured by the number of trainings we hold in each specialty area, the number of volunteers trained in each specialty area, and the number of in-home volunteer hours spent on providing service in each specialty area

Objective # 3 Spread awareness of our free of charge services and opportunities to attend volunteer trainings

Program/Service Objectives To increase awareness of and access to our organization's free of charge caregiver support, grief counseling, and auxiliary support services among under-served populations and under-represented geographic areas throughout SLO County, including Arroyo Grande, and to engage community members in volunteer opportunities with our organization

Major Tasks to Complete To Achieve Associated Goal -Engage social media communications directed towards Arroyo Grande residents, community organizations, individuals, and businesses who will help us spread the word about our services to those in need.
-Continue to build positive rapport with our network of families, volunteers, and collaborators

Timeline FY 2024-25 / ongoing

Evaluation Methodology This will be measured by the number of people we reach through our outreach efforts and the number of new client and volunteer inquiries our agency receives as a result of these efforts. Success will be indicated by an increase in the diversity of the basic demographic data of new clients.

Program Service OUTPUTS:

We offer comprehensive training sessions for new in-home hospice volunteers at least three times a year. Dates for volunteer trainings are established and advertised. Recruitment of Arroyo Grande residents to our volunteer training is conducted through press releases, communication from current volunteers, outreach, email blasts, and social media. Trainings include 3 hours per week for 6 weeks. We engage in follow up with trainees for background check requirements and match new volunteers with clients who have been assessed for service in Arroyo Grande.

Program Service OUTCOMES:

1. Three or more AG residents who sign up and complete the volunteer training (tracked through our database)
2. Three or more AG residents who clear background check and are matched with a client (tracked through our database)
3. Three or more new AG residents served due to expanded volunteer base
4. Number of new service hours for in-home caregiver respite and grief counseling
5. Reduced wait time for access to volunteer support or grief counseling (ideally no longer than 1 week wait between intake and placement)

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$152,275	
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1. Grief Counseling staff	\$191,490	\$3,000
2. In-home Volunteer Services staff	\$171,860	\$3,000
Equipment		
Supplies / Materials	\$2,750	
Travel / Transportation		
Promotion / Publicity	\$3,000	
<i>Other Expenses:</i>		
1. Onboarding background checks for new volunteers	\$5,250	
2. Technology expenses	\$13,000	
TOTALS:	\$387,350	\$6,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$6,000
<i>Other Funding Sources:</i>	
Other Public Grants	\$100,000
Private Foundations	\$195,600
Corporation Contributions	\$45,000
Concessions / Ticket Sales	\$0
Promotion Sales / Advertisements (Other Cash)	\$0
Other Funding Subtotal:	\$346,600
TOTALS:	\$346,600

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Grief Counseling and In-home Volunteer support are core services provided by our organization on an ongoing basis. These services are funded on a continuous basis through a combination of grants, individual & family donations, bequests, fundraising events, major gifts, and other sources. The amounts received from each of these sources varies from year to year. As our grant funding grows, so does our capacity to support the staff who make these ongoing services possible from year to year. All programs and services are scalable, and our organization is dedicated to ensuring that these services continue to be made available to the community free of charge, based on our social funding model.



HOSPICE SLO COUNTY

A NON-MEDICAL VOLUNTEER HOSPICE
AND COMMUNITY GRIEF CENTER

MAKING AN IMPACT
IN OUR COMMUNITY

FISCAL YEAR
2022 - 2023

**AGENCYWIDE, 135 VOLUNTEERS HELPED OVER 716 CLIENTS
AND LOGGED 8,569 HOURS OF SERVICE VALUED AT \$272,494.**



Independent Sector Value of Volunteer Time - \$31.80 Per Hour

4,004 Hours of In-Home support

- Respite
- Bedside Vigil
- Threshold Sings
- Reiki
- Pet Peace of Mind



2,707 Hours of Individual & Family Grief Counseling Sessions

The majority of our counseling support remained virtual, although in-person appointments were available.



366 Hours in Facilitated Support Groups including:

- Family Caregiver
- General Grief
- Spouse/Partner Loss
- Suicide Bereavement

Throughout the year, our volunteers facilitate Yoga for Grief, iRest Yoga Nidra, Death Cafe, & Drum Circle.



CARE MANAGEMENT SERVICES

160 SLO County residents were assisted with care navigation and county resources. Of those numbers, 56 families received in-home volunteers.

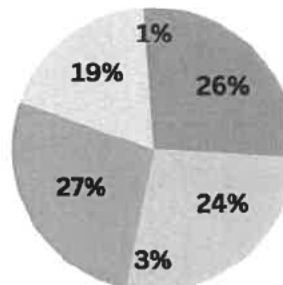
1,161 Hours of Office Support



**Services are provided at
no charge.**

**No insurance information is billed
or collected. Services are funded
100% by the generosity of our
community.**

2022 - 2023 Income Sources

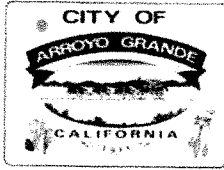


- Grants
- Fundraisers
- Bequests
- Individual Donations
- Major Gifts
- Other

www.hospiceslo.org
(805) 544-2266



1304 Pacific Street
San Luis Obispo, CA 93401



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM GRANT APPLICATION FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez
Planning Manager
(805) 473-5425
aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Senior Nutrition Program of SLO County, DBA Meals That Connect
(local branch)

Mailing Address: 265 South St. Suite B

City: San Luis Obispo State: Ca Zip: 93401

Physical Address: Same
(if different from Mailing Address)

City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023-24

Amount Received: \$8,000

Tax ID Number: [REDACTED]

Executive Director: _____

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Brandee Puett
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: _____

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Since 1991, the Meals That Connect Senior Nutrition Program of San Luis Obispo County (SLO County) has been a cornerstone of support for seniors aged 60+ in Arroyo Grande and surrounding communities. According to the 2023 U.S. Census, 25.7% of Arroyo Grande's population is 60 or older, making them eligible for this critical program. Meals That Connect addresses the unique challenges faced by our aging population by providing free, nutritious noontime meals paired with meaningful social interactions, fostering a sense of connection and community.

The program serves seniors through two formats: home-delivered meals for those who are homebound and dine-in meals at one of our nine program sites. This dual approach ensures accessibility and accommodates a wide range of needs. The meals, designed collaboratively by our in-house professional chefs and a registered dietitian, meet one-third of the recommended dietary intake for individuals aged 70+ while also being visually appealing and delicious. These efforts not only improve seniors' nutrition but also alleviate financial strain, enabling them to maintain housing stability and age in place with dignity and independence.

Unique and Positive Impact on the Community: Meals That Connect plays a vital role in enhancing seniors' overall well-being by addressing two critical areas: nutrition and social connection.

Nutritional Support: Our program ensures seniors receive balanced meals tailored to their dietary needs, promoting better physical health and reducing malnutrition risks. This essential service is especially valuable for seniors on fixed incomes, allowing them to allocate resources toward other necessities like medication and housing.

Social Interaction and Safety Net: Daily interactions with caring volunteers and site hosts combat isolation, a significant issue among seniors. These connections often become a lifeline. For example, one of our dedicated volunteers, Marjorie, recently saved the life of a client in Arroyo Grande by following up when the client didn't answer the door. Marjorie's quick thinking and commitment ensured the client received urgent medical attention and returned home safely. This highlights the dual role of our program in delivering both meals and lifesaving human connection.

Community Collaboration and Outreach

To amplify our reach and impact, Meals That Connect collaborates with key partners such as the Central Coast Senior Center in Oceano, Wilshire Home Health, and the Veterans Administration. These partnerships generate client referrals and provide a vital network of support for seniors. Additionally, as active members of the Adult Services Policy Council, we work closely with local health and social services departments to align our efforts with broader community goals.

Outreach efforts include:

Engaging the Community: Hosting events and presentations at local senior centers, libraries, and community gatherings to raise awareness about our services.

Volunteer Recruitment: Sharing compelling stories from our volunteers and clients, like one volunteer who reflected, "Connecting with seniors and seeing the beauty in their lives has profoundly impacted my own perspective on simplicity and gratitude."

Multichannel Communication: Leveraging print, Online and social media platforms to educate the public about eligibility criteria, program benefits, and ways to get involved.

Meals That Connect is more than a nutrition program; it is a community lifeline, enriching lives through holistic support. By addressing seniors' physical, emotional, and social needs, the program empowers them to live with independence and dignity. With your support, we can continue to be a trusted resource and vital connection for the elderly in Arroyo Grande and beyond.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

The Senior Nutrition Program is a vital lifeline for seniors in San Luis Obispo County providing 200,000 meals annually to close to 2,000 SLO County residents. Serving as the sole provider of free, nutritious noontime meals to seniors in both congregate settings and through home delivery. Our program is primarily funded by the Area Agency on Aging and relies heavily on the generosity of 400 dedicated volunteers. These volunteers not only assist at our 9 dining sites across the county—located in Paso Robles, Atascadero, Santa Margarita, Cambria, Morro Bay, Los Osos, San Luis Obispo, Oceano, and Nipomo—but also provide daily meal deliveries to homebound seniors, ensuring they receive not only nourishing food but also meaningful social interactions and essential safety checks.

Each meal is thoughtfully prepared in our central kitchen, ensuring that seniors receive not only nourishment but meals that are specifically tailored to meet their dietary needs. Delivered by our refrigerated trucks, these meals reach our nine dining sites Monday through Friday. Home-delivered meals are further supported by frozen options for weekends and holidays, ensuring that seniors have consistent access to nutritious food throughout the week.

While 70% of our clients rely on home delivery, this service is more costly due to the additional expenses of packaging and transportation, which have continued to rise year after year. Since 2020, food costs have surged by 40%, and transportation expenses have skyrocketed by 75%. Currently, approximately 40% of our program's funding comes from the Area Agency on Aging, with the remaining funding raised through grants, donations, and fundraising events. This critical support is essential to sustaining the program, as the rising costs of food and transportation continue to challenge our ability to meet the growing demand for meals and services.

Beyond providing meals, our program goes a step further by conducting quarterly health assessments for homebound clients and annual assessments for those dining at congregate sites. We also offer valuable nutritional education to empower seniors to make healthier choices. In 2024, we are launching an exciting new initiative: intergenerational programming that fosters connections between seniors and younger generations, enriching the lives of both groups and further enhancing the sense of community within our county.

Our program not only addresses food insecurity but plays a crucial role in improving the overall well-being of seniors by reducing isolation, providing critical health assessments, and fostering social connections that help seniors remain independent and engaged in their communities.

Organization's Mission Statement:

Mission Statement

To enhance health, reduce isolation, and increase socialization for all SLO County senior residents by providing free, noontime meals through area dining rooms and delivering meals to homebound seniors.

Vision

To reduce hunger and food insecurity in our senior population; promote mobilization and socialization of older individuals; promote the health and wellbeing of older individuals and delay adverse lifestyle conditions.

List Geographic Area(s) Served by the Organization:

9 Dining Sites through out the County of San Luis Obispo

- Atascadero
- Paso Robles
- Santa Margarita
- San Luis Obispo
- Cambria
- Morro Bay
- Los Osos
- Oceano (Serving Arroyo Grande)
- Nipomo (Serving Rural Arroyo Grande)

Describe the goals of the program/project:

The goals of the program are to ensure that every senior, aged 60 and over, who requests our service receives the support they need. We aim to provide balanced, nutritious, and delicious meals five days a week, with additional frozen meals for weekends and holidays. In addition to addressing nutritional needs, our program will offer vital socialization opportunities for seniors, as well as safety checks for homebound clients.

Key objectives include:

- Expand Service Reach: We are committed to increasing meal production to meet the growing demand from residents of Arroyo Grande and surrounding areas.
- Maintain Access and Quality: We will continue to offer congregate meals at the Central Coast Senior Center in Oceano, which serves seniors from Oceano, Arroyo Grande, and Pismo Beach. Over half of the clients at this site are from Arroyo Grande, underscoring the importance of continued service in this area.
- Promote Social Connections: For homebound clients, we will ensure that every meal delivery is coupled with a safety check, while congregate clients will benefit from regular social opportunities that help reduce isolation and foster a sense of community.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 147
Estimated Number of AG Residents Served by this Program Next Year: 150

Explain How the Number of Residents Served by the Program is Determined:

The number of residents served by the program is determined by the total meals prepared, delivered, and served. Participation begins with an intake process for all seniors wishing to join the program. This process, managed through WellSky, collects essential data, including home address, demographics, income, and nutrition/health assessments. We can pull specific information on all registered Arroyo Grande residents.

Seniors must be medically homebound to participate in the Home Delivery Meal Program. MTC encourages seniors to gather at the dining site to increase socialization. Importantly, the program is open to all seniors aged 60 and older—there are no income or other eligibility restrictions, ensuring that anyone in need can access this vital service

How is the local need for this program or service determined?

The local need for the Senior Nutrition Program is determined through a combination of demographic data, community outreach, and direct engagement with local agencies. As mentioned above, 25.7% of residents in Arroyo Grande are aged 60 or older, which qualifies them for our program. This substantial percentage of the population highlights the significant demand for services tailored to seniors in the community.

Further, the program works closely with local hospitals, healthcare providers, and community organizations to identify and reach seniors who may benefit from our services. Referrals from agencies such as Wilshire Home Health, Dignity Health, and the Veterans Administration help us connect with seniors in need. In addition, our collaboration with the Adult Services Policy Council ensures that we remain informed about the most current needs within the aging population and can respond accordingly.

By tracking client intake data, including age, location, and health needs, we can continually assess and adjust our services to meet the growing demand. This data-driven approach allows us to respond effectively to the needs of seniors in Arroyo Grande and throughout the county.

Number of Full Time Staff: 23 Number of Part Time Staff: 23
Number of Volunteers: 400

Describe your organization's ability to successfully carry out the proposed activities

Senior Nutrition Program incorporated as a 501(c)(3) in 1991 under the aegis of the Area Agency on Aging, and we have been serving SLO County seniors, including in Arroyo Grande, ever since.

The program is led by an experienced Executive Director with oversight from a volunteer Board of Directors. The meals are prepared daily in our central kitchen, which is overseen by an experienced kitchen manager. Our registered dietitian prepares our monthly menus to exacting standards for nutrition. Our full-time and part-time employees have great compassion for our senior population. They work alongside over 400 dedicated volunteers who assist them in packaging lunches Monday through Friday at our 9 dining sites throughout the County and in delivering meals to homebound seniors. Our volunteers provide meaningful social connections to the homebound seniors and offer a safety net with daily check-ins.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Enhance Senior Well-Being through nutritious meals to City of Arroyo Grande Residents	
Program/Service Objectives	Provide 15,000 nutritious meals to senior residents of Arroyo Grande, with a dual focus on both congregate dining and homebound seniors. By addressing the nutritional needs of this vulnerable population, we aim to enhance their overall well-being, promote healthy aging, and foster a sense of community connection.
Major Tasks to Complete To Achieve Associated Goal	<p>The Program Nutritionist and Kitchen Director will design monthly menus to ensure each meal contains 1/3rd of the recommended dietary intake.</p> <p>Drivers from the central kitchen will deliver meals to the dining site where congregate senior diners will eat or the meals will be delivered to homebound seniors</p>
Timeline	Fiscal Year 2024-25
Evaluation Methodology	Number of meals served to Arroyo Grande senior residents will be tracked in the Wellsky Aging & Disability software program.

Objective # 2 Enhancing Seniors' Well-being through Comprehensive Health and Function Assessments	
Program/Service Objectives	Conduct health and function assessments for seniors within our community. By implementing a comprehensive assessment framework, we aim to gain valuable insights into the unique health challenges faced by seniors and tailor support services to improve their overall well-being.
Major Tasks to Complete To Achieve Associated Goal	Staff will conduct home visits and health assessment to evaluate the overall health status of seniors and their living situation. Staff will make referrals as needed.
Timeline	Fiscal Year 2024-25
Evaluation Methodology	Review of client surveys and reports.

Objective # 3 Launch Intergenerational Program to Promote Engagement Between Seniors and Younger Generations	
Program/Service Objectives	Establish an intergenerational program that facilitates meaningful interactions between seniors and younger community members, enhancing social connections and reducing isolation for both groups.
Major Tasks to Complete To Achieve Associated Goal	Coordinate with schools, youth groups, and local organizations to recruit youth volunteers who will be involved in the intergenerational activities. Promote the program through community outreach, including flyers, social media, and word-of-mouth within senior centers, schools, and community hubs.
Timeline	FY 2024-25
Evaluation Methodology	The evaluation will track the number of intergenerational events held, the number of participants from both the senior and younger communities.

Program Service OUTPUTS:

Enhance Senior Well-Being through nutritious meals to City of Arroyo Grande Residents:
MTC will prepare and serve 15,000 nutritious meals to over 150 City of Arroyo Grande seniors. Meals will be delivered to homebound seniors' homes by trained volunteers, ensuring accessibility to those unable to visit congregate dining sites. Seniors not homebound will be served at the congregate dining site, fostering a communal atmosphere and social interaction.

Enhancing Seniors' Well-being through Comprehensive Health and Function Assessments:
150 City of Arroyo Grande seniors will undergo an initial assessment at the beginning of the fiscal year to identify changes in their daily life. Homebound clients will undergo assessments four times a year to monitor changes in their needs and well-being.

Launch Intergenerational Program to Promote Engagement Between Seniors and Younger Generations : A total of three intergenerational engagements will be held held.

Program Service OUTCOMES:

Enhance Senior Well-Being through nutritious meals to City of Arroyo Grande Residents:
Seniors in the City of Arroyo Grande who receive nutritious meals are anticipated to experience better overall health compared to those who do not. This improvement in health will contribute to a healthier community, potentially reducing the demand for hospital visits, emergency services, and other healthcare-related costs.

Enhancing Seniors' Well-being through Comprehensive Health and Function Assessments:
Seniors who engage in assessments, referral services, and nutritional education are more likely to maintain good health and experience a lower risk of depression. Referrals to relevant agencies will further enhance their overall well-being, leading to improved quality of life and potential savings for the City of Arroyo Grande by reducing healthcare costs.

Launch Intergenerational Program to Promote Engagement Between Seniors and Younger Generations:
Seniors will be the primary beneficiaries of the intergenerational program, with an expected increase in social engagement and reduced feelings of isolation.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$25,000	
Artistic Salaries & Fees		
Other Salaries & Fees	\$135,641	
1.		
2.		
Equipment	\$2,500	
Supplies / Materials	\$5,000	
Travel / Transportation	\$6,309	
Promotion / Publicity	\$2,000	
Other Expenses:		
1. Food Costs	\$125,000	\$10,000
2. Dining Site Rent	\$5,200	
TOTALS:	\$306,650	\$10,000

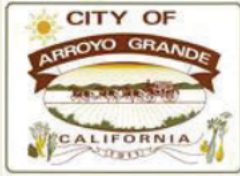
PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$10,000
Other Funding Sources:	
Other Public Grants	\$175,000
Individual Donations	\$10,650
Corporation Contributions	\$75,000
Senior Contributions	\$36,000
Promotion Sales / Advertisements (Other Cash)	
Other Funding Subtotal:	296,650
TOTALS:	306,650

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request is partially funded, the program/service would prioritize the most critical components to ensure continued support for the seniors who need it most. To adjust to the reduced funding, we will create a waiting list.

Despite these modifications, we would remain committed to ensuring that the seniors in our community receive the nutritious meals and support they need to maintain their independence and well-being.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: OMG Youth Sports
(local branch)

Mailing Address: (HQ) 819 N. Crescent Heights Bl.
City: Los Angeles State: CA Zip: 90046

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10000

Previous Funds Received? ☐ Yes ☒ No If Yes, Year Received: _____

Amount Received: _____

Tax ID Number: [REDACTED]

Executive Director: Jonathan Owens

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Jonathan Owens
(if different from Executive Director)

Email Address: _____

Phone Number: [REDACTED]

Program or Service Title: Paths of Heritage: Exploring Arroyo Grande's Story

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Grant Purpose: To launch an educational, family-friendly history and cultural exploration program for youth and community members of all ages in Arroyo Grande, California.

Program/Service Information

Program Overview: Paths of Heritage: Exploring Arroyo Grande's Story is a 12-week educational program, offered 3 times per year, that immerses youth, families, and community members in the rich historical and cultural legacy of Arroyo Grande. Each Saturday, participants embark on a guided walking tour to explore historical landmarks, cultural heritage sites, and unique local stories. The program is designed to inspire learning, physical activity, and community engagement. Through hands-on activities like architectural sketching, storytelling, and cultural crafts, participants will gain a deeper appreciation for their community's history and cultural roots.

Target Population: This program is designed for youth ages 8-17 but welcomes participation from family members, friends, and individuals of all ages. The goal is to foster intergenerational learning, where children, parents, and community members can share in the experience of exploring Arroyo Grande's story together.

Need for the Program: While Arroyo Grande has a wealth of historical landmarks and a strong local history, there are currently limited opportunities for guided, educational exploration of this heritage. Self-guided tours exist, but they do not offer the interactive, community-driven experience that Paths of Heritage provides. This program fills a critical gap by offering facilitated tours, hands-on workshops, and intergenerational learning, making history accessible and engaging for all community members, especially underserved youth.

Unique, Positive, and Valuable Impact on the Community: Paths of Heritage: Exploring Arroyo Grande's Story offers a transformative experience that unites education, physical activity, and community connection. By providing guided, interactive tours of historical landmarks and cultural sites, participants of all ages develop a deeper appreciation for the city's history and heritage. The program's hands-on activities, such as architectural sketching and storytelling, offer youth a chance to engage in creative learning, while adults and seniors participate alongside them, promoting intergenerational learning. This community-centered approach strengthens family bonds and fosters a sense of shared pride and belonging among participants.

(Continued on attached sheet)

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

About OMG Youth Sports OMG Youth Sports is a nonprofit organization dedicated to inspiring and empowering children, youth, and seniors by providing inclusive, accessible opportunities for physical activity, educational enrichment, and personal development. Since its inception in 2017, OMG Youth Sports has served as a vital resource for underserved and at-risk communities, ensuring equitable access to transformative experiences regardless of financial, physical, or cognitive barriers. Through sports programs, adventure-based learning, and tailored activities for children with disabilities, OMG Youth Sports fosters teamwork, leadership, and confidence among participants of all ages.

Sports Programming OMG Youth Sports offers a wide range of youth sports programs that include basketball, soccer, volleyball, lacrosse, track and field, flag football, and private training. These programs are designed to promote physical health, self-discipline, and social interaction. With experienced coaches and mentors, participants not only develop athletic skills but also learn essential life skills like teamwork, goal-setting, and perseverance. Programs are accessible to children from underserved communities through scholarships, financial aid, and payment installment plans. (Continued on attached sheet))

Organization's Mission Statement:

To inspire and empower children, youth, and seniors by providing inclusive, accessible opportunities for physical activity, educational enrichment, and personal development. We are dedicated to serving underserved and at-risk communities, including children with disabilities and senior citizens with neurodivergence or special needs, by fostering teamwork, leadership, and confidence through sports, wellness, and adventure-based programs. Our goal is to create a safe, supportive environment where every participant has the opportunity to thrive, learn, and achieve their full potential, regardless of financial, physical, or cognitive barriers."

The organization's motto is:
"Inspire. Achieve. Explore."

List Geographic Area(s) Served by the Organization:

We serve the state of California and will be expanding to Nevada, Oregon and Washington over the next 3 years.

Describe the goals of the program/project:

Goals of the Program:

Foster Historical Awareness and Cultural Pride: Inspire participants to explore the unique history and cultural legacy of Arroyo Grande, fostering a greater sense of community pride and awareness. **Promote Intergenerational Learning:** Encourage youth, parents, and seniors to learn together, fostering deeper connections between family members and community residents of all ages. **Enhance Educational Enrichment:** Provide interactive, hands-on learning experiences such as architectural sketching, storytelling, and creative crafts that allow participants to engage with historical concepts in tangible ways.

Support Physical Activity and Outdoor Exploration: Encourage physical wellness and outdoor engagement through guided walking tours of historical and cultural sites, promoting a healthy and active lifestyle. **Strengthen Community Connections:** Build community relationships by encouraging participation from diverse groups, including families, schools, and community organizations. **Increase Accessibility and Inclusion:** Ensure that program activities are accessible to individuals of all ages and abilities, with accommodations available for those with special needs. **Preserve and Beautify Local Landmarks:** Inspire appreciation for Arroyo Grande's historic sites, fostering a community-wide interest in the preservation and beautification of these important locations. (continued on separate page)

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: N/A
Estimated Number of AG Residents Served by this Program Next Year: 250

Explain How the Number of Residents Served by the Program is Determined:

The target numbers for participants in the Paths of Heritage: Exploring Arroyo Grande's Story program were determined using a combination of factors, including population size, program capacity, community needs, and program structure. Here's a breakdown of how these numbers were calculated:

City Population Analysis:

Arroyo Grande Population: The population of Arroyo Grande is approximately 18,000-19,000

Target Participation Rate: To have a meaningful community impact, a target of 1-2% of the city's population was selected as a reasonable goal for participation. This would equal around 180-380 residents. However, since the program is 12 weeks long, the program focuses on a smaller, engaged group.

Program Structure & Weekly Capacity

Total Sessions: The program runs for 12 weeks with sessions held once a week on Saturdays.

Average Capacity Per Session: Each session can comfortably accommodate 15-25 participants to ensure a quality learning experience with guided tours, hands-on activities, and personalized support.

(continued on separate page)

How is the local need for this program or service determined?

The local need for Paths of Heritage: Exploring Arroyo Grande's Story is determined through a comprehensive assessment of community demographics, current offerings, and gaps in educational and cultural services. Here's a detailed explanation of how the need for this program was identified:

1. Lack of Accessible Guided Historical Experiences

Current Gaps: While self-guided walking tours and historical landmarks exist in Arroyo Grande, there are no structured, interactive, or educational guided walking tours that offer a comprehensive learning experience. Most available experiences are limited to self-guided tours, which lack the personalized education, storytelling, and hands-on activities that engage youth and families.

How This Need Was Identified: A review of local historical organizations, such as the South County Historical Society, revealed a focus on museum-based learning and archival resources rather than community-engaged historical walking tours. Feedback from local schools and community organizations indicated a desire for interactive, educational, and community-driven programs that would allow families to explore their city together.

(continued on separate page)



Number of Full Time Staff: 2 Number of Part Time Staff: 4
Number of Volunteers: 10

Describe your organization's ability to successfully carry out the proposed activities

Organization's Ability to Successfully Carry Out the Activities: OMG Youth Sports has a proven track record of delivering impactful, community-based programs for youth, families, and individuals with disabilities. With over 7 years of experience running educational, sports, and adventure-based initiatives, OMG Youth Sports has the expertise, staffing, and resources needed to execute this program successfully. Key strengths include:

Experienced Leadership: Led by Jonathan Owens, a seasoned Program Director with over 10 years of experience in community programming, the organization is equipped to design, implement, and manage high-impact educational initiatives.

Inclusive Programming Expertise: With successful programs like Power of Movement and Health Matters, OMG Youth Sports has extensive experience providing adaptive learning environments for individuals with disabilities, ensuring all participants can fully engage in activities.

Proven Outreach and Recruitment: Through partnerships with schools, community organizations, and local nonprofits, OMG Youth Sports has consistently met or exceeded participant enrollment goals for its sports and immersion camp programs.

Community Partnerships: Existing partnerships with local schools, libraries, and recreation centers ensure community buy-in, high visibility, and strong recruitment support for new initiatives like Paths of Heritage.

Track Record of Financial Accountability: OMG Youth Sports has successfully managed and reported on grants from major foundations, ensuring transparency, fiscal responsibility, and efficient use of resources. These strengths position OMG Youth Sports to successfully launch and sustain the Paths of Heritage: Exploring Arroyo Grande's Story program, fostering greater community engagement, education, and pride in local history.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Increase Awareness and Knowledge of Local History	
Program/Service Objectives	Inspire participants to explore and understand the cultural legacy and history of Arroyo Grande.
Major Tasks to Complete To Achieve Associated Goal	Major Tasks: Develop guided walking tour routes, create educational materials, recruit local historians and community leaders as tour guides, conduct pre- and post-program knowledge assessments.
Timeline	Full 12-week program, with preparation beginning 3 months before summer launch.
Evaluation Methodology	Pre- and post-program surveys, weekly reflection journals, participant testimonials, and satisfaction surveys. Success will be measured by an 80% increase in participant knowledge of local history.

Objective # 2 Promote Intergenerational Learning and Community Engagement	
Program/Service Objectives	Create opportunities for youth, parents, and community members of all ages to learn and explore together.
Major Tasks to Complete To Achieve Associated Goal	
	Design family-focused activities and crafts, schedule multi-generational participation days, recruit families through partnerships with schools and community organizations, track participant demographics and family engagement.
Timeline	Full 12-week program, with planning beginning 3 months prior to launch.
Evaluation Methodology	Attendance tracking, family feedback forms, and participant testimonials. Success will be measured by a 90% satisfaction rate from participating families and a 50% return rate for future sessions.

Objective # 3 Enhance Community Connection and Preservation of Cultural Landmarks	
Program/Service Objectives	Foster a sense of community pride and engagement in the preservation of local landmarks.
Major Tasks to Complete To Achieve Associated Goal	
	Coordinate a community showcase event, develop reflection activities for participants, encourage community input on preservation efforts, gather feedback from local community stakeholders.
Timeline	Full 12-week program, with a community showcase event in the final week.
Evaluation Methodology	Showcase event attendance, participant reflection journals, and feedback from community stakeholders. Success will be measured by 85% of participants reporting a stronger sense of pride and connection to the local community.

Program Service **OUTPUTS**:

The program service outputs for Paths of Heritage: Exploring Arroyo Grande's Story are tangible, quantifiable measures of the program's activities, participation, and services provided. These outputs demonstrate the amount of work performed and the services delivered to the community. Below is a breakdown of the key outputs for this program:

1. Total Participants Engaged

Description: The number of unique participants (youth, families, and community members) actively engaged in the 12-week program.

Output Target: 150-200 total participants

How It's Measured: Attendance sheets, participant sign-in logs, and registration records.

2. Number of Walking Tours Conducted

Description: The total number of guided historical walking tours conducted during the 12-week program.

Output Target: 12 guided walking tours (one per week)

How It's Measured: Weekly schedule tracking and completion logs.

(continued on separate page)



Program Service **OUTCOMES**:

The program service outcomes for Paths of Heritage: Exploring Arroyo Grande's Story are the measurable, long-term changes or benefits that participants and the community experience as a result of the program. Unlike outputs, which measure activities, outcomes will measure the impact and effectiveness of the program on participants and the broader community.

1. Increased Awareness and Knowledge of Local History

Outcome Statement: 80% of youth participants demonstrate an increased understanding of Arroyo Grande's local history and cultural legacy.

How It's Measured: Pre- and post-program surveys, participant reflection journals, facilitator assessments, and observation checklists.

Why It Matters: Participants will have a stronger appreciation for the historical, social, and cultural contributions of their community, fostering a deeper sense of pride and identity. By the end of the program, youth and their families will be more knowledgeable about local history and better connected to the community's roots.

Timeframe for Achievement: By the end of the 12-week program.

(continued on separate page)

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	5500	2500
Artistic Salaries & Fees	2000	0
<i>Other Salaries & Fees</i>	0	0
1.		
2.		
Equipment	3000	2000
Supplies / Materials	3000	3000
Travel / Transportation	3000	1500
Promotion / Publicity	2000	1000
<i>Other Expenses:</i>		
1.	2000	0
2.		
TOTALS:	20,500	10,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	10000
<i>Other Funding Sources:</i>	
Other Public Grants	3000
Private Foundations	2000
Corporation Contributions	2000
Concessions / Ticket Sales	2500
Promotion Sales / Advertisements (Other Cash)	1500
<i>Other Funding Subtotal:</i>	
TOTALS:	21000

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If the grant request for Paths of Heritage: Exploring Arroyo Grande's Story is only partially funded, OMG Youth Sports is prepared to make adjustments to ensure that the program can still achieve its key objectives. Below are specific ways in which the program can be modified without sacrificing its core impact:

(continued on separate page)

Description of Program/Service to be Funded by Grant (cont.)

Moreover, the program contributes to the beautification of the community by increasing awareness and appreciation for historic landmarks, promoting their preservation and upkeep. The inclusion of local historians, artists, and community leaders further amplifies its impact, creating a ripple effect of cultural pride and civic engagement.

Outreach Efforts to Publicize the Program: OMG Youth Sports will implement a multi-faceted outreach strategy to ensure high levels of participation and community awareness. This strategy includes:

Partnerships with Local Schools: Distribute flyers and registration information through local schools and youth organizations.

Digital Marketing Campaigns: Promote the program on social media platforms, email newsletters, and the OMG Youth Sports website.

Community Presentations: Attend community events, local fairs, and public meetings to introduce the program and answer questions from residents.

Media Outreach: Issue press releases to local newspapers, radio stations, and online community forums to generate awareness.

On-Site Promotional Signage: Use banners and posters at popular community hubs such as libraries, recreation centers, and senior centers.

These efforts will maximize community participation and ensure that the program's benefits are widely known, encouraging more families and residents to get involved.

Organization Description (cont.)

Programming for Youths with Disabilities OMG Youth Sports is committed to serving children with disabilities through specially designed programs like Health Matters and Power of Movement. The Health Matters program is a 12-week initiative aimed at supporting children with intellectual and developmental disabilities (IDD), Autism, and ADHD. It focuses on promoting physical wellness, emotional well-being, and essential life skills through adaptive fitness sessions, wellness education, and social-emotional learning activities.

The Power of Movement program provides children with Autism, ADHD, and other cognitive disabilities with a safe, structured environment to engage in physical activity, mentorship, and skills training. The program's goal is to foster independence, encourage social interaction, and prepare participants for future employment opportunities by teaching transferable life skills.

OMG Adventure Club extends its impact beyond sports through the OMG Adventure Club, a unique initiative that provides children and youth with hands-on experiential learning opportunities. The Adventure Club includes Immersion Camps, where children explore topics such as art, science, and cultural heritage. The camps are designed to spark curiosity and offer educational field trips to places like museums, science centers, and cultural landmarks. To ensure inclusion, OMG Youth

Sports tailors these immersion camps to accommodate children with disabilities, offering one-on-one trained camp guides and adaptive activities as needed.

These programs are designed to be accessible, inclusive, and equitable, making it possible for children with disabilities to engage fully in all activities. Through immersive experiences and interactive learning, participants are encouraged to explore their interests, build confidence, and develop a lifelong love of learning.

Project Goals

Unique, Positive, and Valuable Impact on the Community: Paths of Heritage: Exploring Arroyo Grande's Story offers a transformative experience that unites education, physical activity, and community connection. By providing guided, interactive tours of historical landmarks and cultural sites, participants of all ages develop a deeper appreciation for the city's history and heritage. The program's hands-on activities, such as architectural sketching and storytelling, offer youth a chance to engage in creative learning, while adults and seniors participate alongside them, promoting intergenerational learning. This community-centered approach strengthens family bonds and fosters a sense of shared pride and belonging among participants.

Moreover, the program contributes to the beautification of the community by increasing awareness and appreciation for historic landmarks, promoting their preservation and upkeep. The inclusion of local historians, artists, and community leaders further amplifies its impact, creating a ripple effect of cultural pride and civic engagement.

Explain How the Number of Residents Served by the Program is Determined:

Cumulative Capacity: Over 12 weeks, serving 15-25 participants per session results in a range of 180 to 300 total participant engagements. However, since some participants may attend multiple sessions, the total number of unique participants is estimated at 75-100 youth participants.

Family & Community Involvement

Family Engagement: Given that family members, siblings, and friends are encouraged to join youth participants, it is assumed that for every youth participant, at least 1-2 additional family members or friends will attend at some point.

Estimate for Family/Community Members: If 75-100 youth participants are engaged and each youth brings 1-2 family members or friends, this adds an additional 50-75 participants over the course of the program.

Focus on Underserved Communities

Focus on Equity: OMG Youth Sports prioritizes inclusivity and accessibility. Therefore, the goal is to ensure that at least 30% of total participants are from underserved or at-risk communities. This

ensures that underserved families are engaged through partnerships with schools, community organizations, and local outreach efforts.

How This Number Was Calculated: If 75 youth participants are expected, 30% of that total equals 22-25 participants from underserved communities. This aligns with OMG Youth Sports' mission to prioritize low-income and at-risk participants.

Sustainability & Long-Term Impact

Community Engagement: The program aims to have a lasting impact beyond the 12-week period. By creating memorable experiences, building relationships, and promoting local history, the program expects to inspire broader community engagement.

Goal for Community Awareness: It is anticipated that awareness of local history and participation in other cultural and historical programs will increase by at least 10% annually as a result of community pride and interest sparked by this program.

These numbers are realistic, data-driven, and achievable based on population size, program design, and OMG Youth Sports' experience with participant recruitment and retention. This approach ensures that the program will have a lasting impact on the community, creating educational opportunities and fostering cultural pride.

How is the local need for this program or service determined?

Community Need: Families and youth in Arroyo Grande need more accessible, educational opportunities that engage multiple generations and offer interactive learning experiences.

2. Demand for Intergenerational Learning & Family-Friendly Activities

Current Gaps: Family-oriented educational programs are limited in Arroyo Grande, particularly those that allow parents, guardians, siblings, and seniors to learn and experience activities together. While museums exist, few activities encourage intergenerational participation.

How This Need Was Identified: Surveys and informal feedback from parents involved in OMG Youth Sports programs show a growing interest in opportunities for family participation. Parents have expressed the desire for programs that bring the family together in learning, exploration, and bonding.

Community Need: Families are looking for programs that foster intergenerational learning and quality family time. By offering a space where children, parents, and even seniors can participate together, the program builds social bonds and strengthens family connections.

3. Limited Educational Enrichment for Underserved Youth

Current Gaps: While Arroyo Grande has strong public schools, there are few opportunities for out-of-school educational enrichment. Underserved and low-income families often face financial barriers to extracurricular learning programs.

How This Need Was Identified: Local schools and community centers noted a demand for out-of-school programs, particularly for youth in low-income or at-risk environments. Teachers, parents,

and community members have advocated for programs that address cultural education, history, and the arts.

Community Need: Youth from underserved communities need accessible, out-of-school learning opportunities that are free or low-cost. Offering these youth a chance to learn about their city's cultural heritage builds a stronger sense of community identity and pride.

4. Opportunity to Promote Local Heritage & Civic Pride

Current Gaps: Despite the rich history of Arroyo Grande, there are limited community-led initiatives aimed at preserving, promoting, and engaging the public with local heritage.

How This Need Was Identified: Local stakeholders, including the South County Historical Society, identified the need for more community involvement in cultural preservation. Informal discussions with community leaders revealed that few residents actively engage in preservation or beautification efforts.

Community Need: The community needs more opportunities to engage with and learn about the city's history. By increasing public awareness of local historical landmarks and encouraging appreciation for cultural preservation, residents are more likely to support local preservation efforts. This program meets that need by providing exposure, knowledge, and appreciation for historic sites.

5. Increasing Focus on Outdoor Physical Activity & Wellness

Current Gaps: With the COVID-19 pandemic increasing awareness of the importance of outdoor activities, communities have shifted their focus to outdoor wellness programs. While Arroyo Grande has beautiful public parks and outdoor spaces, there are limited guided, outdoor, educational activities for families and youth.

How This Need Was Identified: Feedback from parents involved in OMG Youth Sports activities showed a growing demand for outdoor learning and movement-based activities. Many parents are looking for outdoor, socially engaging activities that offer more than standard playtime.

Community Need: Families are actively seeking programs that allow them to learn, explore, and stay active outdoors. This program achieves that by encouraging walking tours, physical movement, and exploration of the city's natural and cultural environment.

6. Support for Children with Disabilities and Inclusive Programming

Current Gaps: While traditional walking tours exist, they are often not accessible to children with cognitive, physical, or sensory disabilities. Children with Autism, ADHD, or physical disabilities face unique challenges in participating in programs that do not offer sensory-friendly or adaptive experiences.

How This Need Was Identified: OMG Youth Sports has deep experience serving children with disabilities through programs like Power of Movement and Health Matters. The feedback from parents of children with disabilities revealed a desire for more inclusive, community-based activities that allow children to explore, learn, and participate with their peers.

Community Need: The community needs inclusive programming that serves children of all abilities. Paths of Heritage ensures accommodations are made for children with disabilities, offering sensory-friendly modifications and the option for 1:1 guides, ensuring the program is accessible to all.

7. Requests for Cost-Effective Community Programming

Current Gaps: Participation in camps, enrichment programs, and extracurricular activities often requires fees that low-income families cannot afford. With economic uncertainty and inflation, families are seeking low-cost or free activities for their children.

How This Need Was Identified: Feedback from schools and community organizations, along with insights from OMG Youth Sports participants, highlighted a demand for free or low-cost programming that parents could access year-round.

Community Need: Families in low-income communities need access to affordable educational experiences for their children. This program will provide free or subsidized access for underserved families through grant support, ensuring that cost is not a barrier to participation.

Program Service OUTPUTS:

3. Number of Hands-On Learning Activities/Workshops

Description: The total number of interactive, hands-on learning activities (like architectural sketching, storytelling, and crafts) provided during the program.

Output Target: 12 hands-on activities (one per week)

How It's Measured: Weekly program schedule, facilitator reports, and participant activity logs.

4. Number of Family and Community Participants

Description: The number of family members, parents, and community members who participate alongside youth participants in the walking tours and hands-on activities.

Output Target: 50-75 family and community participants

How It's Measured: Family registration forms, participant sign-in logs, and family engagement reports.

5. Number of Educational Resources Developed

Description: The total number of educational resources developed to support the learning experience (e.g., tour guides, workbooks, reflection journals, and craft materials).

Output Target: 3-5 educational resources (e.g., reflection journals, informational guides, activity kits)

How It's Measured: Program development logs, resource inventories, and participant usage feedback.

6. Number of Community Showcase Events Held

Description: The number of community showcase events held to highlight the learning outcomes and participant projects.

Output Target: 1 community showcase event (held at the end of the 12-week program)

How It's Measured: Event schedule, attendance logs, and participant project displays.

7. Number of Underserved Participants Reached

Description: The number of youth and families from underserved, low-income, or at-risk communities who participate in the program.

Output Target: 22-25 underserved participants (based on 30% of total youth participants)

How It's Measured: Enrollment forms, participant demographic data, and financial aid/scholarship records.

8. Number of Community Partnerships Established

Description: The number of community organizations, schools, or local stakeholders that support participant recruitment, event promotion, and resource development.

Output Target: 3-5 community partnerships (e.g., schools, libraries, community organizations)

How It's Measured: Partnership agreements, emails, and community partner commitment logs.

9. Number of Reflection Journals and Surveys Collected

Description: The number of reflection journals, feedback surveys, and participant testimonials collected to measure participant experience and satisfaction.

Output Target: 75-100 reflection journals and surveys

How It's Measured: Collection of completed participant reflection journals, surveys, and post-program evaluation forms.

10. Total Hours of Educational Programming Provided

Description: The total number of hours spent on educational activities, walking tours, and hands-on learning sessions.

Output Target: 24 hours of educational programming (2 hours per week for 12 weeks)

How It's Measured: Weekly schedule tracking, facilitator time logs, and participant activity records.

Program Service OUTCOMES:

2. Intergenerational Learning and Family Engagement

Outcome Statement: 90% of family units report increased family bonding and shared learning experiences.

How It's Measured: Post-program family surveys, parent feedback forms, and participant testimonials.

Why It Matters: By promoting intergenerational learning, families experience stronger connections and shared educational moments. Youth, parents, and seniors have the opportunity to learn and grow together. This outcome is critical in fostering family engagement and encouraging parents to take an active role in their children's education.

Timeframe for Achievement: By the end of the 12-week program.

3. Increased Sense of Community Pride and Connection

Outcome Statement: 85% of participants express a stronger sense of pride and connection to Arroyo Grande and its community.

How It's Measured: Feedback from post-program surveys, participant testimonials, and stakeholder interviews.

Why It Matters: By increasing local pride and community awareness, this outcome encourages participants to become more active, engaged citizens. They are more likely to advocate for cultural preservation and participate in community activities that sustain the city's historical landmarks.

Timeframe for Achievement: By the end of the 12-week program and during the final community showcase event.

4. Increased Access to Educational Experiences for Underserved Communities

Outcome Statement: 30% of participants are from underserved or low-income communities, with all participants reporting increased access to educational opportunities.

How It's Measured: Enrollment records, participant demographic data, and financial aid/scholarship tracking.

Why It Matters: Ensuring access to high-quality educational experiences for low-income and at-risk families is a key goal of the program. This outcome provides equity in learning opportunities for children who might not otherwise have access to such experiences.

Timeframe for Achievement: Enrollment and participation are tracked from the start of the program, with demographic reporting completed at the end of the 12-week session.

5. Strengthened Community Preservation and Civic Engagement

Outcome Statement: 50% of participants engage in community preservation efforts or advocacy for local landmarks.

How It's Measured: Participant reflections, community stakeholder feedback, and event participation logs.

Why It Matters: By encouraging participants to become active contributors to community preservation, the program inspires long-term civic engagement. This outcome positions youth and their families as community advocates, encouraging them to play an active role in protecting, preserving, and beautifying local landmarks.

Timeframe for Achievement: Engagement is tracked throughout the 12-week program, culminating in a final community showcase event where participants share their personal reflections on preservation and community pride.

6. Reduction in Social Isolation and Increase in Social Connectedness

Outcome Statement: 80% of participants report an increase in feelings of social connectedness and participation in community activities.

How It's Measured: Participant testimonials, social-emotional well-being surveys, and facilitator observation logs.

Why It Matters: Programs like Paths of Heritage create opportunities for youth, families, and community members to interact, build relationships, and feel more connected to their community. This outcome reduces social isolation, especially for seniors and low-income families who may have limited access to community-based activities.

Timeframe for Achievement: Measured at the start, mid-point, and end of the 12-week program.

7. Enhanced Participant Learning and Personal Development

Outcome Statement: 75% of youth participants report an increase in self-confidence and personal growth.

How It's Measured: Pre- and post-program self-assessment surveys, facilitator observations, and participant testimonials.

Why It Matters: Learning about history, engaging in creative workshops, and actively participating in community projects promote self-confidence and personal growth. This outcome is particularly important for underserved and at-risk youth, as it fosters leadership and self-empowerment.

Timeframe for Achievement: Self-assessment is conducted at the start and end of the 12-week program, with additional reflection opportunities provided at the final showcase event.

8. Community-Wide Celebration of Cultural Awareness

Outcome Statement: 100 community members attend the final showcase event to celebrate cultural awareness and the accomplishments of program participants.

How It's Measured: Showcase attendance records, event participation logs, and attendee testimonials.

Why It Matters: The final community showcase event celebrates the achievements of the program and serves as a public demonstration of the participants' growth, knowledge, and impact. This event promotes community pride, encourages future program participation, and celebrates the cultural history of Arroyo Grande.

Timeframe for Achievement: The showcase event takes place at the conclusion of the 12-week program.

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

1. Reduce the Number of Weekly Tours and Activities

Original Plan: 12 walking tours and 12 interactive activities (1 per week)

Modified Plan: Reduce the program to 8-10 walking tours and activities while still maintaining program quality.

Impact: This adjustment would slightly reduce the overall exposure to the community's cultural heritage, but the program's core objective of promoting historical knowledge and intergenerational learning would still be met.

Savings: Reduction in facilitator costs, materials, and transportation expenses.

2. Adjust Staff Time and Roles

Original Plan: Hire a program coordinator, tour guides, and support staff for 12 weeks.

Modified Plan: Reduce support staff hours and utilize volunteers or community partners for certain roles (e.g., tour guides and assistants). The program coordinator would assume additional responsibilities to reduce payroll expenses.

Impact: While the workload may increase for some team members, this approach allows the program to maintain its operational capacity and still offer a full experience for participants.

Savings: Reduction in salary expenses, bringing the total personnel costs within budget constraints.

3. Reduce Marketing and Outreach Efforts

Original Plan: Utilize paid marketing campaigns (flyers, social media ads, email campaigns, etc.).

Modified Plan: Shift to a community-driven marketing approach by leveraging existing community partnerships, local schools, and community centers to promote the program for free. Outreach can be done through email lists, local bulletin boards, and community social media pages rather than paid digital ads.

Impact: Marketing reach might be slightly reduced, but partnerships with schools and libraries can still ensure strong participation.

Savings: Reduced costs for graphic design, printing, and paid social media ads.

4. Limit the Scope of Educational Materials and Supplies

Original Plan: Develop reflection journals, activity kits, and custom educational resources for participants.

Modified Plan: Shift to digital versions of educational resources to reduce printing and material costs. Craft supplies and art materials can be simplified or reused for multiple activities.

Impact: While physical learning materials offer a hands-on experience, digital resources can still achieve the same educational goals. This shift also promotes sustainable, eco-friendly practices.

Savings: Reduction in printing, supply costs, and production of physical workbooks and activity kits.

5. Reduce or Eliminate Transportation and Outings

Original Plan: Provide group transportation (e.g., buses or vans) for community outings and certain walking tours.

Modified Plan: Encourage self-transportation for families or select activity locations within walking distance of community hubs like libraries, parks, and schools.

Impact: Reducing transportation services may affect accessibility for low-income participants, but it can be mitigated by selecting more accessible, walkable sites for activities.

Savings: Significant reduction in transportation costs, including rental fees, driver costs, and insurance.

6. Limit the Number of Participants Per Session

Original Plan: Serve 150-200 participants over 12 weeks.

Modified Plan: Cap participant capacity at 100-150 participants to reduce the number of participants served. This allows the program to run with fewer resources (staff, materials, and supplies).

Impact: While fewer participants would be served, the quality of the experience would remain high, and participants would still achieve core learning outcomes.

Savings: Reduction in supply costs and facilitator time for large groups.

7. Reduce the Final Community Showcase Event

Original Plan: Hold a large community showcase event at the end of the program to display participant projects, share testimonials, and celebrate community pride.

Modified Plan: Transition to a virtual showcase or hold a smaller, community-led celebration at an existing community center, park, or school.

Impact: While a virtual or smaller event may reduce the scale of the celebration, the impact of sharing participant achievements remains. The program still ends with a celebration of success and reflection on the learning journey.

Savings: Reduction in event space rental, equipment rental, and large event supplies.

Conclusion

If the grant request for Paths of Heritage: Exploring Arroyo Grande's Story is only partially funded, the program can be successfully modified in several key ways. By reducing tours, staff time, participant capacity, and supply costs, OMG Youth Sports will still deliver a high-impact,

meaningful experience for youth, families, and community members. The program's core mission, learning goals, and participant outcomes remain intact. Through strategic adjustments in transportation, marketing, and event planning, the program will remain accessible, inclusive, and impactful for the Arroyo Grande community.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: People's Self-Help Housing
(local branch)

Mailing Address: 1060 Kendall Road
City: San Luis Obispo State: CA Zip: 93401

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2022
Amount Received: 2,000

Tax ID Number: [REDACTED]

Executive Director: Kenneth Trigueiro

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: June Eastham
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Supportive Housing Program, Arroyo Grande

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

The Supportive Housing Program (SHP) at People's Self-Help Housing (PSHH) provides comprehensive clinical case management services to residents at our four affordable housing properties in Arroyo Grande. These properties include Cawelti Court (28 units for seniors aged 62+ and individuals living with disabilities), Courtland Street Apartments (36 units for individuals and families), Juniper Street Apartments (14 units for individuals and families), and Oak Forest Apartments (20 units for individuals and families). Together, these properties provide affordable homes to nearly 100 households in Arroyo Grande.

Through SHP, licensed and associate clinical social workers (LCSWs, ACSWs) and licensed and associate marriage and family therapists (LMFTs, AMFTs) provide free supportive services to help residents establish and maintain housing stability while building household resiliency. Services are provided immediately upon request - residents are never placed on a waiting list. These clinical professionals have advanced degrees and specialized training in therapeutic interventions, allowing them to provide trauma-informed care and address complex challenges that could threaten housing stability.

Last fiscal year, SHP served 48 households across these Arroyo Grande properties, delivering over 900 hours of direct services. Our clinical social workers provide support at no cost to residents, offering:

- o Clinical case management and service coordination
- o Housing stability support and eviction prevention
- o Healthcare advocacy and access assistance
- o Benefits counseling and enrollment
- o Mental health support and referrals
- o Emergency financial assistance when other resources are unavailable
- o Budgeting and financial management support
- o Crisis intervention
- o Transportation assistance

For senior residents and those living with disabilities, SHP provides specialized support to help them age in place and live independently. This includes assistance accessing healthcare, coordinating with caregivers, securing adaptive equipment, and arranging transportation to medical appointments. When residents face financial emergencies and no other community resources are available, PSHH maintains an Emergency Assistance Fund that can help with critical needs like medical equipment, transportation, or utility bills.

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SHP creates unique community impact through its proven model of providing clinical case management on-site where residents live, allowing social workers to build trust and respond quickly to emerging challenges. The program maintains a 99% housing retention rate by helping residents address issues that could threaten housing stability before they escalate into crises.

Services are publicized to all new residents during move-in, and property managers provide ongoing outreach, particularly when residents face challenges that could affect their housing stability. Social workers are also available to assist with coordinating reasonable accommodations when needed. This proactive approach, combined with word-of-mouth referrals among residents, ensures high program utilization by those who need support. The immediate availability of services - with no waiting lists - means residents can receive help as soon as needs arise, preventing small challenges from growing into crises that could threaten housing stability.

The requested funding will help ensure continued delivery of these vital services that help Arroyo Grande residents maintain stable housing and build resilience. By supporting seniors aging in place, assisting those living with disabilities to live independently, and helping families establish long-term stability, SHP contributes to a stronger, more inclusive community.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

People's Self-Help Housing (PSHH) has served California's Central Coast for nearly 55 years as the longest-serving nonprofit affordable housing provider in the region. PSHH builds, owns, and operates permanent, supportive affordable rental housing while providing comprehensive on-site services that help residents establish stability and build resiliency.

PSHH owns and operates nearly 2,000 affordable rental units across the Central Coast, including four properties in Arroyo Grande that serve nearly 100 households. These properties - Cawelti Court, Courtland Street Apartments, Juniper Street Apartments, and Oak Forest Apartments - provide safe, stable homes for seniors, individuals living with disabilities, and low-income families.

Through our Supportive Housing Program (SHP), PSHH provides free clinical case management services to residents, delivered by licensed and associate clinical social workers. SHP has operated for over 20 years, helping residents maintain stable housing through comprehensive support services that are available immediately upon request, with no waiting lists. Last fiscal year, SHP served 48 households in Arroyo Grande alone, providing over 900 hours of direct services.

SHP's clinical social workers help connect residents to critical resources including healthcare, mental health services, benefits programs, and emergency financial assistance. The program maintains a 99% housing retention rate by addressing challenges before they threaten housing stability. This proven model of providing services where residents live allows social workers to build trust and respond quickly to emerging needs, helping create stronger, more resilient communities.

Organization's Mission Statement:

We build permanent, supportive housing with site-based services that offer opportunities to change lives and strengthen communities on the central coast of California.

List Geographic Area(s) Served by the Organization:

San Luis Obispo County: Arroyo Grande, Atascadero, Avila Beach, Cambria, Los Osos, Morro Bay, Oceano, Paso Robles, Pismo Beach, San Luis Obispo, Templeton

Santa Barbara County: Carpinteria, Goleta, Isla Vista, Guadalupe, Lompoc, Orcutt, Santa Barbara, Santa Maria

Ventura County: Ventura

Describe the goals of the program/project:

SHP prevents homelessness and returnsto homelessness by helping residents maintain stable housing through comprehensive clinical case management services. Because housing stability consists of the sum of all other forms of household stability, SHP provides whole-household services that enhance health outcomes, finances, and household management skills.

Key Measurable Outcomes:

- o Over 99% of SHP clients maintain stable housing for at least 6 months after initiating services
- o Organization wide, over 60% of PSHH households utilize SHP services annually, with an annual utilization rate of 46% in Arroyo Grande
- o Documented enhanced access to medical services, emergency financial assistance, increased income, utility discount programs, nutritional security and much more

Success is measured through improvements across multiple areas of household stability. In terms of financial stability, social workers help residents secure cost savings through benefits enrollment like MediCal and housing choice vouchers, while also providing support for enhanced financial management and increased household income through job assistance and benefits access. Housing stability is strengthened through early resolution of rental issues and lease violations, help securing rental subsidies when eligible, and finding solutions to housing challenges before they threaten stability. Health outcomes are improved by helping residents secure health insurance coverage, access food and nutrition resources, coordinate medical care and transportation, access mental health interventions when needed, secure reasonable accommodations, and arrange caregiver services. Family stability is supported through crisis intervention, access to counseling services, and connection to educational resources.

Progress is tracked through a HIPAA-compliant client database that monitors service provision and outcomes, with regular evaluation to ensure the program continues meeting residents' needs effectively.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 102
Estimated Number of AG Residents Served by this Program Next Year: 102

Explain How the Number of Residents Served by the Program is Determined:

We keep track of specific households served and household members in our Supportive Housing Program and tenant databases.

How is the local need for this program or service determined?

The need for SHP is demonstrated by national data showing high rates of return to homelessness among those who transition into housing without supportive services. According to the Homeless Information Project, among the top 30 largest Continuum of Care networks in the nation, the homeless recidivism rate in 2016 averaged 24%. Only two of these CoCs had a recidivism rate below 10%, and none had a recidivism rate below 6%.

In contrast, PSHH achieves over 99% housing retention among residents who receive SHP services. This dramatically lower recidivism rate demonstrates both the need for and effectiveness of SHP's comprehensive supportive services model.

The methodology used by SHP is based on best practices in the field of permanent supportive housing and has been refined over more than 20 years of service delivery to best serve low-income residents. Program design addresses the many factors that can lead to housing instability, recognizing that challenges in areas like health, employment, transportation, or finances can threaten housing security if left unaddressed.

Number of Full Time Staff: 202 Number of Part Time Staff: 20
Number of Volunteers: 50

Describe your organization's ability to successfully carry out the proposed activities

Staffing and volunteer figures above are for the organization as a whole. SHP departmental staffing is: 18 full time staff, 0 part time staff, 0 volunteers.

People's Self-Help Housing brings over 50 years of experience as the Central Coast's longest-serving nonprofit affordable housing provider, with a proven track record in developing and operating permanent supportive housing with comprehensive resident services. Our Supportive Housing Program (SHP) has operated successfully for over 20 years, consistently helping residents achieve and maintain housing stability.

Our organizational qualifications demonstrate extensive capacity, including development and management of 53 affordable rental properties serving over 5,200 residents annually. We maintain an agency-wide housing retention rate exceeding 99% for SHP participants after 6 months, while successfully managing over \$750,000 in federal funding annually. Our fiscal oversight is evidenced by consistent achievement of unmodified opinions without findings in annual Single Audits, supported by strong fiscal management systems ensuring grant compliance and reporting.

SHP services are delivered by highly qualified staff, including licensed and associate clinical social workers with extensive experience. Our team maintains clinical excellence through regular professional development, demonstrating strong understanding of local service systems and resources. Staff receive ongoing training in trauma-informed care and evidence-based practices to ensure high-quality service delivery.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET**Scope of Work or Work Plan**

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	
Program/Service Objectives	Over 99% of SHP clients maintain stable housing for at least 6 months after initiating services or until the end of the grant period
Major Tasks to Complete To Achieve Associated Goal	Provision of clinical social services and case management
Timeline	Completed at end of grant period
Evaluation Methodology	Reviewing SHP client and PSHH tenant records

Objective # 2	
Program/Service Objectives	Clients enhance family, financial, and health security
Major Tasks to Complete To Achieve Associated Goal	Clinical case management enhances access to public and private services for which clients are eligible
Timeline	End of grant period
Evaluation Methodology	SHP client database records, which record enhanced security through access to specific services and benefits

Objective # 3	
Program/Service Objectives	47% of PSHH Arroyo Grande households receive SHP services
Major Tasks to Complete To Achieve Associated Goal	Continuation of service provision
Timeline	End of grant period
Evaluation Methodology	Review of SHP client database

Program Service OUTPUTS:

20 hours a week in services by clinical Social Worker
2 hours a week supervision by Social Worker Supervisor

Program Service OUTCOMES:

- 1) Over 99% of SHP clients maintain stable housing for at least 6 months after initiating services or until the end of the grant period
- 2) Clients enhance family, financial, and health security
- 3) 47% of PSHH Arroyo Grande households receive SHP services

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees		
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1. Social Worker & Supervisor, 22 total hours weekly	\$59,696	\$10,000
2.		
Equipment		
Supplies / Materials		
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1.		
2.		
TOTALS:	\$59,696	\$10,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$10,000
<i>Other Funding Sources:</i>	
Other Public Grants	
Private Foundations	\$10,000
Corporation Contributions	\$39,696
Concessions / Ticket Sales	
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	
TOTALS:	\$59,696

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

The program will continue as planned. However, long-term continuation of SHP services is very dependent upon community support, and ongoing lack of support would necessitate discontinuing or reducing services. In the shorter term, any service budget gaps not covered through fundraising come out of the organizational budget for the establishment of new affordable housing on the Central Coast, reducing PSHH's ability to build new affordable housing.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Positive Ride JAMS, Inc
(local branch)

Mailing Address: 1390 Fairway Drive
City: San Luis Obispo State: CA Zip: 93405

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 7000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023
Amount Received: \$7,000

Tax ID Number: [REDACTED]

Executive Director: Travis Jecker

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: _____
(if different from Executive Director)

Email Address: _____

Phone Number: _____

Program or Service Title: Creating Adaptive Recreational Experiences (CARE)

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Positive Ride aims to build a community of inclusivity with educational programs, adaptive recreational programs, such as Freedom Trax with our adaptive hiking program, and be able to create even more adaptive recreational programs for all ages and abilities. We hope to be able to create workshops for people who are new to the lifestyle so they can have an easier transition. We also plan to bring back our vacation program. This program would help people create adaptive vacations within the San Luis Obispo County area by vetting local hotels, restaurants and recreational areas while offering our Freedom Trax as an option of transportation and/or recreation. These programs and services would create a positive and valuable impact on the community by opening up opportunities for people with disabilities. We aim to have a positive impact on not only our local community but also on the people who come to visit our beautiful area. Our vision is for everyone to feel included in almost if not all activities and events within the San Luis Obispo County area. While many people of varying abilities currently vacation here and live here, we have found that many are unable to enjoy our beautiful sceneries because they are unable to access the beach, hiking trails, or even event venues easily. We have created a solution that would allow these people access to all types of terrain and venues. With our Freedom Trax they are able to maneuver any terrain without needing someone to push them around, this gives them their freedom back. With our Vacation Vetting program, we will eliminate the hassle of trying to find a hotel, restaurants or other venues/activities that accommodate a person's abilities. We will be able to have this information for them so they can have a fun, safe, and positive experience.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Positive Ride was founded on the basis of inclusivity. Because we live in a recreation driven area we noticed that many of the outdoor recreation was/is not very adaptive friendly. Our goal is to change this by providing adaptive equipment and other alternative recreation to those with varying abilities. To bring our primary program to life we have partnered with Freedom Trax, an innovative company that has developed a product to transform standard wheelchairs into motorized all-terrain vehicles. The Freedom Trax system consists of an all-terrain track that attaches to a wheelchair enabling users to navigate a variety of surfaces. Our Freedom Trax program empowers wheelchair users to venture into environments that were previously inaccessible. Our clients contact us through social media, phone, email or our website contact forms. We then determine where the excursion will occur and the mobility level of the client. Each excursion consists of a short training session on how to use the Trax followed by the excursion itself. We provide snacks and water for the client and their family upon request. The excursion ends with sharing our favorite parts of the trip as well as any feedback the clients may have on their experience that could help us improve in the future. The Freedom Trax are then taken back to our headquarters for maintenance. We have already put smiles on hundreds of community members faces just with our Freedom Trax Program alone. We hope to be able to provide other adaptive programs in the future that will meet the needs of more people within our community and who come to visit.

Organization's Mission Statement:

Our mission is to create memorable and adaptive outdoor recreational experiences for individuals who use wheelchairs. We are committed to breaking down barriers and ensuring that everyone has the opportunity to enjoy the great outdoors, irrespective of mobility challenges.

List Geographic Area(s) Served by the Organization:

All of San Luis Obispo County including, but not limited to: Arroyo Grande, Arroyo Grande Parks, Lopez Lake Recreation Area, local wineries, Pismo Beach, Grover Beach, Oceano Dunes, Madonna Expo Center, Avila Beach Golf Resort, just to name a few.

Describe the goals of the program/project:

Positive Ride's goal is to provide outdoor adventures that are accessible and enjoyable for all. By focusing on inclusivity, we aim to foster a community where people of varying abilities can come together, share experiences and create lasting memories. We believe that everyone deserves the chance to explore nature and enjoy recreational activities without limitations.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 1000s
Estimated Number of AG Residents Served by this Program Next Year: 1000s

Explain How the Number of Residents Served by the Program is Determined:

The number of residents served is determined by the average number of people living with a disability. Per the Center for Disease Control, 1 in 4 adults live with a disability that prevents them from living a normal life. Not only is our program determined by statistical numbers, but also by how many people we encounter on a daily basis who knows someone who has a physical limitation. One out of every three people we talk to knows someone who has a physical limitation due to aging, a life changing event, a temp health issue, genetics, hereditary disposition or other health limitation.

How is the local need for this program or service determined?

We have noticed and also experienced firsthand that this sub population of our community is left in isolation or left out of outdoor activities and community events because they are viewed as being incapable of participating. When in reality the only thing holding them back from being able to participate is the lack of adaptable equipment and/or modifications, and lack of programs available.

Number of Full Time Staff: 3 Number of Part Time Staff: 3
Number of Volunteers: 10

Describe your organization's ability to successfully carry out the proposed activities

Currently we have a limited number of volunteers who team up to take individuals on excursions on the Freedom Trax. We make appointments with individuals interested in participating and either accompany them to their requested destination within San Luis Obispo County or lend one to someone who has a special request. For example, we currently have an appointment in January to accompany an older gentleman on the Freedom Trax so he can walk his daughter down the aisle at her beach wedding. These are the type of activities and requests we strive for. While our main focus is the Freedom Trax and helping people explore adaptive hiking and the beach, our long-term plan is to be able to educate people, provide adaptive equipment, such as adding an adaptive bicycle, and help families find the proper ADA hotels and activities for their vacation to the Central Coast. In order for us to accomplish these goals we need to secure funds for equipment, educational brochures, promotional materials, and travel expenses. Our next step would be to secure fund for staff to ensure they can dedicate their time to our organization and not have to worry about not having a secure income. We want to be able to have an established dedicated staff who can continue to work together to make Positive Ride better and a place our community and visitors can turn to for adaptive recreation and vacations.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET**Scope of Work or Work Plan**

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1
Program/Service Objectives Purchase 1 Freedom Trax
Major Tasks to Complete To Achieve Associated Goal Receive the grant
Timeline February 2025
Evaluation Methodology Grant approval

Objective # 2	
Program/Service Objectives	Complete 12 Education Excursions
Major Tasks to Complete To Achieve Associated Goal	Receive Trax
Timeline	December 2025
Evaluation Methodology	Complete intake form for each person who participates.

Objective # 3	
Program/Service Objectives	Complete 36 Non-Educational Excursions
Major Tasks to Complete To Achieve Associated Goal	Receive Trax
Timeline	December 2025
Evaluation Methodology	Complete intake form for each person who participates.

Program Service OUTPUTS:

With the loaner Freedom Trax and the one purchased with our last grant, we have achieved our previous goal of 12 educational excursions and 36 non-educational excursions and have been able to help twice as many people as before. We have established a social media presence, have partnered with R.E.I., the Land Conservancy of San Luis Obispo County, and the Central Coast Concerned Mountain Bikers to be able to provide more adaptive hiking opportunities for our community and visitors. We have added an administrative position to help streamline our paperwork and procedures and to allow for more in-person excursions.

Program Service OUTCOMES:

The new grant will ensure that we can continue to support the community and expand our current project by providing another Freedom Trax, providing more outreach and increasing the number of participants at each Wheelchair Wednesday Excursion. Adding another Freedom Trax to our fleet will increase access opportunities for wheelchair users and people with disabilities so they can attend San Luis Obispo County educational events, including, but not limited to Arroyo Grande James Way Oak Habitat, Inclusive Park, Pismo Preserve, Among the Oaks events, school field trips, Lopez Lake, and more. It will also increase access to recreational activities such as concerts, weddings, sporting events, and the like.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

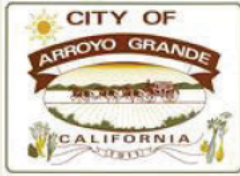
Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$700	\$700
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1.		
2.		
Equipment	\$5800	\$5800
Supplies / Materials	\$100/month	\$100
Travel / Transportation	\$400/month	\$400
Promotion / Publicity		
<i>Other Expenses:</i>		
1.		
2.		
TOTALS:		

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$7,000
<i>Other Funding Sources:</i>	
Other Public Grants	\$10,000
Private Foundations	\$5,000
Corporation Contributions	\$6,500
Concessions / Ticket Sales	\$500
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	\$22,000
TOTALS:	\$29,000

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

If it was to be partially funded, we would seek to fundraise the remaining balance needed to purchase another Freedom Trax and complete our proposed educational and non-educational excursions.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Shower the People
(local branch)

Mailing Address: 1133 Vard Loomis Ln
City: Arroyo Grande State: CA Zip: 93420

Physical Address:
(if different from Mailing Address) _____
City: _____ State: _____ Zip: _____

Fund Amount Requested: \$ 10,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2023
Amount Received: 10,000

Tax ID Number: [REDACTED]

Executive Director: Gwen Watkins

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Emma Goudy
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Shower the People

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Shower the People (STP) is an all-volunteer nonprofit 501© organization devoted to providing the houseless members of the greater San Luis Obispo community with access to critical hygiene infrastructure and personal care services through the deployment of mobile shower units. STP began its operations in 2018 with the purchase of three mobile shower units using grant funding. Since then, STP has been able to operate its shower program continuously, outside of a brief two-month pause during the COVID-19 pandemic and has provided over 20,000 showers to houseless members of South County and San Luis Obispo communities. STP provides shower access five days of the week at locations from Grover Beach to San Luis Obispo. By operating continuously throughout the week in different areas, STP can best serve the needs of local houseless populations which are widely dispersed throughout the county. Unhoused populations in Arroyo Grande and across San Luis Obispo County face significant barriers to environmental health and hygiene in the realm of water, sanitation, waste management, and personal hygiene. People without housing often lack access to clean showers and regular public handwashing facilities. STP is currently the only organization in South San Luis Obispo County offering mobile hygiene solutions to this vulnerable population. The relevance of access to hygiene and personal care services to improving immediate quality of life and the potential to break cycles of houselessness cannot be understated. Improved hygiene can advance the likelihood of employment or housing placement for people suffering from a lack of housing. STP offers testimonials from former clients to this effect on its website. STP has made great efforts to publicize these important service offerings through the organization's online presence (website, Instagram, YouTube), participation in community health resource and volunteer fairs, and partnerships with other local nonprofit organizations dedicated to community health. The Arroyo Grande Community Service Grant funding will be directed toward shower operations to ensure STP can continue to operate its five-day shower program.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Shower the People is a mobile shower program that provides houseless individuals with free hot shower access five days of the week, for 3-4 hours each day. STP operates mobile shower units at People's Kitchen in Grover Beach every Wednesday, SLO Library every Sunday, Church of Christ SLO every Saturday and Unitarian Universalist Church every Tuesday and Thursday.

The mobile shower trailer includes three fully contained private shower units, each complete with a toilet, mirror, and shower. Every guest is offered a 15-minute shower after which our volunteers ensure the unit is thoroughly cleaned, disinfected, and prepared for the next guest. Every shower guest receives a new T-shirt, new boxers/undergarments, new socks, a toothbrush/toothpaste, comb, razor, and a 2oz bottle of hand sanitizer. The shower program uses biodegradable soap/shampoo to minimize environmental waste and provide guests with the best quality hygiene products. Towels and washcloths are provided to the shower program weekly by the Arroyo Grande Community Hospital.

STP is an all-volunteer based program with no paid employees. Volunteers range in age and background from Cal Poly students in their 20s to retirees in their 80s. Most STP volunteers do "hands-on" work at one of STP's five shower sites, however some volunteers assist with administrative tasks as well. STP volunteers are friendly, kind, well-trained, and committed to bringing needed hygiene services to vulnerable populations.

STP shower sites are welcoming, safe, clean and reliable places for both volunteers and shower guests. As an organization Shower the People primarily provides showers, but STP sites have attracted other homeless service providers, and community members that provide food, free haircuts, and clothing to guests. The County Nurse Navigator attends two of STP sites, in Grover and SLO, and helps guests obtain insurance and critical health services. Once a month Vituity organizes a pop-up medical clinic at STP's Library site, offering free medical care and follow up with on-site physicians and nurses. Dignity Health Street Outreach visits STP's Grover site once a month providing both medical and social services to the guests on site. Public Health has visited to each STP site to offer free COVID vaccines to guests.

Organization's Mission Statement:

The mission of Shower the People is to provide houseless members of the South County and San Luis Obispo community with access to hot showers and personal care services.

List Geographic Area(s) Served by the Organization:

South San Luis Obispo County and San Luis Obispo proper are served through Shower the People's five shower sites.

Shower the People (STP) has the advantage of being a mobile shower program that can relocate wherever services are most needed. South County Peoples Kitchen in Grover Beach has been STPs main shower site since the organization first began operations in 2018. The Kitchen serves a hot meal to houseless individuals every day at noon. STP stations itself at the site every Wednesday from 10:00 - 1:00pm. This is STPs 7th year providing showers at this crucial site. Shower the People operates 4 additional sites in San Luis Obispo on Saturday, Sunday, Tuesday and Thursday. The houseless population in the city of SLO has grown significantly in the last 4 years and the four shower sites operating there are highly active.

STP will have provided over 6,000 showers this year at its 5 operational sites. The need for access to hygiene infrastructure and personal care services, such as mobile shower units, has grown considerably and is visible throughout all STP sites. STP is always on the lookout for new locations and partners. The organization has formed strong, positive relationships with local churches, the cities, and law enforcement agencies across the County.

Describe the goals of the program/project:

Shower the People's mobile shower program aims to offer one of San Luis Obispo County's most vulnerable populations the opportunity to regularly access valuable hygiene infrastructure, such as shower facilities, with privacy and dignity. The 2024-2025 goal of STP is to continue its successful shower program across the five existing sites. STP always strives to provide showers to anyone who wants one.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 1250
Estimated Number of AG Residents Served by this Program Next Year: 1700

Explain How the Number of Residents Served by the Program is Determined:

Shower the People (STP) keeps detailed daily data at all shower sites including the number of showers given and the gender, age, and veteran status of those accessing shower sites. The program additionally tracks the number of supplies used by guests to accurately estimate the amount of supplies the program requires. The program shares collected data with local cities and the County as well as churches and donors who support STP's program. In 2024 STP served 1250 individuals at The People's Kitchen location in Grover Beach.

How is the local need for this program or service determined?

According to the County of San Luis Obispo 2024 Point-in-Time (PIT) Count, on a single night in January in San Luis Obispo County there were some 1,175 individuals identified experiencing homelessness. 68 percent of those 1,175 individuals were actively experiencing unsheltered homelessness. All 81 individuals identified as experiencing homelessness in Arroyo Grande and Pismo Beach were unsheltered. Of the 111 individuals unhoused in Grover Beach, 73 were also unsheltered. In San Luis Obispo 310 individuals were unsheltered at the time of the 2024 PIT count. While this data represents a decline in the number of visibly houseless individuals in the county, services for the unhoused population are far from unnecessary.

Shower the People keeps detailed data on the number of individuals served at each site daily and has found that the amount of unhoused individuals accessing the shower program has increased steadily since the onset of the COVID pandemic in 2020. There are a critically limited number of public showers and bathrooms available to the unsheltered in the South County and broader San Luis Obispo community. In 2024 alone, STP provided 1250 individuals with showers or other critical services at its Grover Beach location, its highest year to date at the site since 2019. In STP's 7 years of operations at the Grover Beach site the mobile shower program has served 6522 individuals. Hence the need for the program is apparent by the sustained increase in individuals seeking services. Offering a warm shower is a small but nonetheless crucial first step in mitigating cycles of houselessness, as STP's volunteers and former guests can attest. Regular access to hygiene facilities like STP's mobile showers can help improve mood, outlook, and access to other critical services like housing placement and employment opportunities.

Number of Full Time Staff: 0 Number of Part Time Staff: 0
Number of Volunteers: 45

Describe your organization's ability to successfully carry out the proposed activities

Shower the People already possesses the necessary infrastructure (mobile shower trailer and van) to conduct activities. Shower the People (STP) is an all-volunteer program with no paid staff, the organization currently has 45 dedicated volunteers. Most volunteers work at STP's shower sites, but other key members help in numerous ways; by ordering and storing the products STP offers guests, maintaining STP's trailer and van, working on communications and social media, and by collecting and formatting data. Each shower site has a Driver, Supervisor, Intake coordinator, as well as 3 Cleaners. All STP volunteers are required to access and read the STP Volunteer Handbook and Operations Manual. New volunteers are buddied with an experienced volunteer. STP additionally provides a crucial de-escalation training for all volunteers annually. Shower the People is governed by a Board of Directors made up of nine members of the community. STP's existing infrastructure, tight knit volunteer community, and board of directors have successfully conducted operations for 7 years running and are more than capable of continuing to pursue its mission.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1 Continue to Provide Needed Shower Services to Community	
Program/Service Objectives	In the 2024-2025 year Shower the People (STP) will continue to provide needed shower services to the unhoused population in South County and San Luis Obispo.
Major Tasks to Complete To Achieve Associated Goal	Consistently assessing if there is a need for an additional site. If STP starts turning a consistent number of individuals away because of the program's time constraints STP will promptly address adding an additional site.
Timeline	FY 2024-2025
Evaluation Methodology	STP will provide half-yearly data updates informing the city of the number of showers given per site, and the gender, veterans' status and age of our shower guests.

Objective # 2 Continue Partnerships with Other Community Public Health Services	
Program/Service Objectives	In the 2024-2025 year Shower the People will continue to strengthen partnerships with other local community public health services.
Major Tasks to Complete To Achieve Associated Goal	Continue ongoing activities with County Nurse Navigator, Vituity, and Dignity Health Street Outreach. Seek additional community public health partnerships if necessary.
Timeline	FY 2024-2025
Evaluation Methodology	STP will provide half-yearly updates on information regarding ongoing activities with community public health partners, pertaining to the frequency of visits by partner programs.

Objective # 3	
Program/Service Objectives	
Major Tasks to Complete To Achieve Associated Goal	
Timeline	
Evaluation Methodology	

Program Service OUTPUTS:

In 2024 alone Shower the People has served 7,280 individuals and provided 6,149 showers. STP served 267 "first-timers" (individuals who had never received services from STP before) and 362 veterans across its five sites. The program has distributed 5,581 t-shirts, 6,146 socks, and 5,211 boxers to guests at the shower site. Additionally, STP shower sites have served as a location for other community health programs to base operations and provide care from at least once every month in 2024. STP expects to give 8,000 showers in 2025.

Program Service OUTCOMES:

South County and San Luis Obispo's vulnerable houseless population is meaningfully impacted by Shower the Peoples (STP) ability to provide mobile hygiene infrastructure, supplies, and the presence of local health entities. Shower units regularly offer houseless individuals without access to public restrooms or showers the opportunity to bathe in privacy and dignity. Moreover, access to showering holds positive implications for the health of individuals and the community. Individuals who regularly access showers are less likely to suffer from easily preventable or treatable hygiene-related conditions. Guests are able to look and feel clean and comfortable, after showering which bodes well for their ability to access other important services like housing and employment opportunities. Former guests at STP sites are often able to transition out of houseless living in part through STP services. Those who remain houseless are always able to access facilities to sustain healthy hygiene practices.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	3,000	1,000
Artistic Salaries & Fees	0	1,000
<i>Other Salaries & Fees</i>	3,000	0
1.	0	0
2.	0	0
Equipment	15,000	1,000
Supplies / Materials	35,500	4,000
Travel / Transportation	4,000	1,000
Promotion / Publicity	3,000	1,000
<i>Other Expenses:</i>	6000	1,000
1.	0	0
2.	0	0
TOTALS:	69,500	10,000

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	10,000
<i>Other Funding Sources:</i>	
Other Public Grants	60,000
Private Foundations	6,750
Corporation Contributions	Unknown
Concessions / Ticket Sales	Unknown
Promotion Sales / Advertisements (Other Cash)	Unknown
<i>Other Funding Subtotal:</i>	66,750
TOTALS:	76,750

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Should the grant request only be partially funded Shower the People will seek out additional grants to supplement the shower program's funding and continue operations as usual. The program offerings would not be modified if the grant request were only partially funded by the Arroyo Grande Community Service Grant. Shower the People requests that any received grant funding be discretionary and thus applicable to any of the shower program expenditures listed in the attached budget overview.



SHOWER THE PEOPLE

Budget Overview

January - December 2025

Expenditures	Total
3000 Tshirts	12,000.00
3010 Boxers / Underwear	12,000.00
3020 Socks	1,500.00
3030 Toothbrush/Toothpaste/Comb/Razor/Feminine	1,000.00
3040 Propane	1,250.00
3050 Cleaning Supplies / Gloves	6,500.00
3060 Soap/Shampoo/Toilet Paper	1,250.00
3070 Van/Trailer Maintenance and Repairs	10,000.00
3080 Gasoline	4,000.00
3110 Van / Trailer Insurance	5,000.00
3130 Volunteer Recognition / Training	1,500.00
3140 Volunteer Tshirts	1,500.00
3150 General Liability Insurance	6,000.00
3160 Communications / Internet / Software	3,000.00
3170 Office/General Administrative Expenditures	3,000.00
Total Expenditures	\$ 69,500.00

Tuesday, Dec 17, 2024

SHOWER THE PEOPLE

Anticipated Funding for 2025

City of San Luis Obispo - \$25,000

City of Arroyo Grande - \$10,000

City of Pismo Beach - \$5,000

Unitarian Universalist Church - \$2,000

St. Patrick's Catholic Church - \$1,300

St. Barnabas Presbyterian Church - \$1,500

1st Presbyterian Church of SLO - \$1,000

United Church of Christ SLO - \$300

Nipomo Community Church - \$250

St. Steven's Church - \$200

Congregation Beth David - \$200

Individual Donations – unknown

San Luis Obispo County Human Relation's Grant - \$30,000

Shower the People
Board of Directors

Gwen Watkins President of the Board

Arroyo Grande, 93420

- Retired
 - RN Stanford Children's Hospital (Lucile Packard) for 35 years
 - Nurse Administrator for Stanford (Packard) Children's Clinics
 - Senior Project Manager for Stanford Children's Hospital (Packard) – Administrator

Gary Petersen Board Treasurer

Arroyo Grande, 93420

- Retired
 - Pacific Gas and Electric Nuclear Power Operations (25 years)
- Current
 - Founding Board member and Treasurer of The Family Center, Arroyo Grande
 - South County People's Kitchen Team Member

Jean Conde, Board Secretary

Arroyo Grande 93420

- Dean of Students, Notre Dame de Namur University, Belmont, CA, Retired
- Director of Housing and Residential Life, Cal State Stanislaus, Retired

Sue Andersen Board Member

Nipomo, 93444

- President and CEO of Dignity Health – Present
 - Arroyo Grande Community Hospital
 - Marian Regional Medical Center

Aracelli Astorga, Board Member

Arroyo Grande, 93420

- Assistant Director of Libraries
- County of San Luis Obispo Public Libraries, San Luis Obispo, CA
- 2017 - Present

Shower the People
Board of Directors

Rick Grether, Operations Manager and Board Member
Shell Beach, 93449

- Retired
 - Pilot for United Airlines
- Current
 - Manages trailer- van operations for Shower the People including all mechanical work, driver training.

Luke Rawlings MD, Board Member
San Luis Obispo 93401

- Dignity Health Marian Regional Hospital, staff physician - Present
- Physician member of Dignity Health Street Medicine Team - Present
- Emergency Room – Mee Memorial Hospital, King City – Present

Michael Kaplan, Board Member
San Luis Obispo 93401

- Community Engagement Director, Transitions-Mental Health Association – Present

Daisy Wiberg, Board Member
San Luis Obispo 93401

- Homelessness Response Manager, City of San Luis Obispo - Present



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 19, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: San Luis Obispo County YMCA - a branch of Channel Islands YMCA
(local branch)

Mailing Address: 1020 Southwood Drive
City: San Luis Obispo State: CA Zip: 93401

Physical Address: NA
(if different from Mailing Address)
City: NA State: NA Zip: NA

Fund Amount Requested: \$ 3,000

Previous Funds Received? ☒ Yes ☐ No If Yes, Year Received: 2022

Amount Received: \$2,500

Tax ID Number: [REDACTED]

Executive Director: Douglas Trawick

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: NA
(if different from Executive Director)

Email Address: NA

Phone Number: NA

Program or Service Title: Summer Day Camp

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

San Luis Obispo County YMCA before & afterschool youth programs operate year-round and when school is out to ensure kids have academic enrichment and recreational opportunities when they need them most. During the summer months, our before & afterschool youth programs transition to Summer Day Camp where kids will learn, explore, and grow in a safe and fun environment.

Our Summer Day Camp creates a unique, positive, and valuable impact on the Arroyo Grande community. Summer Day Camp provides an enriched environment for youth ages 4 – 12 to continue learning during the summer months when school is out. And working/busy parents are assured their children have a safe place to go. Summer Day Camp is offered Monday – Friday 7:30am – 5:30pm at Ocean View Elementary . At Summer Day Camp, we offer our SCALED learning curriculum (STEM, Career Connected Learning, hands-on Arts, Literacy, Education, Diversity and Global Learning) to help kids grow in the classroom and out in the world. STEM projects engage kids in science, technology, engineering, and/or math to practice academic skills, to encourage critical thinking, and to stimulate investigation, inquiry, and discovery. We also include our Social-Emotional program to help kids develop emotional intelligence skills like self-awareness, self-management, empathy, and cooperation. And we apply our Healthy Eating and Physical Activity (HEPA) program to build a healthier future for the children in the community by creating an environment rich in opportunities for healthy eating and physical activity. And youth develop strong bonds with their peers and staff. These social experiences increase their self-efficacy, boost their confidence, support problem solving, and are critical to overall emotional and physical health.

Our Summer Day Camp benefits Arroyo Grande by enriching the achievement gap, social emotional wellbeing, and healthy well-being of the youth in the community. And it provides a safe and thriving environment for youth to explore personal interests, build self-esteem, and develop interpersonal skills. Financial assistance is offered to families most in need to ensure nobody is turned away from our programs due to an inability to pay.

As outreach efforts to publicize the Summer Day Camp program, San Luis Obispo County YMCA distributes publications to the school district, sends direct email to past and current members/participants, and advertises with physical fliers and banners.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

Formed in 1956, the San Luis Obispo County YMCA has been serving the San Luis Obispo County by offering membership and programs that inspire positive life changes. Our focus is to develop the total person, spirit, mind, and body through values-based programs that build strong kids, strong families, and strong communities. It is our goal to ensure no one is turned away from participating in our programs due to an inability to pay.

Yearly we impact over 5,600 community members countywide through our popular and nationally recognized programs in adult/family health and fitness, childcare, after-school enrichment, adaptive programs, youth day camps, vacation camps, youth sports and wellness, and teen programs. We are the county's largest provider of before- and after- school care and summer camps, with programs in 10 locations across the cities of Arroyo Grande, Los Osos, Paso Robles, and San Luis Obispo. We take pride in our diversity and are committed to inclusive practices and to creating a nurturing, supportive environment for our members, participants, and staff.

We offer a variety of safe and fun youth sports camps and leagues, including Flag Football and Basketball. Youth sports programs not only focus on skills, but also character development, and instill the values of respect, trustworthiness, responsibility, fairness, and caring. Youth sports programs promote healthy development, encourage self-esteem and positive peer interaction,

Organization's Mission Statement:

We offer a variety of safe and fun youth sports camps and leagues, including Flag Football and Basketball. Youth sports programs not only focus on skills, but also character development, and instill the values of respect, trustworthiness, responsibility, fairness, and caring. Youth sports programs promote healthy development, encourage self-esteem and positive peer interaction

List Geographic Area(s) Served by the Organization:

San Luis Obispo County YMCA provides programs and services across the greater San Luis Obispo County area in California. Our main building is located within the city of San Luis Obispo, and we have 10 site locations in the cities of Arroyo Grande, Los Osos, Paso Robles, and San Luis Obispo.

Describe the goals of the program/project:

The goals of Summer Camp are 1) to provide an enriched environment during the summer months to promote academic achievement, social-emotional health, physical activity, and fun and safe recreation for the youth in the community, 2) to provide a safe place for kids to be when working parents are away from home, and 3) to ensure no one denied participation due to the inability to pay.

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: 61
Estimated Number of AG Residents Served by this Program Next Year: 60+

Explain How the Number of Residents Served by the Program is Determined:

The number of residents served by the program is determined by the number of youth participating in Summer Day Camp located in the city of Arroyo Grande.

How is the local need for this program or service determined?

The local need is determined by past participation in the program, by parent enquiry of the program, and by communication of need with school district officials and teachers.

Number of Full Time Staff: 14 Number of Part Time Staff: 60
Number of Volunteers: 150

Describe your organization's ability to successfully carry out the proposed activities

The YMCA is one of the nation's leading nonprofits. Across the U.S., the YMCA engages over 20 million men, women, and children to nurture their potential and improve their health and well-being. For the past 170 years, the YMCA has had a strong presence and is anchored in more than 10,000 communities. The YMCA has built long-standing relationships and a physical presence, not just to promise, but also to deliver lasting personal and social change. Locally in San Luis Obispo County, the YMCA has been a welcoming and community focused organization since 1956. We have more than 60 years of experience in providing a safe, thriving environment for young people to explore personal interests, build self-esteem, develop interpersonal skills, discover the creativity and health benefits of the outdoors, and make lasting friendships and memories.

Our Summer Day Camp program is accredited by the American Camping Association which collaborates with experts from the American Academy of Pediatrics, the American Red Cross, and other youth serving agencies. Our Summer Day Camp goes through a review of its operation by the American Camping Association, from staff qualification and training to emergency management.

We receive organizational and program guidance from the YMCA of the USA and from our umbrella organization, Channel Islands YMCA, which got its start in 1887. We also work closely with school districts throughout the county to evaluate student progress in our programs in order to help us continuously improve our programs.

The Channel Islands YMCA CEO, Margo Byrne, is a seasoned veteran of the YMCA with over 20 years of professional service. The San Luis Obispo County YMCA Branch is run by Executive Director Douglas Trawick, who has worked in many different programs throughout his tenure at the YMCA since 2013.

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET

Scope of Work or Work Plan

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1	Ensure no one is denied participation due to the inability to pay.
Program/Service Objectives	Our objective is to ensure no one is denied participation to Summer Day Camp due to the inability to pay.
Major Tasks to Complete To Achieve Associated Goal	1) Provide financial aid scholarships based on a sliding fee scale. 2) Subsidize the costs incurred through fund raising efforts. 3) Keep our Summer Day Camp program fees reasonable and accessible to the entire community.
Timeline	Ongoing year long and upon registration
Evaluation Methodology	We evaluate our progress by the number of scholarships awarded and by the amount of funds raised to help subsidize cost of the program.

Objective # 2 Improve achievement gap disparity	
Program/Service Objectives	Our objective is to help improve any achievement gap disparity that may occur during the summer months when youth are out of school.
Major Tasks to Complete To Achieve Associated Goal	Incorporate our SCALED learning curriculum (STEM, Career Connected Learning, hands-on Arts, Literacy, Education, Diversity and Global Learning) into our Summer Day Camp program Timeline During the summer months of 2025
Timeline	During the summer months of 2025
Evaluation Methodology	We work closely with the school district to evaluate student progress in our programs in order to help us continuously improve our programs and design curriculum that is most beneficial to our students. We also use parent surveys to help set benchmarks, quantify the effectiveness of our learning curriculum, and find ways to improve our organization.

Objective # 3 Improve youth health and wellness	
Program/Service Objectives	Our objective is to improve the health and wellness of youth through physical activity, through social emotional support and awareness, and through supervised recreation during the summer months.
Major Tasks to Complete To Achieve Associated Goal	1) to provide physical activity such as active games and sports; 2) to provide social emotional support through staff trained in guidance and redirection, and through peer interaction; and 3) to provide supervised recreational activities by trained staff members
Timeline	During the summer months of 2025
Evaluation Methodology	We use parent surveys and youth participant feedback to help set benchmarks, to quantify the effectiveness of our health and wellness activities, and to find ways to improve our organization.

Program Service OUTPUTS:

The OUTPUTS are:

- 1) Make outreach efforts to publicize the Summer Day Camp program by distributing publications to the school district, by sending direct email to current and past members/participants, and by advertising with physical fliers and banners.
- 2) Provide financial aid scholarships based on a sliding fee scale..
- 3) Subsidize the costs incurred for providing Summer Day Camp through fund raising efforts.
- 4) Incorporate our SCALED learning curriculum (STEM, Career Connected Learning, hands-on Arts, Literacy, Education, Diversity and Global Learning) into our Summer Day Camp program.
- 5) Provide physical activity such as active games and sports.
- 6) Provide social emotional support through staff trained in guidance and redirection, and through peer interaction.
- 7) Provide supervised recreational activities by trained staff members.

Program Service OUTCOMES:

The OUTCOMES are:

- 1) Youth are not denied participation to the Summer Day Camp program due to the inability to pay.
- 2) Youth are provided with a safe and supervised environment while working and/or busy parents are away during the daytime hours in the summer.
- 3) Youth continue to learn during the summer months when school is out for better academic achievement.
- 4) Youth are provided with supervised recreation activities to stimulate their brain and body during the summer months when school is out.
- 5) Youth engage in physical activity during the summer months for better health outcomes like lower body fat, stronger muscles and bones, and cardiovascular fitness.
- 6) Youth socialize with peers and staff when school is out to support social emotional maturity.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	\$43,000	
Artistic Salaries & Fees		
<i>Other Salaries & Fees</i>		
1. Insurance	\$2,849	
2.		
Equipment		
Education Supplies / Materials	\$3,965	\$2,225
Travel / Transportation		
Promotion / Publicity		
<i>Other Expenses:</i>		
1. Entrance Fees	\$2,940	
2. Program Scholarships	\$775	\$775
TOTALS:	\$53,529.00	\$3,000.00

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	\$3,000
<i>Other Funding Sources:</i>	
Other Public and Private Grants, Corporation Contributions, Individual Donations, and Program Fees.	\$47,529
Other Funding Subtotal:	\$47,529.00
TOTALS:	\$53,529.00

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

The San Luis Obispo County YMCA Summer Day Camp is an ongoing program funded through our Annual Support Campaign, community grants, private contributions, and program fees. If this grant request is partially funded, we will continue to fundraise to meet the financial needs of the program.



ARROYO GRANDE COMMUNITY SERVICE GRANT PROGRAM

GRANT APPLICATION

FISCAL YEAR 2024-25

PROGRAM DESCRIPTION

The 2024-25 Arroyo Grande Community Service Grant Program is intended to provide monetary grants to eligible community non-profit organizations. The City recognizes the value of such groups, which provide specialized social service, educational, cultural, beautification, and recreation programs and projects that benefiting Arroyo Grande citizens. Grants will be awarded in minimum amounts of not less than \$250.

Funding for 2024-25 Community Service Grant Program is \$75,000.

ELIGIBILITY STANDARDS

To be eligible to apply for grant monies under the City's 2024-25 Community Service Grant Program, a community organization must satisfy the following standards:

- Operate as a non-profit 501c3;
- Serve the Arroyo Grande community;
- Use funds to directly provide* a social service, educational, cultural, beautification, or recreation program or project to Arroyo Grande residents and/or businesses;
- Not restrict participants based upon race, religion, gender, sexual orientation, marital status, national origin, ancestry, disability, medical condition, or age; and
- Not use grant monies specifically for religious activities.

* "Directly provide" means that the community non-profit organization conducts the social service(s) or cultural program(s) itself rather than through a separate entity to which it sub-awards grant monies.

Please provide all required information. Incomplete applications will be disqualified.

APPLICATION PROCESS AND DEADLINE:

All interested non-profit organizations must complete an application form, including the following:

1. Section A: Cover Sheet

- a. Organization/Agency Name (applicant is required to list the local branch if it represents a national or statewide organization)
- b. Program or Service Title
- c. Executive Director and Program Contact Person (if different)
- d. Physical Address and Mailing Address (if different)
- e. Phone Number
- f. Email Address(es)
- g. Amount of funds being requested
- h. If applicable, funds received in prior year (or most recent year when funds were received)
- i. A description of the proposed program or service

2. Section B: Program/Service Information

- a. Briefly describe your organization and its mission.
- b. Summarize your proposed program or service.
- c. How is the program or service beneficial to Arroyo Grande residents?
 - i. How is local need for this program/service determined?
 - ii. Approximate number of City of Arroyo Grande residents served by the non-profit organization.
- d. Describe your organizational capacity to successfully carry out the proposed activities (i.e. past performance and history of the organization will be considered to assess the agency's prospects for achieving its goals and objectives).

3. Section C: Scope of Work or Work Plan and Budget Worksheet

4. Section D: Proof of 501(c)(3) status with a copy of the letter from the IRS.

Completed applications forms, along with supplemental documents must be submitted by **5:00 p.m., Thursday, December 12, 2024** addressed to:

City of Arroyo Grande
Community Development Department
Andrew Perez, Planning Manager
300 E. Branch Street
Arroyo Grande CA 93420

OR SUBMITTED ELECTRONICALLY TO

aperez@arroyogrande.org

Applications are encouraged to be submitted electronically.

Please download and save this application packet to your computer. This is a fillable PDF, and applicants are encouraged to complete this packet electronically. Alternatively, applicants may print and complete this packet by hand, and either scan and submit electronically to the email address above or mail the hard copy to the above listed address.

Organizations that are awarded a grant will enter into an agreement with the City of Arroyo Grande establishing the terms and conditions of the grant. A sample agreement can be found on the City's website.

For questions please contact:

Andrew Perez

Planning Manager

(805) 473-5425

aperez@arroyogrande.org

SECTION A: COVER SHEET

Organization/Agency Name: Softec
(local branch)

Mailing Address: 462 Noel Street
City: Arroyo Grande State: CA Zip: 93420

Physical Address: 462 Noel Street
(if different from Mailing Address)
City: Arroyo Grande State: CA Zip: 93420

Fund Amount Requested: \$ 2,500

Previous Funds Received? ☐ Yes ☒ No If Yes, Year Received: _____

Amount Received: _____

Tax ID Number: [REDACTED]

Executive Director: Bob Dumouchel

Email Address: [REDACTED]

Phone Number: [REDACTED]

Grant Program Contact: Bob Dumouchel
(if different from Executive Director)

Email Address: [REDACTED]

Phone Number: [REDACTED]

Program or Service Title: Softec

Describe the program or service to be funded by the Community Service Grant, including how the program/service creates a unique, positive, and valuable impact on the community and outreach efforts to publicize this program:

(Attach up to one additional page total, if necessary)

Your donation directly provides education and community to the least-served majority. This group are adults from 25-65+, after school and before retirement, years of age with entrepreneurial visions.

A recent study by Warton Business School shows that the most successful entrepreneurs are forty-something, not twenty. This group struggles with connection and specialized education. Our Special Interest Groups directly serve this community teaching Cybersecurity, Biotechnology, Python Coding, Computer Vision, Fiction Authors, Non-Fiction Authors, and more.

Our programs are designed for adults but we also serve students at the high school and college levels. For example we have supported the Eagle Robotics team at AGHS since 2004. That team is celebrating its 20th year and we have been there since the beginning.

SECTION B: PROGRAM/SERVICE INFORMATION

Describe the organization and the community service it provides:

We create Softec Moments that ignite conversations that create connections in our community.

Softec is the "Society Of Friendly Technologists, Entrepreneurs, and Creatives."

Incorporated in 1996, Softec is a 501c3 and 501c6 non-profit that is 100% volunteer-staffed.

Softec has a long history of community-changing initiatives in the entrepreneurial world. Some of our best-known initiatives include:

- ☐ Thousands of Professional connections were created by Softec Moments.
- ☐ Hundreds of startup businesses were supported by Softec Moments.
- ☐ Cal Poly Research Park
- ☐ CEO Roundtables
- ☐ Student Robotics
- ☐ Hot House
- ☐ SBDC
- ☐ Women in Tech Dinner
- ☐ IMPACT Awards
- ☐ Community Service Awards

Organization's Mission Statement:

We create Softec Moments that ignite conversations that create connections in our community.

Softec is the "Society Of Friendly Technologists, Entrepreneurs, and Creatives."

List Geographic Area(s) Served by the Organization:

Hwy 101 corridor from Santa Ynez to Paso Robles. Our primary service area is Southern San Luis Obispo County and Northern Santa Barbara County.

Describe the goals of the program/project:

Community education through use of special interest groups. Example are

<https://www.meetup.com/softtec-sig/>

<https://www.meetup.com/softtec/>

How is the program or service beneficial to Arroyo Grande residents?

Number of AG Residents Served by this Program This Year: _____

Estimated Number of AG Residents Served by this Program Next Year: _____

Explain How the Number of Residents Served by the Program is Determined:

Our "Return on Community" is documented and measurable. Softec has 2,200+ members in the region with an estimated 350 being citizens or businesses in Arroyo Grande. Our LinkedIn presence is 8,600 connections (as of 11/11/24), with an estimated 1,462 (17%) in Arroyo Grande. In the last 12 months, Softec has sent 103,811 emails to people in the local business region. We have a voice that we use to serve the local TEC community.

How is the local need for this program or service determined?

Demands from the regional business community.

Number of Full Time Staff: 0 Number of Part Time Staff: 0
Number of Volunteers: 7

Describe your organization's ability to successfully carry out the proposed activities

Softec has been of service to the TEC community since 1996. We have a volunteer Board of Directors of seven business leaders and 2,200 members that we communicate with every week with our Networking Weekly.

Here is an example: <https://conta.cc/3YPwKj8>

SECTION C: SCOPE/WORK PLAN AND BUDGET WORKSHEET**Scope of Work or Work Plan**

When completing this worksheet, refer to the following questions:

- A. What are the objectives? What is the program or service aiming to accomplish?
- B. In what timeframe will those goals be completed?
- C. What is the evaluation methodology for measuring results? How can results be quantified and observed?
- D. Results should be meaningful, measurable, and demonstrate the difference the proposed project makes, or is intended to make, in the lives of the people within the program or receiving the service.
- E. Output results show the amount of work performed or services received.
- F. Outcomes show the quality of the performance and answer the questions: who is better off by providing this program or service? What percentage of residents are assisted or are benefitting from this program or service?

Objective # 1
Program/Service Objectives Business Community Education and Networking
Major Tasks to Complete To Achieve Associated Goal Keep doing what we have been doing since 1996.
Timeline One year
Evaluation Methodology Annual report to the community and our sponsors called the Summit by the Sea held at Ventana Grill in Shell Beach.

Objective # 2
Program/Service Objectives
Major Tasks to Complete To Achieve Associated Goal
Timeline
Evaluation Methodology

Objective # 3
Program/Service Objectives
Major Tasks to Complete To Achieve Associated Goal
Timeline
Evaluation Methodology

Program Service OUTPUTS:

We have tracking on our events and community communications.

Program Service OUTCOMES:

Improved business formation and development of an entrepreneurial culture.

Budget Worksheet

Complete this Worksheet for the specified program or service by indicating anticipated costs of the program or service and identifying which costs would be covered by the Community Service Grant

PROGRAM/SERVICE PROPOSED EXPENSES

Line Item	Proposed Cost	Proposed Grant Funding Amount
Administrative Salaries & Fees / Fiscal Agent Fees	0	
Artistic Salaries & Fees	0	
<i>Other Salaries & Fees</i>	0	
1.		
2.		
Equipment	5000	500
Supplies / Materials	20000	2000
Travel / Transportation	0	
Promotion / Publicity	0	
<i>Other Expenses:</i>	3000	
1.		
2.		
TOTALS:		

PROGRAM/SERVICE PROPOSED INCOME

	Cash Amount
Arroyo Grande Community Service Grant Amount Requested	
<i>Other Funding Sources:</i>	
Other Public Grants	
Private Foundations	
Corporation Contributions	15000
Concessions / Ticket Sales	
Promotion Sales / Advertisements (Other Cash)	
<i>Other Funding Subtotal:</i>	
TOTALS:	

Explain How the Program/Service Could Be Modified If the Grant Request Is Partially Funded:

Any amount helps, but since our success is a business formation, the return to the community is strong.